

Annual Meeting of Shareholders



Caution

Forward-looking statements

This document contains certain forward-looking statements with respect to the Corporation. All such statements are made pursuant to applicable Canadian securities legislation. Such statements may involve but are not limited to comments with respect to strategies, expectations, planned operations or future actions.

Forward-looking statements, by their nature, necessarily involve risks and uncertainties that could cause actual results to differ materially from those contemplated by these forward-looking statements. The forward-looking statements in this document are based on a number of assumptions relating to economic and market conditions as well as the Corporation's operations, financial position and transactions. Results indicated in forward-looking statements may differ materially from actual results for a number of reasons, detailed in the Risks and Uncertainties section of the MD&A included in our 2019 Annual Report.

Non-IFRS financial measures

Transat prepares its financial statements in accordance with International Financial Reporting Standards (IFRS). We will occasionally refer to non-IFRS financial measures in this document. These non-IFRS financial measures do not have any meaning prescribed by IFRS and are therefore unlikely to be comparable to similar measures presented by other issuers. They are intended to provide additional information and should not be considered as a substitute for measures of performance prepared in accordance with IFRS. All amounts are in Canadian dollars unless otherwise indicated.

Management believes that such non-IFRS financial measures are important, as they allow a better understanding of the results of our recurring operations and their related trends, while increasing transparency and clarity into our operating results. These expressions are presented in a consistent manner from one period to another.

By excluding from our results items that arise mainly from long-term strategic decisions and/or do not, in our opinion, reflect our operating performance for the period, such as the change in fair value of fuel-related derivatives and other derivatives, gain (loss) on business disposals, restructuring charges, asset impairment, depreciation and amortization, foreign exchange gains (losses) and other significant unusual items, and by including premiums for fuel-related derivatives and other derivatives matured during the period, we believe that non-IFRS financial measures help users to better analyze the Corporation's results and ability to generate cash flows from operations. Furthermore, the use of non-IFRS measures helps users by enabling better comparability of results from one period to another and better comparability with other businesses in our industry. Refer to the Non-IFRS financial measures section of the MD&A of our 2019 Annual Report for definitions of these metrics and reconciliations to the most comparable IFRS measures.



Jean-Marc Eustache

Founding member

Chairman of the Board, President and Chief Executive Officer and Chair of the Executive Committee

Transat A.T. Inc.

Conduct of the meeting

Conduct of the Meeting | AGA 2020 4



Denis Pétrin

Vice-President, Finance and Administration, and Chief Financial Officer

Bernard Bussières

Vice-President, General Counsel and Corporate Secretary

Agenda

- 1. Appointment of scrutineers
- 2. Scrutineers' report and quorum
- 3. Receipt of financial statements
- 4. Election of directors
- 5. Appointment of external auditors
- 6. Resolution: executive compensation

- 7. Shareholder proposal Nº 1
- 8. President's message
- 9. Financial report
- 10. Vote result
- 11. Question period

Appointment of scrutineers

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Scrutineers' report and quorum

ers' report



Annual Meeting of Shareholders



Financial statements as at October 31, 2019

Election of directors

4

Election of directors | AGA 2020



Raymond Bachand

Strategic Advisor Norton Rose Fulbright



Louis-Marie Beaulieu

President and Chief Executive Officer Groupe Desgagnés inc.



Lucie Chabot

Corporate Director

4 Election of directors | AGA 2020 15



Lina De Cesare

Founding member Corporate Director



W. Brian Edwards

Corporate Director

4 Election of directors | AGA 2020 17



Susan Kudzman

Corporate Director

4 Election of directors | AGA 2020 18



Jean-Yves Leblanc

Corporate Director



Ian Rae

Founder and Chief Executive Officer CloudOps



Jacques Simoneau

Corporate Director

4 Election of directors | AGA 2020 21



Louise St-Pierre

Corporate Director

4 Election of directors | AGA 2020 22



Philippe Sureau

Founding member Corporate Director



Jean-Marc Eustache

Founding member

Chairman of the Board, President and Chief Executive Officer and Chair of the Executive Committee

Election of directors

5 Appointment of external auditors

Resolution Executive Compensati

6 Resolution: Executive compensation | LGA 2020 27

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Shareholder proposal Nº 1

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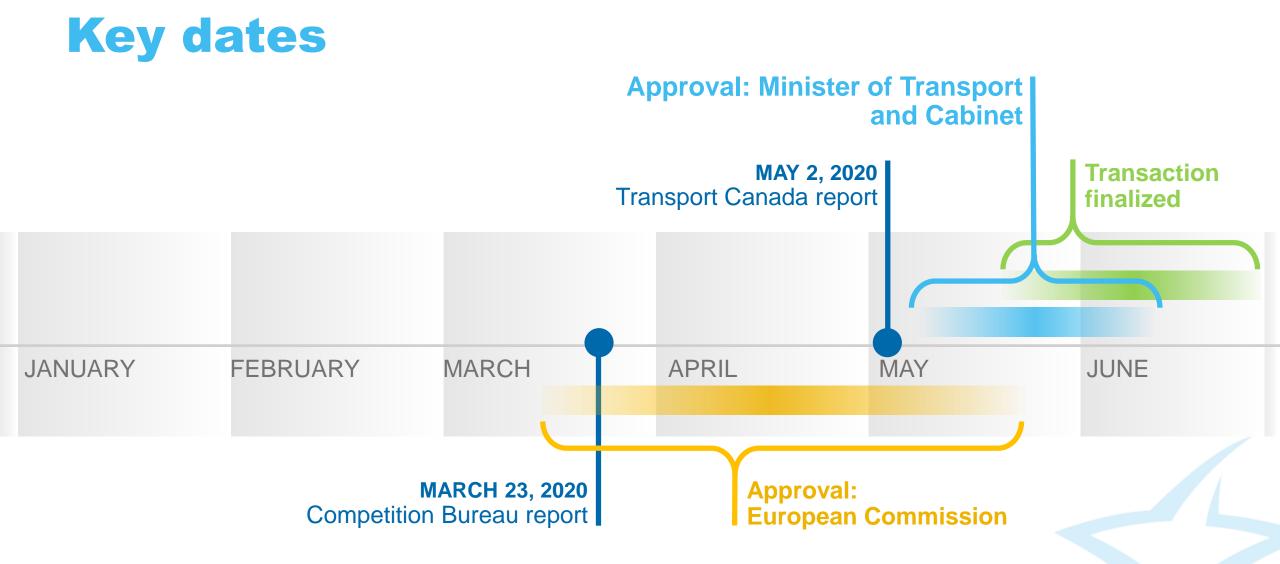
7 Shareholder proposal Nº 1 | AGA 2020, 28

President's message

8

History





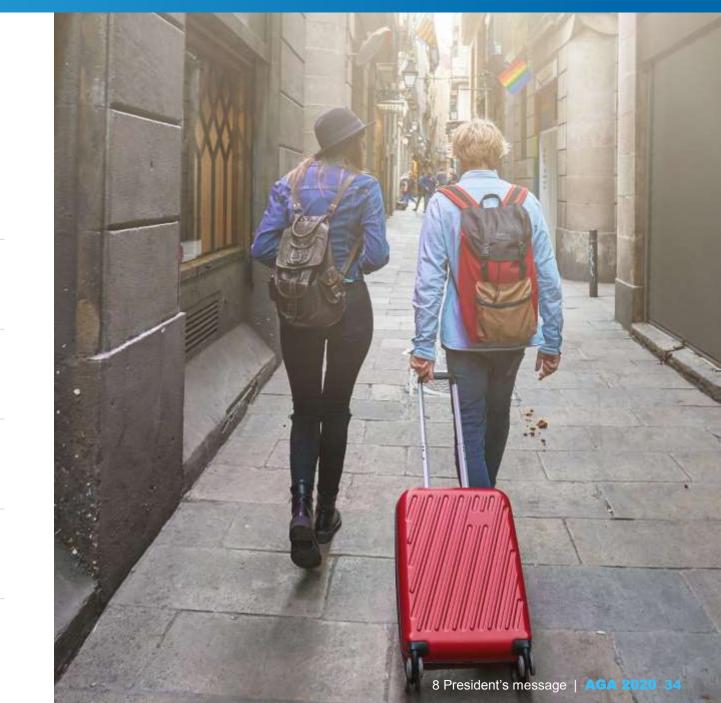
8 President's message | AGA 2020 31



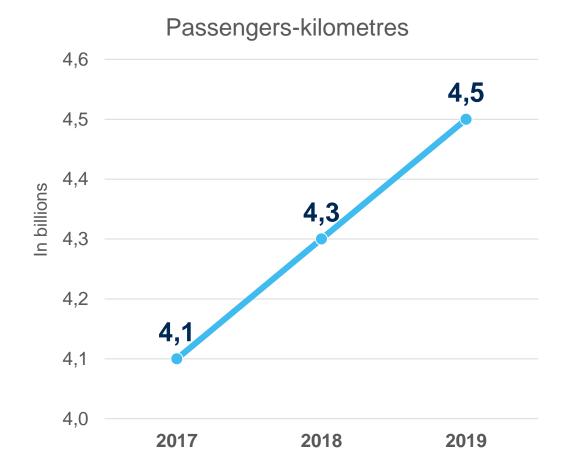
Competitive environment

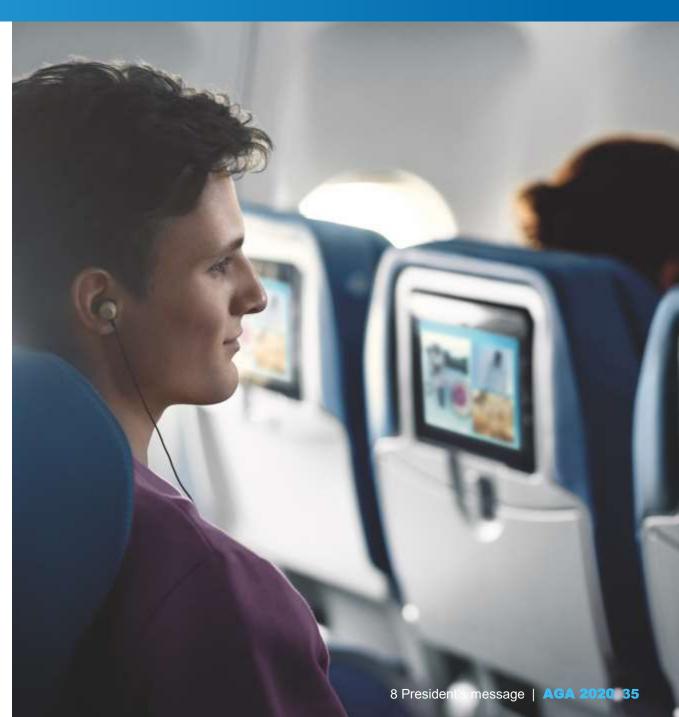
Tourists 1,6 1,5 1,5 In billions 1,4 1,4 1,3 1,3 1,2 2017 **2018** 2019

World tourism



World tourism





Challenges



8 President's message | AGA 2020 36



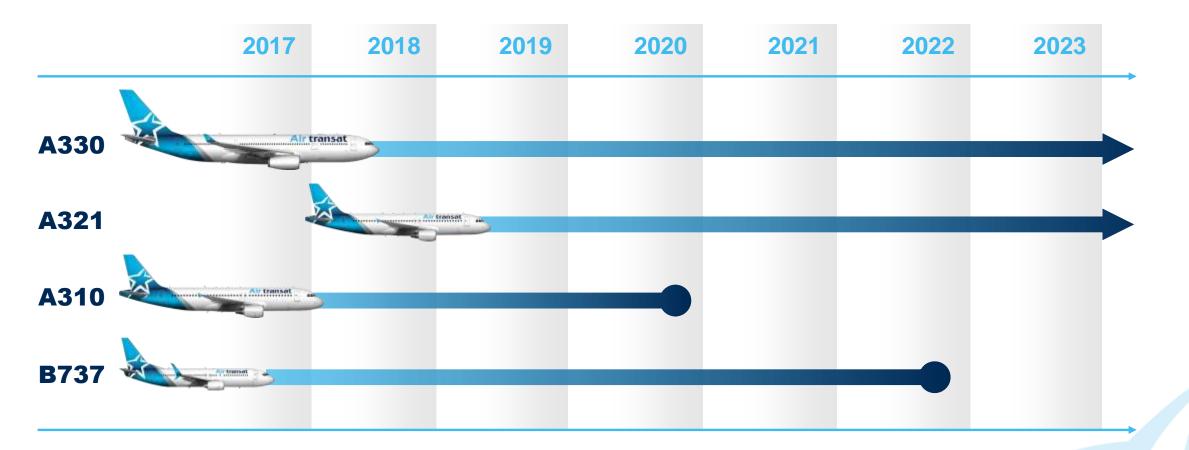


Approval of the Plan of arrangement with Air Canada



8 President's message | AGA 2020 39

Fleet transformation



Fifteen new A321neoLRs

- Long range (autonomy)
- Medium- and long-haul routes (South and Europe)
- Increased frequencies
- Low fuel consumption

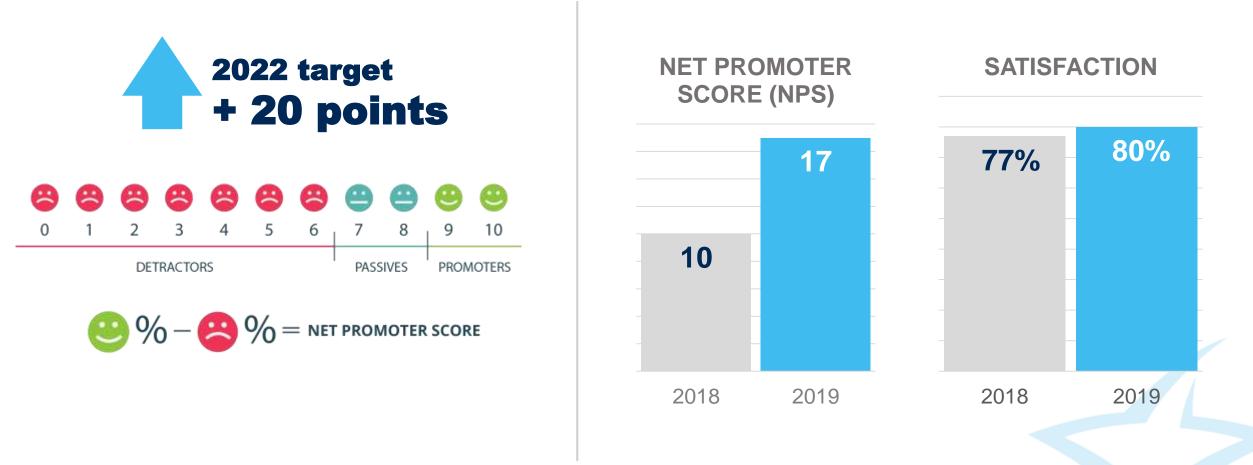


Grow ancillary revenues

TOTAL ANCILLARY REVENUES (in millions of \$)



Increase customer loyalty



8 President's message | AGA 2020 43



Congratulations!

2019 World's Best Leisure Airline



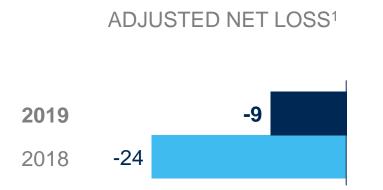


Annual results

Revenues

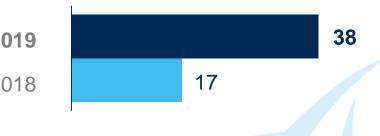


In millions of dollars





ADJUSTED OPERATING INCOME¹



Transat, a resilient company





Forbes magazine's annual list

8th among Canada's Best Employers Best Employers

Positions gained compared to the 2019 ranking





Annual Meeting of Shareholders



Financial report

Adjusted results



Adjusted operating income

Adjusted net income (loss)

	2019	2018
Revenues	2,937.1	2,849.0
Adjusted operating income ¹	38.0	17.2
Adjusted net income (loss) ¹	(9.4)	(24.0)
Adjusted net income (loss) per share ¹ (\$)	(0.25)	(0.64)

1 See the caution regarding non-IFRS financial measures

Results as per financial statements IN MILLIONS OF DOLLARS

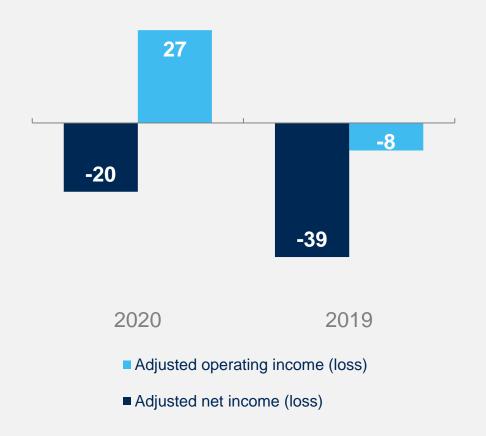


	2019	2018
Revenues	2,937.1	2,849.0
Operating income (loss)	(49.8)	(50.6)
Net income (loss) attributable to shareholders	(33.2)	6.5
Basic earnings (loss) per share	(0.88)	0.17

Operating income (loss)

■ Net income (loss) attributable to shareholders

1st quarter results IN MILLIONS OF DOLLARS

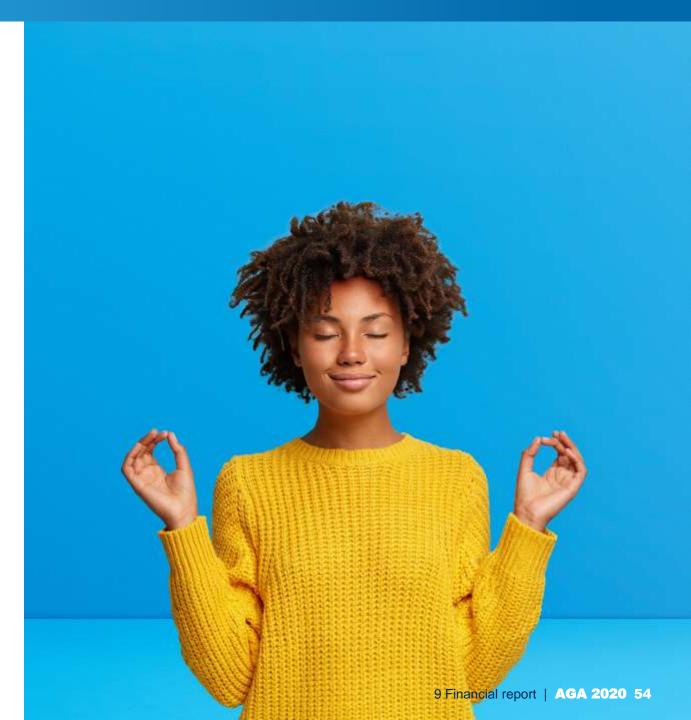


	2020	2019 Restated
Revenues	693	648
Operating income (loss)	(25)	(49)
Adjusted operating income (loss) ¹	27	(8)
Net income (loss) attributable to shareholders	(34)	(53)
Adjusted net income (loss) ¹	(20)	(39)

COVID-19

On the **operational** side

On the **commercial** side





As at February 24



Since then



Outlook

COVID-19

MITIGATION MEASURES



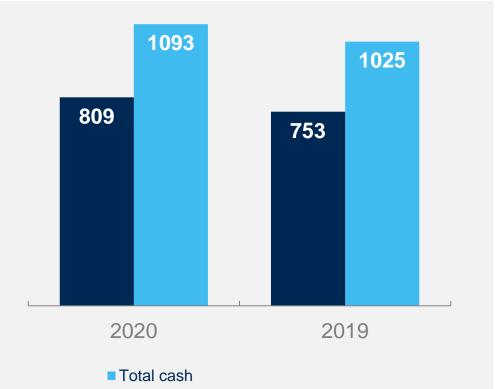
Costs



Air program

Consolidated balance sheets as at January 31

IN MILLIONS OF DOLLARS



Customer deposits and deferred revenues

	2020	2019 Restated
Free cash	682	620
Total cash	1,093	1 025
Total assets	2,634	2,392
Customer deposits and deferred revenues	809	753
Lease obligations	690	556
Working capital ratio	1.04	1.14
Liquidity ratio ¹	37%	36%



Annual Meeting of Shareholders



Vote result

10 Vote result | AGA 2020 59

Question period

Adjournment of the meeting





Thank you (

