



TRANSAT A.T. INC.  
SECOND QUARTERLY REPORT  
Period ended April 30, 2016

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## MANAGEMENT'S DISCUSSION & ANALYSIS

This Management's Discussion and Analysis ("MD&A") provides a review of Transat A.T. Inc.'s operations, performance and financial position for the quarter ended April 30, 2016, compared with the quarter ended April 30, 2015, and should be read in conjunction with the audited consolidated financial statements for the year ended October 31, 2015 and the accompanying notes and the 2015 Annual Report, including the MD&A and the section on risks and uncertainties. The purpose of this document is to provide a second-quarter update to the information contained in the MD&A section of our 2015 Annual Report. The risks and uncertainties set out in the MD&A of the 2015 Annual Report are herein incorporated by reference and remain unchanged. The information contained herein is dated as of June 8, 2016. You will find more information about us on Transat's website at [www.transat.com](http://www.transat.com) and on SEDAR at [www.sedar.com](http://www.sedar.com), including the Attest Reports for the quarter ended April 30, 2016 and the Annual Information Form for the year ended October 31, 2015.

These financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS"). We occasionally refer to non-IFRS financial measures in the MD&A. See the Non-IFRS financial measures section for more information. All dollar figures in this MD&A are in Canadian dollars unless otherwise indicated. The terms "Transat," "we," "us," "our" and the "Corporation" mean Transat A.T. Inc. and its subsidiaries, unless otherwise indicated.

### CAUTION REGARDING FORWARD-LOOKING STATEMENTS

This MD&A contains certain forward-looking statements with respect to the Corporation. These forward-looking statements are identified by the use of terms and phrases such as "anticipate," "believe," "could," "estimate," "expect," "intend," "may," "plan," "potential," "predict," "project," "will," "would," the negative of these terms and similar terminology, including references to assumptions. All such statements are made pursuant to applicable Canadian securities legislation. Such statements may involve but are not limited to comments with respect to strategies, expectations, planned operations or future actions.

Forward-looking statements, by their nature, necessarily involve risks and uncertainties that could cause actual results to differ materially from those contemplated by these forward-looking statements. Results indicated in forward-looking statements may differ materially from actual results for a number of reasons, including without limitation, extreme weather conditions, fuel prices, armed conflicts, terrorist attacks, general industry, market and economic conditions, disease outbreaks, changes in demand due to the seasonal nature of the business, the ability to reduce operating costs and employee counts, labour relations, collective bargaining and labour disputes, pension issues, exchange and interest rates, availability of financing in the future, statutory changes, adverse regulatory developments or procedures, pending litigation and actions by third parties, and other risks detailed from time to time in the Corporation's continuous disclosure documents.

The reader is cautioned that the foregoing list of factors is not exhaustive of the factors that may affect any of the Corporation's forward-looking statements. The reader is also cautioned to consider these and other factors carefully and not to place undue reliance on forward-looking statements.

The Corporation made a number of assumptions in making forward-looking statements in this MD&A such as certain economic, market, operational and financial assumptions and assumptions about transactions and forward-looking statements.

Examples of such forward-looking statements include, but are not limited to, statements concerning:

- The outlook whereby the Corporation will be able to meet its obligations with cash on hand, cash flows from operations and drawdowns under existing credit facilities.
- The outlook whereby the Corporation expects a decrease in operating expenses of 4.6% on the transatlantic market and an increase of 5.5% on the sun destinations market for the second semester, compared with the same period last year.
- The outlook whereby the Corporation expects its global results for the second six-month period to be inferior to those of 2015.

In making these statements, the Corporation has assumed, among other things, that travellers will continue to travel, that credit facilities will continue to be made available as in the past, that management will continue to manage changes in cash flows to fund working capital requirements for the full fiscal year and that fuel prices, foreign exchange rates and hotel and other destination-based costs will remain steady. If these assumptions prove incorrect, actual results and developments may differ materially from those contemplated by the forward-looking statements contained in this MD&A.

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The Corporation considers the assumptions on which these forward-looking statements are based to be reasonable.

These statements reflect current expectations regarding future events and operating performance, speak only as of the date this MD&A is issued, and represent the Corporation's expectations as of that date. The Corporation disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, other than as required by applicable securities legislation.

## NON-IFRS FINANCIAL MEASURES

This MD&A was prepared using results and financial information determined under IFRS. In addition to IFRS financial measures, management uses non-IFRS measures to assess the Corporation's operational performance. It is likely that the non-IFRS financial measures used by the Corporation will not be comparable to similar measures reported by other issuers or those used by financial analysts as their measures may have different definitions. The measures used by the Corporation are furnished to provide additional information and should not be considered in isolation or as a substitute for IFRS financial performance measures.

Generally, a non-IFRS financial measure is a numerical measure of an entity's historical or future financial performance, financial position or cash flows that is neither calculated nor recognized under IFRS. Management believes that such non-IFRS financial measures are important as they provide users of our financial statements with a better understanding of the results of our recurring operations and their related trends, while increasing transparency and clarity into our operating results. Management also believes these measures to be useful in assessing the Corporation's capacity to discharge its financial obligations.

By excluding from results items that arise mainly from long-term strategic decisions and/or do not, in our opinion, reflect the Corporation's operating performance for the period, such as the change in fair value of fuel-related derivatives and other derivatives, restructuring charges, impairment of goodwill, depreciation and amortization and other significant unusual items, we believe this MD&A helps users to better analyze the Corporation's results and ability to generate cash flows from operations. Furthermore, the use of non-IFRS measures helps users by enabling better comparability of results from one period to another and better comparability with other businesses in our industry.

The non-IFRS measures the Corporation uses to assess operational performance include adjusted operating income (loss), adjusted pre-tax income (loss) and adjusted net income (loss).

Management also uses total debt and total net debt to assess the Corporation's debt level, cash position, future cash needs and financial leverage ratio. Management believes these measures to be useful in assessing the Corporation's capacity to discharge its current and future financial obligations.

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The non-IFRS measures used by the Corporation are as follows:

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<b>Adjusted operating income (loss)</b>	Operating income (loss) before depreciation and amortization expense, restructuring charge and other significant unusual items, including premiums for fuel-related derivatives and other derivatives matured during the period.
<b>Adjusted pre-tax income (loss)</b>	Income (loss) before income tax expense before change in fair value of fuel-related derivatives and other derivatives, gain (loss) on disposal of a subsidiary, restructuring charge, impairment of assets and other significant unusual items, including premiums for fuel-related derivatives and other derivatives matured during the period.
<b>Adjusted net income (loss)</b>	Net income (loss) attributable to shareholders before net income (loss) from discontinued operations, change in fair value of fuel-related derivatives and other derivatives, gain (loss) on disposal of a subsidiary, restructuring charge, impairment of assets and other significant unusual items, including premiums for fuel-related derivatives and other derivatives matured during the period, net of related taxes.
<b>Adjusted net income (loss) per share</b>	Adjusted net income (loss) divided by the adjusted weighted average number of outstanding shares used in computing diluted earnings (loss) per share.
<b>Adjusted operating leases</b>	Aircraft rental expense for the past four quarters multiplied by 5.
<b>Total debt</b>	Long-term debt plus the amount for adjusted operating leases.
<b>Total net debt</b>	Total debt (described above) less cash and cash equivalents.

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The following table reconciles the non-IFRS financial measures to the most comparable IFRS financial measures:

(in thousands of Canadian dollars, except per share amounts)	Quarters ended April 30		Six-month periods ended April 30	
	2016 \$	2015 \$	2016 \$	2015 \$
Operating income (loss)	(13,701)	(4,039)	(54,243)	(37,539)
Depreciation and amortization	11,718	11,790	23,224	22,544
Premium related to fuel-related derivatives and other derivatives matured during the period	(3,019)	—	(5,666)	—
<b>Adjusted operating income (loss)</b>	<b>(5,002)</b>	<b>7,751</b>	<b>(36,685)</b>	<b>(14,995)</b>
Income (loss) before income tax expense	(34,763)	36,630	(106,819)	(35,331)
Change in fair value of fuel-related derivatives and other derivatives	3,877	(39,852)	37,964	2,121
Loss on disposal of a subsidiary	843	—	843	—
Asset impairment	15,809	—	15,809	—
Premium related to fuel-related derivatives and other derivatives matured during the period	(3,019)	—	(5,666)	—
<b>Adjusted pre-tax income (loss)</b>	<b>(17,253)</b>	<b>(3,222)</b>	<b>(57,869)</b>	<b>(33,210)</b>
Net income (loss) attributable to shareholders	(24,952)	24,704	(86,107)	(39,610)
Net (income) loss from discontinued operations	(381)	1,730	7,380	12,437
Change in fair value of fuel-related derivatives and other derivatives	3,877	(39,852)	37,964	2,121
Loss on disposal of a subsidiary	843	—	843	—
Asset impairment	15,809	—	15,809	—
Premium related to fuel-related derivatives and other derivatives matured during the period	(3,019)	—	(5,666)	—
Tax impact	(4,045)	10,680	(12,471)	(568)
<b>Adjusted net income (loss)</b>	<b>(11,868)</b>	<b>(2,738)</b>	<b>(42,248)</b>	<b>(25,620)</b>
Adjusted net income (loss)	(11,868)	(2,738)	(42,248)	(25,620)
Adjusted weighted average number of outstanding shares used in computing diluted earnings per share	36,736	38,815	36,999	38,755
<b>Adjusted net income (loss) per share</b>	<b>(0.32)</b>	<b>(0.07)</b>	<b>(1.14)</b>	<b>(0.66)</b>
			As at April 30, 2016 \$	As at October 31, 2015 \$
Aircraft rent for the past four quarters			122,032	98,859
Multiple			5	5
<b>Adjusted operating leases</b>			<b>610,160</b>	<b>494,295</b>
Long-term debt			—	—
Adjusted operating leases			610,160	494,295
<b>Total debt</b>			<b>610,160</b>	<b>494,295</b>
Total debt			610,160	494,295
Cash and cash equivalents			(440,558)	(336,423)
<b>Total net debt</b>			<b>169,602</b>	<b>157,872</b>

## FINANCIAL HIGHLIGHTS

(in thousands of Canadian dollars, except per share amounts)	Quarters ended April 30				Six-month periods ended April 30			
	2016 \$	2015 \$	Difference \$	Difference %	2016 \$	2015 \$	Difference \$	Difference %
<b>Consolidated Statements of Income</b>								
Revenues	888,221	875,151	13,070	1.5	1,613,944	1,559,102	54,842	3.5
Adjusted operating income (loss) <sup>(1)</sup>	(5,002)	7,751	(12,753)	(164.5)	(36,685)	(14,995)	(21,690)	(144.6)
Net income (loss) attributable to shareholders	(24,952)	24,704	(49,656)	(201.0)	(86,107)	(39,610)	(46,497)	(117.4)
Basic earnings (loss) per share	(0.68)	0.64	(1.32)	(206.3)	(2.33)	(1.02)	(1.31)	(128.4)
Diluted earnings (loss) per share	(0.68)	0.64	(1.32)	(206.3)	(2.33)	(1.02)	(1.31)	(128.4)
Adjusted net income (loss) <sup>(1)</sup>	(11,868)	(2,738)	(9,130)	(333.5)	(42,248)	(25,620)	(16,628)	(64.9)
Adjusted net income (loss) per share <sup>(1)</sup>	(0.32)	(0.07)	(0.25)	(357.1)	(1.14)	(0.66)	(0.48)	(72.7)
<b>Consolidated Statements of Cash Flows</b>								
Operating activities	38,569	84,435	(45,866)	(54.3)	184,227	219,178	(34,951)	(15.9)
Investing activities	(8,899)	(22,155)	13,256	59.8	(24,685)	(36,265)	11,580	31.9
Financing activities	(3,445)	(2,720)	(725)	(26.7)	(8,119)	(2,738)	(5,381)	(196.5)
Effect of exchange rate changes on cash and cash equivalents	(6,035)	(4,084)	(1,951)	(47.8)	(6,276)	(425)	(5,851)	(1,376.7)
Net change in cash and cash equivalents	20,190	55,476	(35,286)	(63.6)	145,147	179,750	(34,603)	(19.3)
<b>Consolidated Statements of Financial Position</b>								
					As at April 30, 2016 \$	As at October 31, 2015 \$	Difference \$	Difference %
Cash and cash equivalents					440,558	336,423	104,135	31.0
Cash and cash equivalents in trust or otherwise reserved (current and non-current)					293,771	412,099	(118,328)	(28.7)
					734,329	748,522	(14,193)	(1.9)
Total assets					1,536,522	1,513,764	22,758	1.5
Long-term debt					—	—	—	—
Total debt <sup>(1)</sup>					610,160	494,295	115,865	23.4
Total net debt <sup>(1)</sup>					169,602	157,872	11,730	7.4

<sup>1</sup> SEE NON-IFRS FINANCIAL MEASURES

## OVERVIEW

### CORE BUSINESS

Transat is one of the largest integrated tour operators in the world. We operate solely in the holiday travel industry and market our services mainly in the Americas and Europe. As a tour operator, Transat's core business consists in developing and marketing holiday travel services in package and air-only formats. We operate as both an outgoing and incoming tour operator by bundling services bought in Canada and abroad and reselling them primarily in Canada, France, the U.K. and in ten other European countries, directly or through intermediaries, as part of a multi-channel distribution strategy. Transat is also a retail distributor, both online and through travel agencies, some of which it owns. Transat deals with numerous air carriers, but relies on its subsidiary Air Transat for a significant portion of its needs. Transat offers destination services in Canada, Mexico, the Dominican Republic and Greece. Transat holds an interest in a hotel business which owns, operates or manages properties in Mexico, Cuba and the Dominican Republic.

### VISION

As a leader in holiday travel, Transat intends to pursue growth by inspiring trust in travellers and by offering them an experience that is exceptional, heart-warming and reliable. Our customers are our primary focus, and sustainable development of tourism is our passion. We intend to expand our business to other countries where we see high growth potential for an integrated tour operator specializing in holiday travel.

### STRATEGY

To deliver on its vision, the Corporation intends to continue to maximize synergies from its vertical integration model in a targeted manner, according to tourism industry trends. In this respect, in recent years, the Corporation has considerably improved the effectiveness of its airline operations and launched a certain number of actions, including technological initiatives, to become more efficient and improve its performance as a distributor. The strategy also includes entry into new source markets and the launch of new destinations, targeting new markets for its traditional destinations and increasing its buying power for these routes. Alongside these initiatives, Transat intends to leverage targeted technology investments and efficiency gains from changes to its internal management structure and a cost reduction and unit margin improvement program to improve its operating income and maintain or grow market share in all its markets. Transat acknowledges the growing strategic importance of sustainable development in the holiday and air travel industries. Given this trend, Transat has undertaken to adopt avant-garde policies on corporate responsibility and sustainable tourism.

For fiscal 2016, Transat has set the following objectives:

1. Implement an integrated distribution and brand strategy, including an enhanced online shopping experience, higher controlled sales, deployment of the Transat brand and finalization of required technological projects.
2. Increase capacity and improve the competitiveness of our sun destination offering, strengthen our presence and increase our capacity in the transatlantic market, and continue deploying the Lookéa club offering.
3. Reduce winter financial losses and maintain summer profitability, in particular by continuing our cost reduction and unit margin improvement program, with gains of \$30 million expected in 2016.
4. Enter a new market via acquisition and optimize our hotel strategy, particularly through our interest in Ocean Hotels.
5. Simplify the organizational structure and optimize the succession management plan.
6. Obtain Travelife Partner status.

Our key performance drivers are adjusted operating income (loss), market share and revenue growth, which are essential to successfully implement our strategy and meet our objectives.

Our ability to deliver on our objectives is dependent on our financial and non-financial resources, both of which have contributed in the past to the success of our strategies and achievement of our objectives. Our financial resources consist primarily of cash not held in trust or otherwise reserved and the undrawn balances of our credit facilities. Our non-financial resources include our brand, structure, employees and relationships with suppliers.

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## DISCONTINUED OPERATIONS

On May 11, 2016, the Corporation announced that it had received a firm offer from TUI AG, the world's leading tourism business, to purchase our tour operating business in France (Transat France) and Greece (Tourgreece) for an enterprise value of €54.5 million (\$79.7 million) subject to working capital adjustments at closing. The projected transaction is subject to approval from European competition authorities and the obtaining of an advisory opinion from Transat France's Works Council, as mandated by French law. The closing is expected to take place by October 31, 2016.

Accordingly, as at April 30, 2016, the assets and liabilities of Transat France and Tourgreece have been reported as held for sale in the consolidated statements of financial position and their results, as discontinued operations in the consolidated statements of income (loss) and comprehensive loss. The projected transaction had no other impact on the financial statements of the Corporation for the period ended April 30, 2016.

The projected transaction would have no impact on the transatlantic program, operations and development of Air Transat in France or in Europe. Transat maintains its growth objectives for its air carrier services between Europe and Canada.

This project results from the 2015-2017 strategic plan, which emphasizes profitable growth in the Americas by developing tour operating, distribution and hotel businesses.

## CONSOLIDATED OPERATIONS

(in thousands of dollars)	Quarters ended April 30				Six-month periods ended April 30			
	2016 \$	2015 \$	Difference \$	Difference %	2016 \$	2015 \$	Difference \$	Difference %
<b>Continuing operations</b>								
Revenues	888,221	875,151	13,070	1.5	1,613,944	1,559,102	54,842	3.5
Costs of providing tourism services	492,725	467,733	24,992	5.3	902,138	838,032	64,106	7.6
Salaries and employee benefits	91,829	82,274	9,555	11.6	177,020	159,816	17,204	10.8
Aircraft fuel	74,337	104,115	(29,778)	(28.6)	135,747	195,568	(59,821)	(30.6)
Aircraft maintenance	36,819	42,437	(5,618)	(13.2)	76,772	71,798	4,974	6.9
Aircraft rent	38,749	24,684	14,065	57.0	71,024	47,851	23,173	48.4
Commissions	39,886	41,384	(1,498)	(3.6)	68,872	70,538	(1,666)	(2.4)
Airport and navigation fees	31,648	28,428	3,220	11.3	56,456	49,996	6,460	12.9
Other	90,467	80,043	10,424	13.0	165,121	144,799	20,322	14.0
Share of net income of an associate	(6,256)	(3,698)	(2,558)	(69.2)	(8,187)	(4,301)	(3,886)	(90.4)
Depreciation and amortization	11,718	11,790	(72)	(0.6)	23,224	22,544	680	3.0
<b>Operating expenses</b>	<b>901,922</b>	<b>879,190</b>	<b>22,732</b>	<b>2.6</b>	<b>1,668,187</b>	<b>1,596,641</b>	<b>71,546</b>	<b>4.5</b>
<b>Operating results</b>	<b>(13,701)</b>	<b>(4,039)</b>	<b>(9,662)</b>	<b>(239.2)</b>	<b>(54,243)</b>	<b>(37,539)</b>	<b>(16,704)</b>	<b>(44.5)</b>
Financing costs	535	399	136	34.1	921	794	127	16.0
Financing income	(1,946)	(2,000)	54	2.7	(3,727)	(4,011)	284	7.1
Change in fair value of fuel-related derivatives and other derivatives	3,877	(39,852)	43,729	109.7	37,964	2,121	35,843	1,689.9
Foreign exchange loss (gain) on non-current monetary items	1,944	784	1,160	148.0	766	(1,112)	1,878	168.9
Loss on disposal of a subsidiary	843	—	843	100.0	843	—	843	100.0
Asset impairment	15,809	—	15,809	100.0	15,809	—	15,809	100.0
<b>Income (loss) before income tax expense</b>	<b>(34,763)</b>	<b>36,630</b>	<b>(71,393)</b>	<b>(194.9)</b>	<b>(106,819)</b>	<b>(35,331)</b>	<b>(71,488)</b>	<b>(202.3)</b>
Income taxes (recovery)								
Current	(9,168)	(459)	(8,709)	(1,897.4)	(21,819)	(10,112)	(11,707)	(115.8)
Deferred	(1,778)	9,092	(10,870)	(119.6)	(9,142)	(835)	(8,307)	(994.9)
	(10,946)	8,633	(19,579)	(226.8)	(30,961)	(10,947)	(20,014)	(182.8)
<b>Net income (loss) from continuing operations</b>	<b>(23,817)</b>	<b>27,997</b>	<b>(51,814)</b>	<b>(185.1)</b>	<b>(75,858)</b>	<b>(24,384)</b>	<b>(51,474)</b>	<b>(211.1)</b>
<b>Discontinued operations</b>								
Net income (loss) from discontinued operations	381	(1,730)	2,111	122.0	(7,380)	(12,437)	5,057	40.7
<b>Net income (loss) for the period</b>	<b>(23,436)</b>	<b>26,267</b>	<b>(49,703)</b>	<b>(189.2)</b>	<b>(83,238)</b>	<b>(36,821)</b>	<b>(46,417)</b>	<b>(126.1)</b>
<b>Net income (loss) attributable to:</b>								
Shareholders	(24,952)	24,704	(49,656)	(201.0)	(86,107)	(39,610)	(46,497)	(117.4)
Non-controlling interests	1,516	1,563	(47)	(3.0)	2,869	2,789	80	2.9
	(23,436)	26,267	(49,703)	(189.2)	(83,238)	(36,821)	(46,417)	(126.1)

## REVENUES

We derive our revenues from outgoing tour operators, air transportation, travel agencies, distribution, incoming tour operators and services at travel destinations.

Compared with fiscal 2015, revenues were up \$13.1 million (1.5%) for the quarter ended April 30, 2016 and \$54.8 million (3.5%) for the six-month period. The increases were due to overall increases in total travellers of 2.5% for the quarter and 5.9% for the six-month period in all our markets and higher average selling prices for package-type products to sun destinations, our main market for the period.

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## OPERATING EXPENSES

Total operating expenses for the quarter and six-month period increased \$22.7 million (2.6%) and \$71.5 million (4.5%), respectively, compared with fiscal 2015. The increases were mainly attributable to the higher number of travellers, driven by our decision to increase our sun destination product offering, our main market for the period, by 0.7% for the quarter and 4.5% for the six-month period, and the weakening of the Canadian dollar against the U.S. dollar. Our transatlantic market product offering was up 20.1% for the quarter and 19.5% for the six-month period.

### COSTS OF PROVIDING TOURISM SERVICES

Costs of providing tourism services are incurred by our tour operators. They include hotel room costs and the cost of booking blocks of seats or full flights with carriers other than Air Transat. The costs of providing tourism services were up \$25.0 million (5.3%) for the quarter and \$64.1 million (7.6%) for the six-month period, compared with the corresponding periods of the previous fiscal year. The increases resulted from the dollar's weakening against the U.S. dollar and the increase in our sun destination product offering during the winter season, partially offset by lower hotel room costs.

### SALARIES AND EMPLOYEE BENEFITS

Salaries and employee benefits were up \$9.6 million (11.6%) for the quarter and \$17.2 million (10.8%) for the six-month period, compared with fiscal 2015. The increases resulted mainly from the hiring of pilots, cabin crew and mechanics following the addition of Boeing 737s to our aircraft fleet, and annual salary reviews.

### AIRCRAFT FUEL

Aircraft fuel expense was down \$29.8 million (28.6%) for the quarter and \$59.8 million (30.6%) for the six-month period compared with 2015. The decreases resulted from lower fuel price indicators in financial markets. However, the Corporation was unable to fully benefit from this decrease due to the fuel price hedging program it has in place. The dollar's weakening against the U.S. dollar (fuel is paid mainly in U.S. dollars) and the addition of seven Boeing 737s to our aircraft fleet compared with winter 2015 also contributed to mitigate the decrease in aircraft fuel prices.

### AIRCRAFT MAINTENANCE

Aircraft maintenance costs consist mainly of engine and airframe maintenance expenses incurred by Air Transat. Compared to 2015, these expenses decreased \$5.6 million (13.2%) during the quarter and increased \$5.0 million (6.9%) during the six-month period. For the quarter, the decrease resulted primarily from the strengthening of the dollar against the U.S. dollar since January 31, 2016, as well as the higher expense in 2015 due to changes made to the maintenance schedule last year. The increase for the six-month period was due to the dollar's weakening against the U.S. dollar and the addition of seven Boeing 737s to our aircraft fleet compared with winter 2015.

### AIRCRAFT RENT

Aircraft rent for the quarter and six-month periods was up \$14.1 million (57.0%) and \$23.2 million (48.4%), respectively, compared to fiscal 2015. The increases were due to the addition of seven Boeing 737s to our aircraft fleet compared with winter 2015 and the dollar's weakening against the U.S. dollar. In line with our strategic plan, particularly the implementation of a flexible aircraft fleet, we operated 15 seasonal Boeing 737s during winter 2016, in addition to our permanent fleet of four Boeing 737s.

### COMMISSIONS

Commissions include the fees paid by tour operators to travel agencies for serving as intermediaries between tour operators and consumers. Commission expense was down \$1.5 million (3.6%) for the quarter and \$1.7 million (2.4%) for the six-month period compared with fiscal 2015. As a percentage, commissions decreased and accounted for 4.5% of revenues for the quarter and 4.3% for the six-month period, compared with 4.7% and 4.5%, respectively, in fiscal 2015. These decreases are attributable to the lower revenue base used in calculating commissions.

### AIRPORT AND NAVIGATION FEES

Airport and navigation fees consist mainly of fees charged by airports and air traffic control entities. These expenses were up \$3.2 million (11.3%) for the quarter and \$6.5 million (12.9%) for the six-month period, compared with fiscal 2015. The increases were due to the addition of seven Boeing 737s to our aircraft fleet compared with winter 2015 and the dollar's weakening against the U.S. dollar.

## OTHER

Other expenses were up \$10.4 million (13.0%) for the quarter and \$20.3 million (14.0%) for the six-month period, compared with fiscal 2015. The increases resulted primarily from a rise in other air costs following the addition of seven Boeing 737s to our aircraft fleet compared with winter 2015 and higher marketing costs.

## SHARE OF NET INCOME OF AN ASSOCIATE

Our share of net income of an associate represents our share of the net income of our hotel business, Caribbean Investments B.V. ["CIBV"]. Our share of net income of an associate for the second quarter totalled \$6.3 million, compared with \$3.7 million for the corresponding quarter of 2015. For the six-month period, the share of net income amounted to \$8.2 million compared with \$4.3 million in fiscal 2015. The increases resulted from the strength of the U.S. dollar compared to other currencies.

## DEPRECIATION AND AMORTIZATION

Depreciation and amortization expense includes the depreciation of property, plant and equipment, and the amortization of intangible assets subject to amortization and deferred incentive benefits. Depreciation and amortization expense decreased \$0.1 million during the second quarter of fiscal 2016 and increased \$0.7 million during the six-month period, compared with fiscal 2015.

## OPERATING RESULTS

In light of the foregoing, the Corporation recorded an operating loss of \$13.7 million (1.5%) for the quarter compared with an operating loss of \$4.0 million (0.5%) in fiscal 2015. The higher operating loss was mainly attributable to the weakening of the dollar against the U.S. dollar, which, even combined with the decrease in fuel prices, led to a rise in operating expenses of \$25.0 million for sun packages. Nearly half of this increase was offset by our higher average selling prices. The increase in salaries also contributed to the deterioration in operating results.

For the six-month period, the Corporation recorded an operating loss of \$54.2 million (3.4%) compared with an operating loss of \$37.5 million (2.4%) in fiscal 2015. The higher operating loss was mainly attributable to the weakening of the dollar against the U.S. dollar, which, even combined with the decrease in fuel prices, led to a rise in operating expenses of \$49.0 million for sun packages. Nearly 60% of this increase was offset by our cost reduction initiatives and the increase in average selling prices for our sun packages. Lastly, for the quarter and the six-month period, consumer fears about the Zika virus, the risk of strike action by Air Transat pilots and a slowdown in demand in the West precluded an improvement in profitability.

For the quarter, the Corporation reported an adjusted operating loss of \$5.0 million (0.6%) compared with an adjusted operating income of \$7.8 million (0.9%) in fiscal 2015. For the six-month period, the Corporation reported an adjusted operating loss of \$36.7 million (2.3%) compared with \$15.0 million (1.0%) in fiscal 2015.

## OTHER EXPENSES AND REVENUES

### FINANCING COSTS

Financing costs comprise interest on long-term debt and other interest, standby fees, and financial expenses. Financing costs rose \$0.1 million during the quarter and the six-month period, compared with fiscal 2015.

### FINANCING INCOME

Financing income was down \$0.1 million during the quarter and \$0.3 million over the six-month period, compared with fiscal 2015.

### CHANGE IN FAIR VALUE OF FUEL-RELATED DERIVATIVES AND OTHER DERIVATIVES

The change in fair value of fuel-related derivatives and other derivatives represents the change in fair value, for the period, of the portfolio of derivative financial instruments held and used by the Corporation to manage its exposure to fluctuations in fuel prices and foreign exchange. During the quarter, the fair value of fuel-related derivatives and other derivatives decreased by \$3.9 million, compared with a \$39.9 million increase in fair value in fiscal 2015. For the six-month period, the fair value of fuel-related derivatives and other derivatives was down \$38.0 million, compared with a \$2.1 million decrease in fair value in fiscal 2015. The decreases were primarily attributable to the sharp rise in the dollar against the U.S. dollar during the quarter.

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#### FOREIGN EXCHANGE (GAIN) LOSS ON NON-CURRENT MONETARY ITEMS

For the quarter, the Corporation posted a \$1.9 million foreign exchange loss on non-current monetary items compared with \$0.8 million in fiscal 2015. For the six-month period, the Corporation posted a foreign exchange loss on non-current monetary items of \$0.8 million compared with a foreign exchange gain of \$1.1 million in fiscal 2015. These changes resulted mainly from the unfavourable exchange effect on foreign currency deposits.

#### LOSS ON DISPOSAL OF A SUBSIDIARY

On April 1, 2016, the Corporation closed the sale of its Travel Superstore subsidiary for a total cash consideration of \$0.3 million and recorded a \$0.8 million loss on disposal of a subsidiary.

#### IMPAIRMENT OF ASSETS

The accounting policies adopted by the Corporation require that intangible assets with indefinite lives be tested for impairment annually on April 30. Accordingly, the Corporation performed an impairment test on April 30, 2016 to determine if the carrying amounts of the cash-generating units ("CGUs"), for the purposes of goodwill and trademarks, were higher than their recoverable amounts. Following this test, the Corporation recognized a \$15.8 million asset impairment loss. The impairment loss is related to the trademarks and results from the implementation of an integrated distribution and brand strategy, including the introduction of a new reservation platform which, for European travellers, favours the purchasing of seats by directly from our Air Transat subsidiary instead of through our European subsidiaries, and the greater use of the Transat brand while decreasing the use of certain trademarks held by the Corporation.

#### INCOME TAXES

An income tax recovery of \$10.9 million was recorded for the second quarter compared with an income tax expense of \$8.6 million for the corresponding period of the previous fiscal year. Income tax recovery for the six-month period amounted to \$31.0 million compared with \$10.9 million in fiscal 2015. Excluding the share of net income of an associate, the effective tax rate stood at 26.7% for the current quarter and 26.9% for the six-month period, compared with 26.2% and 27.6% for the corresponding periods of 2015. The change in tax rates for the quarter resulted from differences between countries in the statutory tax rates applied to taxable income.

#### NET INCOME (LOSS) FROM CONTINUING OPERATIONS

In light of the items discussed in the Consolidated operations section, the Corporation reported a net loss from continuing operations of \$23.8 million for the quarter ended April 30, 2016, compared with net income of \$28.0 million in fiscal 2015. The net loss from continuing operations attributable to shareholders stood at \$25.3 million or \$0.69 per share (basic and diluted) compared to net income from continuing operations attributable to shareholders of \$26.4 million or \$0.68 per share (basic and diluted) for the corresponding quarter of the previous fiscal year. For the second quarter of 2016, the weighted average number of outstanding shares used to compute basic loss per share was 36,736,000 (basic and diluted), compared with 38,756,000 for basic earnings per share (38,815,000 for diluted earnings per share), for the corresponding quarter of 2015.

For the six-month period ended April 30, 2016, the Corporation reported a net loss from continuing operations of \$75.9 million compared with \$24.4 million in fiscal 2015. The net loss from continuing operations attributable to shareholders stood at \$78.7 million or \$2.13 per share (basic and diluted), compared with \$27.2 million or \$0.70 per share (basic and diluted) for the corresponding period of the previous fiscal year. The weighted average number of outstanding shares used to compute the loss per share was 36,999,000 (basic and diluted) for the first half of fiscal 2016 and 38,755,000 (basic and diluted) for the corresponding period of 2015.

For the second quarter, the Corporation posted an adjusted net loss of \$11.9 million (\$0.32 per share) compared with \$2.7 million (\$0.07 per share) in 2015. For the six-month period, the Corporation reported an adjusted net loss of \$42.2 million (\$1.14 per share) compared with \$25.6 million (\$0.66 per share) in 2015.

#### NET INCOME (LOSS) FROM DISCONTINUED OPERATIONS

As mentioned in the Discontinued operations section, for the quarter and the six-month period ended April 30, 2016 and for the corresponding periods of the previous fiscal year, the net income (loss) of our Transat France and Tourgreece subsidiaries, which is generated by sales made to clients in Europe and Canada, is reported as net income (loss) from discontinued operations.

Compared with 2015, revenues of our Transat France and Tourgreece subsidiaries were up \$20.2 million (14.1%). The increase in revenues resulted from higher average selling prices and the opening of new Lookéa clubs, partially offset by lower revenues due to the introduction during fiscal 2015 of a new reservation platform, which for European travellers, favours the purchasing of seats directly from our Air Transat subsidiary instead of through our European subsidiaries, which resulted in a 1.0% increase in total travellers for the quarter compared with fiscal 2015. Our discontinued operations reported net income of \$0.4 million (0.2%) for the quarter compared with a net loss \$1.7 million (1.2%) in fiscal 2015. The improvement in net income resulted primarily from higher margins on tour and package revenues, particularly in Cuba and Senegal.

For the six-month period, revenues of our Transat France and Tourgreece subsidiaries were up \$36.8 million (14.8%). The increase resulted from higher average selling prices, partially offset by lower revenues due to the introduction of a new reservation platform, as discussed above. Total travellers for the six-month period were down 1.8%. Our discontinued operations reported a net loss of \$7.4 million (2.6%) for the quarter compared with \$12.4 million (5.0%) in fiscal 2015. The decrease in net loss resulted primarily from higher margins on tour and package revenues, particularly in the Caribbean.

### NET INCOME (LOSS) ATTRIBUTABLE TO SHAREHOLDERS

The net loss attributable to shareholders stood at \$25.0 million or \$0.68 per share (basic and diluted) compared to net income attributable to shareholders of \$24.7 million or \$0.64 per share (basic and diluted) for the corresponding quarter of the previous fiscal year.

Net loss attributable to shareholders for the six-month period stood at \$86.1 million or \$2.33 per share (basic and diluted) compared with \$39.6 million or \$1.02 per share (basic and diluted) for the corresponding period of the previous fiscal year.

### SELECTED QUARTERLY FINANCIAL INFORMATION

The Corporation's operations are seasonal in nature; consequently, interim operating results do not proportionately reflect the operating results for a full year. Revenues increased compared with the corresponding quarters. For the winter season (Q1 and Q2), total travellers increased while average selling prices decreased. For the summer season (Q3 and Q4), average selling prices were lower in 2015 due to the decline in fuel prices while total travellers were higher. In terms of operating results, increases in average selling prices for sun packages in winter combined with cost reduction and margin improvement initiatives were insufficient to offset the foreign exchange effect on our costs arising from the strength of the U.S. dollar. For the summer season, the decline in fuel prices more than offset the stronger U.S. dollar. As a result, the following quarterly financial information may vary significantly from quarter to quarter.

Selected unaudited quarterly financial information								
(in thousands of dollars, except per share data)	Q3-2014	Q4-2014	Q1-2015	Q2-2015	Q3-2015	Q4-2015	Q1-2016	Q2-2016
	\$	\$	\$	\$	\$	\$	\$	\$
Revenues	696,072	624,330	683,951	875,151	704,844	634,004	725,723	888,221
Aircraft rent	23,350	24,856	23,167	24,684	24,702	26,306	32,275	38,749
Operating income (loss)	30,848	47,260	(33,500)	(4,039)	34,480	57,850	(40,542)	(13,701)
Adjusted operating income (loss)	41,504	64,370	(22,746)	7,751	44,798	70,805	(31,683)	(5,002)
Net income (loss)	26,296	31,236	(63,088)	26,267	13,820	69,965	(59,803)	(23,817)
Net income (loss) attributable to shareholders	25,820	30,607	(64,314)	24,704	13,067	69,108	(61,155)	(24,952)
Basic earnings (loss) per share	0.67	0.79	(1.66)	0.64	0.34	1.82	(1.64)	(0.68)
Diluted earnings (loss) per share	0.66	0.79	(1.66)	0.64	0.34	1.82	(1.64)	(0.68)
Net income (loss) from continuing operations attributable to shareholders	22,378	24,492	(53,607)	26,434	13,058	59,035	(53,394)	(25,333)
Basic earnings (loss) per share from continuing operations	0.58	0.63	(1.38)	0.68	0.34	1.56	(1.44)	(0.69)
Diluted earnings (loss) per share from continuing operations	0.58	0.63	(1.38)	0.68	0.34	1.55	(1.44)	(0.69)
Adjusted net income (loss)	23,344	39,419	(22,882)	(2,738)	26,886	44,648	(30,380)	(11,868)
Adjusted net income (loss) per share	0.60	1.02	(0.59)	(0.07)	0.70	1.18	(0.82)	(0.32)

## FINANCIAL POSITION, LIQUIDITY AND CAPITAL RESOURCES

As at April 30, 2016, cash and cash equivalents totalled \$440.6 million compared with \$336.4 million as at October 31, 2015. As at the end of the second quarter of fiscal 2016, cash and cash equivalents held in trust or otherwise reserved amounted to \$293.8 million compared with \$412.1 million as at October 31, 2015. The Corporation's statement of financial position reflected \$25.0 million in working capital, for a ratio of 1.02, compared with \$80.4 million in working capital and a ratio of 1.09 as at October 31, 2015.

Total assets increased by \$22.8 million (1.5%), from \$1,513.8 million as at October 31, 2015 to \$1,536.5 million as at April 30, 2016. Equity decreased \$130.0 million, from \$537.3 million as at October 31, 2015 to \$407.2 million as at April 30, 2016. This decrease resulted from the \$89.2 million net loss attributable to shareholders, the \$23.5 million unrealized loss on cash flow hedges, the \$7.2 million foreign exchange loss on the translation of the financial statements of foreign subsidiaries and the repurchase of shares totalling \$7.1 million.

### CASH FLOWS

	Quarters ended April 30			Six-month periods ended April 30		
	2016	2015	Difference	2016	2015	Difference
(in thousands of dollars)	\$	\$	\$	\$	\$	\$
Cash flows related to operating activities	38,569	84,435	(45,866)	184,227	219,178	(34,951)
Cash flows related to investing activities	(8,899)	(22,155)	13,256	(24,685)	(36,265)	11,580
Cash flows related to financing activities	(3,445)	(2,720)	(725)	(8,119)	(2,738)	(5,381)
Effect of exchange rate changes on cash	(6,035)	(4,084)	(1,951)	(6,276)	(425)	(5,851)
<b>Net change in cash and cash equivalents related to continuing operations</b>	<b>20,190</b>	<b>55,476</b>	<b>(35,286)</b>	<b>145,147</b>	<b>179,750</b>	<b>(34,603)</b>
<b>Net cash flows related to discontinued operations</b>	<b>(11,043)</b>	<b>(7,571)</b>	<b>(3,472)</b>	<b>(41,012)</b>	<b>(47,101)</b>	<b>6,089</b>

#### OPERATING ACTIVITIES

Operating activities related to continuing operations generated \$38.6 million in cash flows during the second quarter, compared with \$84.4 million in fiscal 2015. The \$45.9 million decrease during the quarter resulted primarily from a \$29.0 million decline in the net change in non-cash working capital balances related to operations and a \$13.5 million decrease in the net change in provision for overhaul of leased aircraft.

For the six-month period, cash flows from operating activities related to continuing operations decreased by \$35.0 million from \$219.2 million in 2015 to \$184.2 million in 2016. The decrease resulted from a \$24.2 million decline in the net change in non-cash working capital balances related to operations, a \$10.8 million decrease in the net change in provision for overhaul of leased aircraft and an \$8.7 million decrease in profitability, partially offset by an \$8.8 million increase in the net change in other assets and liabilities related to operations.

#### INVESTING ACTIVITIES

Cash flows used in investing activities related to continuing operations during the second quarter amounted to \$8.9 million compared with \$22.2 million in 2015 due to a decrease in additions to property, plant and equipment and intangible assets of \$7.3 million. The additions made during the second quarter are mainly related to aircraft equipment and maintenance as well as computer hardware and software.

Cash flows used in investing activities related to continuing operations for the six-month period decreased by \$11.6 million to \$24.7 million from \$36.3 million in fiscal 2015. Additions to property, plant and equipment and other intangible assets decreased by \$5.6 million to \$23.3 million. The additions made during the six-month period are mainly related to aircraft equipment and maintenance as well as computer hardware and software. Moreover, our non-current cash and cash equivalents reserved balance increased by \$1.6 million, compared to an increase of \$7.3 million in 2015.

## FINANCING ACTIVITIES

Cash flows used in financing activities related to continuing operations for the second quarter of fiscal 2016 increased by \$0.7 million, from \$2.7 million to \$3.4 million for the same quarter of 2015. Higher utilization of cash flows than in 2015 resulted primarily from the \$2.2 million repurchase of shares during the quarter, compared with \$1.2 million in 2015.

Financing activities related to continuing operations for the six-month period used cash flows of \$8.1 million, compared with \$2.7 million in 2015. Higher utilization of cash flows than in fiscal 2015 resulted primarily from the \$7.1 million repurchase of shares during the six-month period, compared with \$1.2 million in 2015.

## CASH FLOWS RELATED TO DISCONTINUED OPERATIONS

Discontinued operations for the second quarter used cash flows of \$11.0 million, compared with \$7.6 million in 2015. Higher utilization of cash flows than in fiscal 2015 resulted primarily from cash flows related to investing activities, including the cash related to assets held for sale of \$14.3 million, partially offset by a \$7.8 million increase in the net change in non-cash working capital balances related to operations. Discontinued operations for the six-month period used cash flows of \$41.0 million, compared with \$47.1 million in fiscal 2015. Lower utilization of cash flows than in 2015 resulted primarily from the \$9.7 million increase in profitability and the \$7.8 million increase in net change in other assets and liabilities related to operations, partially offset by cash flows related to investing activities, including the cash related to assets held for sale of \$14.3 million.

## CONSOLIDATED FINANCIAL POSITION

In the table below, the decreases are attributable to the reclassification of assets and liabilities of Transat France and Tourgreece as held for sale in the statement of financial position, as well as the following reasons:

	April 30, 2016 \$	October 31, 2015 \$	Difference \$	Main reasons for significant differences
<b>Assets</b>				
Cash and cash equivalents	440,558	336,423	104,135	See Cash flows section
Cash and cash equivalents in trust or otherwise reserved	293,771	412,099	(118,328)	Seasonal nature of operations
Trade and other receivables	91,435	129,223	(37,788)	Sale of tour operators in France and Greece
Income taxes receivable	44,651	16,900	27,751	Increase in income taxes recoverable given subsidiaries' losses
Inventories	9,433	9,079	354	No significant difference
Prepaid expenses	53,552	80,318	(26,766)	Sale of tour operators in France and Greece
Derivative financial instruments	16,700	25,573	(8,873)	Unfavourable change in the dollar compared with the U.S. currency with respect to forward contracts entered
Deposits	30,213	58,901	(28,688)	Sale of tour operators in France and Greece
Assets held for sale	187,744	—	187,744	Sale of tour operators in France and Greece
Deferred tax assets	30,416	32,939	(2,523)	Sale of tour operators in France and Greece, partly offset by the increase of deferred taxes arising from derivative financial instruments
Property, plant and equipment	123,900	133,502	(9,602)	Additions during the period, partially offset by depreciation
Goodwill	66,068	99,527	(33,459)	Sale of tour operators in France and Greece
Intangible assets	45,302	79,863	(34,561)	Asset amortization and impairment during the period, partly offset by additions
Investment in an associate	101,909	97,897	4,012	Share of net income of an associate and foreign exchange difference
Other assets	870	1,520	(650)	No significant difference

	April 30, 2016	October 31, 2015	Difference	
	\$	\$	\$	Main reasons for significant differences
<b>Liabilities</b>				
Trade and other payables	314,683	355,656	(40,973)	Seasonal nature of operations and foreign exchange difference
Provision for overhaul of leased aircraft	37,587	42,962	(5,375)	Impact of the maintenance schedule and foreign exchange difference
Income taxes payable	699	1,431	(732)	Settlement of balances due
Customer deposits and deferred revenues	483,739	489,622	(5,883)	Sale of tour operators in France and Greece and seasonal nature of operations
Derivative financial instruments	85,933	23,203	62,730	Unfavourable change in the dollar compared with the U.S. currency with respect to forward contracts entered
Liabilities related to assets held for sale	157,229	—	157,229	Sale of tour operators in France and Greece
Other liabilities	47,157	52,026	(4,869)	Sale of tour operators in France and Greece
Deferred tax liabilities	2,260	11,612	(9,352)	Decrease of deferred taxes arising from derivative financial instruments related to foreign exchange
<b>Equity</b>				
Share capital	213,592	218,134	(4,542)	Repurchase of shares, net of shares issued from treasury
Share-based payment reserve	17,591	17,105	486	Share-based payment expense, net of options exercised
Retained earnings	176,109	263,812	(87,703)	Net income (loss)
Unrealized gain (loss) on cash flow hedges	(11,607)	14,960	(26,567)	Net loss on financial instruments designated as cash flow hedges
Cumulative exchange differences	11,641	23,241	(11,600)	Foreign exchange loss on translation of financial statements of foreign subsidiaries
Reserve related to assets held for sale	(91)	—	(91)	Sale of tour operators in France and Greece

## FINANCING

As at April 30, 2016, the Corporation had several types of financing, consisting primarily of a revolving term credit facility as well as lines of credit for issuing letters of credit.

On February 19, 2016, the Corporation renewed its \$50 million revolving credit facility agreement for operating purposes. Under the new agreement, which expires in 2020, the Corporation may increase the credit limit to \$100 million, subject to lender approval. The agreement may be extended for a year at each anniversary date subject to lender approval and the balance becomes immediately payable in the event of a change in control. Under the terms of the agreement, funds may be drawn down by way of bankers' acceptances or bank loans, denominated in Canadian dollars, U.S. dollars, euros or pounds sterling. The agreement is secured by a first movable hypothec on the universality of assets, present and future, of the Corporation's Canadian subsidiaries subject to certain exceptions and is further secured by the pledging of certain marketable securities of its main European subsidiaries. The credit facility bears interest at the bankers' acceptance rate, the financial institution's prime rate or LIBOR, plus a premium. The terms of the agreements require the Corporation to comply with certain financial criteria and ratios. As at April 30, 2016, all the financial ratios and criteria were met and the credit facility was undrawn.

With regard to our French operations, we also have access to undrawn lines of credit totalling €10.0 million [\$14.4 million].

## OFF-BALANCE SHEET ARRANGEMENTS

In the normal course of business, Transat enters into arrangements and incurs obligations that will impact the Corporation's future operations and liquidity, some of which are reflected as liabilities in the interim condensed consolidated financial statements and others in the notes to the financial statements. The Corporation did not report any obligations in the statements of financial position as at April 30, 2016 and October 31, 2015.

Obligations that are not reported as liabilities are considered off-balance sheet arrangements. These contractual arrangements are entered into with non-consolidated entities and consist of the following:

- Guarantees
- Operating leases

Off-balance sheet arrangements that can be estimated, excluding agreements with suppliers and other obligations, amounted to approximately \$745.8 million as at April 30, 2016 (\$713.7 million as at October 31, 2015) and are detailed as follows:

OFF-BALANCE SHEET ARRANGEMENTS (in thousands of dollars)	As at April 30, 2016 \$	As at October 31, 2015 \$
<b>Guarantees</b>		
Irrevocable letters of credit	31,590	36,838
Collateral security contracts	653	1,490
<b>Operating leases</b>		
Obligations under operating leases	713,606	675,385
	<b>745,849</b>	<b>713,713</b>

In the normal course of business, guarantees are required in the travel industry to provide indemnifications and guarantees to counterparties in transactions such as operating leases, irrevocable letters of credit and collateral security contracts. Historically, Transat has not made any significant payments under such guarantees. Operating leases are entered into to enable the Corporation to lease certain items rather than acquire them.

The Corporation has a \$75.0 million annually renewable revolving credit facility in respect of which the Corporation must pledge cash totalling 100% of the amount of the issued letters of credit as collateral security. As at April 30, 2016, \$68.5 million had been drawn down, of which \$46.5 million is to guarantee the benefits to participants under senior executives defined benefit pension agreements; such irrevocable letters of credit are held by a third party trustee. In the event of a change of control, the irrevocable letters of credit issued to guarantee the benefits to participants under the senior executives defined benefit pension agreements will be drawn down.

In addition, the Corporation has a \$35.0 million guarantee facility renewable annually. Under this agreement, the Corporation may issue collateral security contracts with a maximum three-year term. As at April 30, 2016, \$17.5 million was drawn down under this credit facility for issuing letters of credit to some of our service providers.

For its French operations, the Corporation has guarantee lines of credit amounting to €17.6 million (\$25.3 million), of which €9.8 million (\$14.1 million) had been drawn down.

For its French operations, the Corporation also has access to bank lines of credit for issuing letters of credit secured by deposits. As at April 30, 2016, €2.7 million had been drawn down (\$3.8 million).

For its U.K. operations, the Corporation has a bank line of credit for issuing letters of credit secured by deposits of £11.7 million (\$21.4 million), which has been fully drawn down.

As at April 30, 2016, the off-balance sheet arrangements, excluding agreements with suppliers and other obligations, had increased by \$32.1 million compared with October 31, 2015. The increase resulted primarily from agreements signed during the second quarter to lease two Airbus A330s and three Boeing 737-800s. The increase was partially offset by the strengthening of the dollar against the U.S. dollar during the six-month period and by the repayments made.

We believe that the Corporation will be able to meet its obligations with cash on hand, cash flows from operations and drawdowns under existing credit facilities.

#### DEBT LEVELS

The Corporation did not report any debt on its statement of financial position.

The Corporation's total debt stood at \$610.2 million, up \$115.9 million from October 31, 2015, due to the addition Boeing 737s to our aircraft fleet.

Total net debt increased by \$11.7 million, from \$157.9 million as at October 31, 2015 to \$169.6 million as at April 30, 2016. The increase in total net debt results from the increase in total debt, partially offset by higher cash and cash equivalent balances than in 2015.

#### OUTSTANDING SHARES

As at April 30, 2016, the Corporation had three authorized classes of shares: an unlimited number of Class A Variable Voting Shares, an unlimited number of Class B Voting Shares and an unlimited number of preferred shares. The preferred shares are non-voting and issuable in series, with each series including the number of shares, designation, rights, privileges, restrictions and conditions as determined by the Board of Directors.

As at June 3, 2016, there were 36,768,130 total voting shares outstanding.

Since November 16, 2015 Class A Variable Voting Shares and Class B Voting Shares of the Corporation are traded on the Toronto Stock Exchange under a single symbol, namely "TRZ."

#### STOCK OPTIONS

As June 3, 2016, there were a total of 2,663,029 stock options outstanding, 2,402,323 of which were exercisable.

### OTHER

#### FLEET

During winter 2016, Air Transat's fleet consisted of twelve Airbus A330s (345 or 375 seats), nine Airbus A310s (249 seats) and four Boeing 737-800s (189 seats). Agreements were signed during the quarter ended April 30, 2016 to lease two Airbus 330s (332 seats) and three Boeing 737-800s, which will be commissioned in summer 2016.

During winter 2016, the Corporation also had seasonal rentals for 13 Boeing 737-800s (189 seats) and two Boeing 737-700s (149 seats).

#### RENEWAL OF COLLECTIVE AGREEMENTS

The tentative agreement between Air Transat and the pilots' union to renew the collective agreement which expired on April 30, 2015 was approved by the pilots on March 22, 2016.

#### NORMAL COURSE ISSUER BID

Pursuant to its normal course issuer bid approved on April 10, 2015, the Corporation is authorized to purchase for cancellation up to a maximum of 2,274,921 Class A Variable Voting Shares and Class B Voting Shares, representing approximately 10% of the public float of Class A Variable Voting Shares and Class B Voting Shares.

The normal course issuer bid is designed to allow the Corporation proper utilization, depending on the circumstances and in a wise manner, of a portion of the Corporation's excess cash.

Purchases under the Corporation's normal course issuer bid will be made on the open market through the TSX in accordance with its policy on normal course issuer bids. The price paid by the Corporation for repurchased shares will be the market price at the time of acquisition plus brokerage fees, where applicable. Purchases began as of April 15, 2015 and terminated on March 4, 2016.

During the quarter ended April 30, 2016, the Corporation repurchased 286,431 Class B Voting Shares for a cash consideration of \$2.2 million. Over the six-month period, the Corporation repurchased a total of 978,831 Class B Voting Shares for a cash consideration of \$7.1 million.

On March 4, 2016, the Corporation completed its normal course issuer bid for a 12-month period launched on April 10, 2015; the Corporation repurchased a total of 2,274,921 Class B Voting Shares as of March 4, 2016, for a total cash consideration of \$16.5 million.

## FUTURE CHANGES IN ACCOUNTING POLICIES

Standards issued but not yet effective are discussed below. The Corporation has not early adopted these new standards.

### IFRS 9, *FINANCIAL INSTRUMENTS*

In July 2014, the IASB completed its three-part project to replace IAS 39, *Financial Instruments: Recognition and Measurement* by issuing IFRS 9, *Financial Instruments*. IFRS 9 addresses the classification and measurement of financial assets and financial liabilities, and introduces a forward-looking expected-loss impairment model as well as a substantially-reformed approach to hedge accounting.

IFRS 9 uses a new approach to determine whether a financial asset is measured at amortized cost or fair value, replacing the many different rules in IAS 39. The approach recommended by IFRS 9 is based on how an entity manages its financial instruments and the contractual cash flow characteristics of the financial assets. Most of the requirements in IAS 39 for classification and measurement of financial liabilities were carried forward in IFRS 9. However, the portion of the changes in fair value related to the entity's own credit risk, in measuring a financial liability at fair value through profit or loss, will be presented in other comprehensive income rather than in the statement of income.

IFRS 9 also introduces a new expected-loss impairment model that will require more timely recognition of expected credit losses. Specifically, entities will be required to account for expected credit losses when financial instruments are first recognized and to recognize full lifetime expected credit losses on a more timely basis.

Lastly, IFRS 9 introduces a new hedge accounting model, together with corresponding disclosures about risk management activities. The new hedge accounting model represents a substantial overhaul of hedge accounting that will enable entities to better reflect their risk management activities in their financial statements.

Application of IFRS 9 will be effective from the Corporation's fiscal year beginning on November 1, 2018, with earlier adoption permitted. The Corporation is currently assessing the impact of adopting this standard on its financial statements.

### IFRS 15, *REVENUE FROM CONTRACTS WITH CUSTOMERS*

In May 2014, the IASB issued IFRS 15, *Revenue from Contracts with Customers*, a new standard that specifies the steps and timing for issuers to recognize revenue as well as requiring them to provide more relevant and comprehensive disclosures. The core principle of IFRS 15 is that an entity should recognize revenue in a manner that depicts the transfer of promised goods or services to customers in an amount that reflects the expected consideration receivable in exchange for those goods or services. IFRS 15 supersedes IAS 11, *Construction Contracts*, and IAS 18, *Revenue*, as well as various interpretations regarding revenue. The application of IFRS 15 is mandatory and will be effective from the Corporation's fiscal year beginning on November 1, 2018, with earlier adoption permitted. The Corporation is currently assessing the impact of adopting this standard on its financial statements.

### IFRS 16, *LEASES*

In January 2016, the IASB issued IFRS 16, *Leases*, which supersedes IAS 17, *Leases*. Leasing is an important and flexible source of financing for many companies. However, under current standard IAS 17, it is difficult to obtain a clear picture of the assets and liabilities related to the leasing agreements of an entity. IFRS 16 introduces a single, comprehensive recognition model for the lessee under which all lease-related assets and liabilities are recognized in the statement of financial position. For the lessor, substantially all the current accounting requirements remain unchanged.

The application of IFRS 16 is mandatory and will be effective for the Corporation's fiscal year beginning on November 1, 2019, with earlier adoption permitted subsequent to the application date of the new IFRS 15 standard on revenue. The Corporation is currently assessing the impact of adopting IFRS 16 on its financial statements.

## CONTROLS AND PROCEDURES

In accordance with National Instrument 52-109 of the Canadian Securities Authorities, the Corporation has filed certificates signed by the President and Chief Executive Officer and the Vice-President, Finance and Administration and Chief Financial Officer that, among other things, deem adequate as at April 30, 2016 the design of:

- Disclosure controls and procedures, which provide reasonable assurance that material financial information has been duly disclosed by the Corporation and its subsidiaries and that this information is recorded, processed, summarized and reported within the time periods specified in legislation;
- Internal control over financial reporting ("ICFR"), which, in accordance with COSO 2013 controls, provides reasonable assurance regarding the reliability of the Corporation's financial reporting and its compliance with IFRS in its financial statements.

The President and Chief Executive Officer and the Vice-President, Finance and Administration and Chief Financial Officer of the Corporation have also evaluated whether there were changes to its ICFR during the quarter ended April 30, 2016 that have materially affected, or are reasonably likely to materially affect, the ICFR. No such significant changes were identified through their evaluation.

## OUTLOOK

**Summer 2016** - The transatlantic market outbound from Canada and Europe accounts for a substantial portion of Transat's business during the summer season. For the period May to October 2016, total industry capacity is higher by 15%, while that of the Corporation is higher by 7%. Transat's load factors on that market are lower by 3.3% than those of summer 2015. To date, 62% of the Corporation's capacity has been sold, and selling prices of bookings taken are lower by 6.3% than those recorded at the same date in 2015. Lower fuel costs, offset in part by the weakened Canadian dollar, will result in a decrease in operating expenses of 4.6% if the dollar remains at its current level against the U.S. dollar, the euro and the pound, and if fuel prices remain stable.

On the Sun destinations market outbound from Canada, for which summer is low season, Transat's capacity is lower by 1% than that marketed at the same date last year. To date, 45% of that capacity has been sold, load factors are lower by 1.0%, and selling prices are higher by 1.8%. If the weakened Canadian dollar remains at its current value against the U.S. currency, and if fuel prices continue to trend lower, operating expenses will increase by 5.5%.

With regard to the discontinued France-based operations, medium-haul bookings are ahead by 6%, while long-haul bookings are ahead by 10% compared with last year at this time. Average selling prices are similar.

If the current trends hold, Transat expects its global results for the second six-month period to be inferior to those of 2015, which were the second-best in the Corporation's history.

**TRANSAT A.T. INC.**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

(in thousands of Canadian dollars)	As at April 30, 2016	As at October 31, 2015
	\$	\$
<b>ASSETS</b>		
Cash and cash equivalents	440,558	336,423
Cash and cash equivalents in trust or otherwise reserved <i>[note 5]</i>	247,321	367,199
Trade and other receivables	91,435	129,223
Income taxes receivable	29,551	1,800
Inventories	9,433	9,079
Prepaid expenses	53,552	80,318
Derivative financial instruments	13,366	25,277
Current portion of deposits	8,673	18,298
Assets held for sale <i>[note 6]</i>	187,744	—
<b>Current assets</b>	<b>1,081,633</b>	<b>967,617</b>
Cash and cash equivalents reserved <i>[note 5]</i>	46,450	44,900
Deposits	21,540	40,603
Income taxes receivable	15,100	15,100
Deferred tax assets	30,416	32,939
Property, plant and equipment	123,900	133,502
Goodwill	66,068	99,527
Intangible assets	45,302	79,863
Derivative financial instruments	3,334	296
Investment in an associate <i>[note 8]</i>	101,909	97,897
Other assets	870	1,520
<b>Non-current assets</b>	<b>454,889</b>	<b>546,147</b>
	<b>1,536,522</b>	<b>1,513,764</b>
<b>LIABILITIES</b>		
Trade and other payables	314,683	355,656
Current portion of provision for overhaul of leased aircraft	14,381	17,281
Income taxes payable	699	1,431
Customer deposits and deferred revenues	483,739	489,622
Derivative financial instruments	85,892	23,188
Liabilities related to assets held for sale <i>[note 6]</i>	157,229	—
<b>Current liabilities</b>	<b>1,056,623</b>	<b>887,178</b>
Provision for overhaul of leased aircraft <i>[note 9]</i>	23,206	25,681
Other liabilities <i>[note 11]</i>	47,157	52,026
Derivative financial instruments	41	15
Deferred tax liabilities	2,260	11,612
<b>Non-current liabilities</b>	<b>72,664</b>	<b>89,334</b>
<b>EQUITY</b>		
Share capital <i>[note 12]</i>	213,592	218,134
Share-based payment reserve	17,591	17,105
Retained earnings	176,109	263,812
Unrealized gain (loss) on cash flow hedges	(11,607)	14,960
Cumulative exchange differences	11,641	23,241
Reserve related to assets held for sale <i>[note 6]</i>	(91)	—
	<b>407,235</b>	<b>537,252</b>
	<b>1,536,522</b>	<b>1,513,764</b>

See accompanying notes to unaudited interim condensed consolidated financial statements

**NOTICE**

The Corporation's independent auditors have not performed a review of the accompanying interim condensed consolidated financial statements.

**TRANSAT A.T. INC.**  
**CONSOLIDATED STATEMENTS OF INCOME (LOSS)**

(in thousands of Canadian dollars, except per share amounts)	Quarters ended April 30		Six-month periods ended April 30	
	2016	2015	2016	2015
	\$	\$	\$	\$
<b>Continuing operations</b>				
Revenues	888,221	875,151	1,613,944	1,559,102
Operating expenses				
Costs of providing tourism services	492,725	467,733	902,138	838,032
Salaries and employee benefits	91,829	82,274	177,020	159,816
Aircraft fuel	74,337	104,115	135,747	195,568
Aircraft maintenance	36,819	42,437	76,772	71,798
Aircraft rent	38,749	24,684	71,024	47,851
Commissions	39,886	41,384	68,872	70,538
Airport and navigation fees	31,648	28,428	56,456	49,996
Other	90,467	80,043	165,121	144,799
Share of net income of an associate	(6,256)	(3,698)	(8,187)	(4,301)
Depreciation and amortization	11,718	11,790	23,224	22,544
	<b>901,922</b>	<b>879,190</b>	<b>1,668,187</b>	<b>1,596,641</b>
<b>Operating results</b>	<b>(13,701)</b>	<b>(4,039)</b>	<b>(54,243)</b>	<b>(37,539)</b>
Financing costs	535	399	921	794
Financing income	(1,946)	(2,000)	(3,727)	(4,011)
Change in fair value of fuel-related derivatives and other derivatives	3,877	(39,852)	37,964	2,121
Foreign exchange (gain) loss on non-current monetary items	1,944	784	766	(1,112)
Loss on disposal of a subsidiary <i>[note 4]</i>	843	—	843	—
Asset impairment <i>[note 7]</i>	15,809	—	15,809	—
<b>Income (loss) before income tax expense</b>	<b>(34,763)</b>	<b>36,630</b>	<b>(106,819)</b>	<b>(35,331)</b>
Income taxes (recovery)				
Current	(9,168)	(459)	(21,819)	(10,112)
Deferred	(1,778)	9,092	(9,142)	(835)
	<b>(10,946)</b>	<b>8,633</b>	<b>(30,961)</b>	<b>(10,947)</b>
<b>Net income (loss) from continuing operations</b>	<b>(23,817)</b>	<b>27,997</b>	<b>(75,858)</b>	<b>(24,384)</b>
<b>Discontinued operations</b>				
Net income (loss) from discontinued operations	381	(1,730)	(7,380)	(12,437)
<b>Net income (loss) for the period</b>	<b>(23,436)</b>	<b>26,267</b>	<b>(83,238)</b>	<b>(36,821)</b>
<b>Net income (loss) attributable to:</b>				
Shareholders	(24,952)	24,704	(86,107)	(39,610)
Non-controlling interests	1,516	1,563	2,869	2,789
	<b>(23,436)</b>	<b>26,267</b>	<b>(83,238)</b>	<b>(36,821)</b>
<b>Earnings (loss) per share from continuing operations <i>[note 12]</i></b>				
Basic	<b>(0.69)</b>	0.68	<b>(2.13)</b>	(0.70)
Diluted	<b>(0.69)</b>	0.68	<b>(2.13)</b>	(0.70)
<b>Earnings (loss) per share <i>[note 12]</i></b>				
Basic	<b>(0.68)</b>	0.64	<b>(2.33)</b>	(1.02)
Diluted	<b>(0.68)</b>	0.64	<b>(2.33)</b>	(1.02)

See accompanying notes to unaudited interim condensed consolidated financial statements

**TRANSAT A.T. INC.**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS**

	Quarters ended April 30		Six-month periods ended April 30	
	2016	2015	2016	2015
(in thousands of Canadian dollars)	\$	\$	\$	\$
<b>Net income (loss) from continuing operations</b>	<b>(23,817)</b>	27,997	<b>(75,858)</b>	(24,384)
<b>Other comprehensive income (loss) from continuing operations</b>				
<b>Items that will be reclassified to net income (loss)</b>				
Change in fair value of derivatives designated as cash flow hedges	(54,774)	(110,948)	(61,488)	(64,613)
Reclassification to net income (loss)	13,956	38,420	26,262	49,443
Deferred taxes	10,885	20,057	9,436	4,424
	(29,933)	(52,471)	(25,790)	(10,746)
Foreign exchange gain (loss) on translation of financial statements of foreign subsidiaries	(16,090)	5,045	(11,062)	5,243
<b>Total other comprehensive loss from continuing operations</b>	<b>(46,023)</b>	(47,426)	<b>(36,852)</b>	(5,503)
<b>Comprehensive loss from continuing operations</b>	<b>(69,840)</b>	(19,429)	<b>(112,710)</b>	(29,887)
Net income (loss) from discontinued operations	381	(1,730)	(7,380)	(12,437)
Other comprehensive income (loss) from discontinued operations	(2,124)	(3,100)	(1,406)	209
<b>Comprehensive loss from discontinued operations</b>	<b>(1,743)</b>	(4,830)	<b>(8,786)</b>	(12,228)
<b>Comprehensive loss for the period</b>	<b>(71,583)</b>	(24,259)	<b>(121,496)</b>	(42,115)
<b>Attributable to:</b>				
Shareholders	(69,615)	(25,650)	(122,991)	(44,094)
Non-controlling interests	(1,968)	1,391	1,495	1,979
	(71,583)	(24,259)	(121,496)	(42,115)

See accompanying notes to unaudited interim condensed consolidated financial statements

**TRANSAT A.T. INC.**  
**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**

	Accumulated other comprehensive income (loss)						Total	Non- controlling interests	Total equity
	Share capital	Share- based payment reserve	Retained earnings	Unrealized gain (loss) on cash flow hedges	Cumulative exchange differences	Reserve related to assets held for sale			
(in thousands of Canadian dollars)	\$	\$	\$	\$	\$	\$	\$	\$	\$
<b>Balance as at October 31, 2014</b>	224,679	15,444	227,872	11,712	3,239	—	482,946	—	482,946
Net income (loss) for the period	—	—	(39,610)	—	—	—	(39,610)	2,789	(36,821)
Other comprehensive income (loss)	—	—	—	(11,240)	6,756	—	(4,484)	(810)	(5,294)
Comprehensive income (loss) for the period	—	—	(39,610)	(11,240)	6,756	—	(44,094)	1,979	(42,115)
Issued from treasury	462	—	—	—	—	—	462	—	462
Share-based payment expense	—	870	—	—	—	—	870	—	870
Repurchase of shares	(1,164)	—	(69)	—	—	—	(1,233)	—	(1,233)
Dividends	—	—	—	—	—	—	—	(1,967)	(1,967)
Reclassification of non-controlling interest liabilities	—	—	—	—	—	—	—	(822)	(822)
Reclassification of non-controlling interest exchange difference	—	—	—	—	(810)	—	(810)	810	—
	(702)	870	(69)	—	(810)	—	(711)	(1,979)	(2,690)
<b>Balance as at April 30, 2015</b>	223,977	16,314	188,193	472	9,185	—	438,141	—	438,141
Net income for the period	—	—	82,175	—	—	—	82,175	1,610	83,785
Other comprehensive income (loss)	—	—	(537)	14,488	9,706	—	23,657	4,350	28,007
Comprehensive income (loss) for the period	—	—	81,638	14,488	9,706	—	105,832	5,960	111,792
Issued from treasury	511	—	—	—	—	—	511	—	511
Share-based payment expense	—	791	—	—	—	—	791	—	791
Repurchase of shares	(6,354)	—	(1,837)	—	—	—	(8,191)	—	(8,191)
Dividends	—	—	—	—	—	—	—	(2,254)	(2,254)
Other changes in non-controlling interest liabilities	—	—	(4,182)	—	—	—	(4,182)	4,182	—
Reclassification of non-controlling interest liabilities	—	—	—	—	—	—	—	(3,538)	(3,538)
Reclassification of non-controlling interest exchange difference	—	—	—	—	4,350	—	4,350	(4,350)	—
	(5,843)	791	(6,019)	—	4,350	—	(6,721)	(5,960)	(12,681)
<b>Balance as at October 31, 2015</b>	218,134	17,105	263,812	14,960	23,241	—	537,252	—	537,252
Net income (loss) for the period	—	—	(86,107)	—	—	—	(86,107)	2,869	(83,238)
Other comprehensive income (loss)	—	—	—	(25,790)	(9,688)	(1,406)	(36,884)	(1,374)	(38,258)
Comprehensive income (loss) for the period	—	—	(86,107)	(25,790)	(9,688)	(1,406)	(122,991)	1,495	(121,496)
Issued from treasury	561	—	—	—	—	—	561	—	561
Exercise of options	577	(177)	—	—	—	—	400	—	400
Share-based payment expense	—	663	—	—	—	—	663	—	663
Repurchase of shares	(5,680)	—	(1,427)	—	—	—	(7,107)	—	(7,107)
Dividends	—	—	—	—	—	—	—	(1,973)	(1,973)
Discontinued operations	—	—	—	(777)	(538)	1,315	—	—	—
Other changes in non-controlling interest liabilities	—	—	(169)	—	—	—	(169)	—	(169)
Reclassification of non-controlling interest liabilities	—	—	—	—	—	—	—	(896)	(896)
Reclassification of non-controlling interest exchange difference	—	—	—	—	(1,374)	—	(1,374)	1,374	—
	(4,542)	486	(1,596)	(777)	(1,912)	1,315	(7,026)	(1,495)	(8,521)
<b>Balance as at April 30, 2016</b>	213,592	17,591	176,109	(11,607)	11,641	(91)	407,235	—	407,235

See accompanying notes to unaudited interim condensed consolidated financial statements

**TRANSAT A.T. INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

(in thousands of Canadian dollars)	Quarters ended April 30		Six-month periods ended April 30	
	2016	2015	2016	2015
	\$	\$	\$	\$
<b>OPERATING ACTIVITIES</b>				
Net income (loss) from continuing operations	(23,817)	27,997	(75,858)	(24,384)
Operating items not involving an outlay (receipt) of cash:				
Depreciation and amortization	11,718	11,790	23,224	22,544
Change in fair value of fuel-related derivatives and other derivatives	3,877	(39,852)	37,964	2,121
Foreign exchange (gain) loss on non-current monetary items	1,944	784	766	(1,112)
Loss on disposal of a subsidiary	843	—	843	—
Asset impairment	15,809	—	15,809	—
Share of net income of an associate	(6,256)	(3,698)	(8,187)	(4,301)
Deferred taxes	(1,778)	9,092	(9,142)	(835)
Employee benefits	670	600	1,340	1,200
Share-based payment expense	206	464	663	870
	3,216	7,177	(12,578)	(3,897)
Net change in non-cash working capital balances related to operations	48,863	77,877	191,334	215,553
Net change in other assets and liabilities related to operations	(4,825)	(5,424)	10,846	2,074
Net change in provision for overhaul of leased aircraft	(8,685)	4,805	(5,375)	5,448
<b>Cash flows related to operating activities</b>	<b>38,569</b>	<b>84,435</b>	<b>184,227</b>	<b>219,178</b>
<b>INVESTING ACTIVITIES</b>				
Additions to property, plant and equipment and intangible assets	(7,549)	(14,855)	(23,335)	(28,965)
Increase in cash and cash equivalent reserved	(1,550)	(7,300)	(1,550)	(7,300)
Proceeds from disposal of subsidiary	200	—	200	—
<b>Cash flows related to investing activities</b>	<b>(8,899)</b>	<b>(22,155)</b>	<b>(24,685)</b>	<b>(36,265)</b>
<b>FINANCING ACTIVITIES</b>				
Proceeds from issuance of shares	695	237	961	462
Repurchase of shares	(2,167)	(1,233)	(7,107)	(1,233)
Dividends paid by a subsidiary to a non-controlling shareholder	(1,973)	(1,724)	(1,973)	(1,967)
<b>Cash flows related to financing activities</b>	<b>(3,445)</b>	<b>(2,720)</b>	<b>(8,119)</b>	<b>(2,738)</b>
Effect of exchange rate changes on cash and cash equivalents	(6,035)	(4,084)	(6,276)	(425)
<b>Net change in cash and cash equivalents related to continuing operations</b>	<b>20,190</b>	<b>55,476</b>	<b>145,147</b>	<b>179,750</b>
Net cash flows related to discontinued operations	(11,043)	(7,571)	(41,012)	(47,101)
Cash and cash equivalents, beginning of period	431,411	393,631	336,423	308,887
<b>Cash and cash equivalents, end of period</b>	<b>440,558</b>	<b>441,536</b>	<b>440,558</b>	<b>441,536</b>
<b>Supplementary information (as reported in operating activities)</b>				
Income taxes paid	2,524	5,936	7,528	24,567
Interest paid	152	49	277	122

See accompanying notes to unaudited interim condensed consolidated financial statements

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[Unless specified otherwise, amounts are expressed in thousands of Canadian dollars, except for per share amounts] [unaudited]

## Note 1 CORPORATE INFORMATION

Transat A.T. Inc. [the "Corporation"], headquartered at 300 Léo-Pariseau Street, Montréal, Québec, Canada, is incorporated under the Canada *Business Corporations Act*. Since November 16, 2015, Class A Variable Voting Shares and Class B Voting Shares of the Corporation are listed on the Toronto Stock Exchange and traded under a single ticker, namely "TRZ."

The Corporation is an integrated company specializing in the organization, marketing and distribution of holiday travel in the tourism industry. The core of its business consists of tour operators based in Canada and Europe which are vertically integrated with its other services of air transportation, distribution through a dynamic travel agency network, value-added services at travel destinations, and accommodations.

The interim condensed consolidated financial statements of Transat A.T. Inc. for the quarter ended April 30, 2016 were approved by the Corporation's Board of Directors on June 8, 2016.

The Corporation's operations are seasonal in nature; consequently, interim operating results do not necessarily proportionately reflect the operating results for a full year.

## Note 2 SIGNIFICANT ACCOUNTING POLICIES

### BASIS OF PREPARATION

These interim condensed consolidated financial statements of the Corporation and its subsidiaries have been prepared in accordance with International Financial Reporting Standards ["IFRS"], as issued by the International Accounting Standards Board ["IASB"] and as adopted by the Accounting Standards Board of Canada. These interim condensed consolidated financial statements were prepared in accordance with IAS 34, *Interim Financial Reporting*.

These interim condensed consolidated financial statements are presented in Canadian dollars, the Corporation's functional currency, except where otherwise indicated. Each entity of the Corporation determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency.

The interim condensed consolidated financial statements should be read in conjunction with the audited annual consolidated financial statements and notes included in the Corporation's Annual Report for the year ended October 31, 2015.

These interim condensed consolidated financial statements have been prepared on a going concern basis, at historical cost, except for certain financial assets and liabilities classified as financial assets/liabilities at fair value through profit or loss and measured at fair value.

## Note 3 FUTURE CHANGES IN ACCOUNTING POLICIES

Standards issued but not yet effective are discussed below. The Corporation has not early adopted these new standards.

### IFRS 9, FINANCIAL INSTRUMENTS

In July 2014, the IASB completed its three-part project to replace IAS 39, *Financial Instruments: Recognition and Measurement* by issuing IFRS 9, *Financial Instruments*. IFRS 9 addresses the classification and measurement of financial assets and financial liabilities, and introduces a forward-looking expected-loss impairment model as well as a substantially-reformed approach to hedge accounting.

IFRS 9 uses a new approach to determine whether a financial asset is measured at amortized cost or fair value, replacing the many different rules in IAS 39. The approach recommended by IFRS 9 is based on how an entity manages its financial instruments and the contractual cash flow characteristics of the financial assets. Most of the requirements in IAS 39 for classification and measurement of financial liabilities were carried forward in IFRS 9. However, the portion of the changes in fair value related to the entity's own credit risk, in measuring a financial liability at fair value through profit or loss, will be presented in other comprehensive income rather than in the statement of income.

IFRS 9 also introduces a new expected-loss impairment model that will require more timely recognition of expected credit losses. Specifically, entities will be required to account for expected credit losses when financial instruments are first recognized and to recognize full lifetime expected credit losses on a more timely basis.

Lastly, IFRS 9 introduces a new hedge accounting model, together with corresponding disclosures about risk management activities. The new hedge accounting model represents a substantial overhaul of hedge accounting that will enable entities to better reflect their risk management activities in their financial statements.

Application of IFRS 9 will be effective from the Corporation's fiscal year beginning on November 1, 2018, with earlier adoption permitted. The Corporation is currently assessing the impact of adopting this standard on its financial statements.

#### **IFRS 15, REVENUE FROM CONTRACTS WITH CUSTOMERS**

In May 2014, the IASB issued IFRS 15, *Revenue from Contracts with Customers*, a new standard that specifies the steps and timing for issuers to recognize revenue as well as requiring them to provide more relevant and comprehensive disclosures. The core principle of IFRS 15 is that an entity should recognize revenue in a manner that depicts the transfer of promised goods or services to customers in an amount that reflects the expected consideration receivable in exchange for those goods or services. IFRS 15 supersedes IAS 11, *Construction Contracts*, and IAS 18, *Revenue*, as well as various interpretations regarding revenue. The application of IFRS 15 is mandatory and will be effective from the Corporation's fiscal year beginning on November 1, 2018, with earlier adoption permitted. The Corporation is currently assessing the impact of adopting this standard on its financial statements.

#### **IFRS 16, LEASES**

In January 2016, the IASB issued IFRS 16, *Leases*, which supersedes IAS 17, *Leases*. Leasing is an important and flexible source of financing for many companies. However, under current standard IAS 17, it is difficult to obtain a clear picture of the assets and liabilities related to the leasing agreements of an entity. IFRS 16 introduces a single, comprehensive recognition model for the lessee under which all lease-related assets and liabilities are recognized in the statement of financial position. For the lessor, substantially all the current accounting requirements remain unchanged.

The application of IFRS 16 is mandatory and will be effective from the Corporation's fiscal year beginning on November 1, 2019, with earlier adoption permitted subsequent to the application date of the new IFRS 15 standard on revenue. The Corporation is currently assessing the impact of adopting IFRS 16 on its financial statements.

#### **Note 4 DISPOSAL OF A SUBSIDIARY**

On April 1, 2016, the Corporation concluded the sale of its subsidiary Travel Superstore, which operates the website tripcentral.ca and 27 travel agencies. The cash consideration totalled \$300 and the carrying amount of net assets transferred stood at \$1,312, which resulted in a reversal of retained earnings of \$169 and a loss on disposal of a subsidiary of \$843.

#### **Note 5 CASH AND CASH EQUIVALENTS IN TRUST OR OTHERWISE RESERVED**

As at April 30, 2016, cash and cash equivalents in trust or otherwise reserved included \$203,322 [\$310,883 as at October 31, 2015] in funds received from customers, consisting primarily of Canadians, for services not yet rendered or for which the restriction period had not ended, in accordance with Canadian regulators and the Corporation's business agreements with certain credit card processors. Cash and cash equivalents in trust or otherwise reserved also included \$90,449, of which \$46,450 was recorded as non-current assets [\$101,216 as at October 31, 2015, of which \$44,900 was recorded as non-current assets], which was pledged as collateral security against letters of credit.

**Note 6 ASSETS HELD FOR SALE AND DISCONTINUED OPERATIONS**

The Corporation announced on January 12, 2016 the initiation of a process to seek interest from third parties that could potentially lead to the sale of certain assets held by the Corporation outside Canada, namely its tour operations in France and Greece.

On April 30, 2016, the Corporation had committed to a sale plan for assets totaling \$187,744 and corresponding liabilities totalling \$157,229. Assets and corresponding liabilities were reclassified as held for sale in the Consolidated Statements of Financial Position. Assets were measured at the lower of their carrying amount and their fair value less costs to sell. No losses resulted from the remeasurement of the assets held for sale.

The net income (loss) from discontinued operations is entirely attributable to common shareholders of the Corporation and is detailed as follows:

	Quarters ended April 30		Six-month periods ended April 30	
	2016	2015	2016	2015
	\$	\$	\$	\$
Revenues	163,564	143,347	284,770	247,977
Operating expenses and other expenses	162,217	145,887	294,966	266,430
Income (loss) before income tax expense	1,347	(2,540)	(10,196)	(18,453)
Income tax expense	966	(810)	(2,816)	(6,016)
<b>Net income (loss) from discontinued operations</b>	<b>381</b>	<b>(1,730)</b>	<b>(7,380)</b>	<b>(12,437)</b>

Basic and diluted earnings (loss) per share from discontinued operations are detailed as follows:

	Quarters ended April 30		Six-month periods ended April 30	
	2016	2015	2016	2015
	\$	\$	\$	\$
<b>Earnings (loss) per share from discontinued operations</b>				
De base	0.01	(0.04)	(0.20)	(0.32)
Diluted	0.01	(0.04)	(0.20)	(0.32)

The net change in cash flows related to discontinued activities is as follows:

	Quarters ended April 30		Six-month periods ended April 30	
	2016	2015	2016	2015
	\$	\$	\$	\$
Cash flows related to operating activities	4,548	(7,633)	(24,631)	(44,884)
Cash flows related to investing activities	(15,298)	(775)	(16,292)	(1,739)
Effect of exchange rate changes on cash and cash equivalents	(293)	837	(89)	(478)
<b>Net cash flows related to discontinued operations</b>	<b>(11,043)</b>	<b>(7,571)</b>	<b>(41,012)</b>	<b>(47,101)</b>

## Note 7 IMPAIRMENT OF ASSETS

In compliance with the accounting policies adopted by the Corporation, annual impairment testing for intangible assets with indefinite lives is required on April 30 and when circumstances indicate that the carrying value may be impaired. Impairment is determined by assessing the recoverable amount of an asset, cash-generating unit ("CGU") or group of CGUs. Where the recoverable amount of the asset, CGU or group of CGUs is less than its carrying amount, an impairment loss is recognized.

Asset impairment is detailed as follows:

	Quarters ended April 30		Six-month periods ended April 30	
	2016	2015	2016	2015
	\$	\$	\$	\$
<b>Intangible assets</b>				
Trademarks	15,809	—	15,809	—

The aggregate carrying amounts of goodwill and trademarks allocated to each CGU are as follows:

	As at April 30, 2016		As at October 31, 2015	
	Goodwill	Trademarks	Goodwill	Trademarks
	\$	\$	\$	\$
Canada - United Kingdom - Netherlands	66,068	4,858	67,537	22,041
France <i>[note 6]</i>	—	—	21,016	—
Other* <i>[note 6]</i>	—	—	10,974	—
<b>Net book value</b>	<b>66,068</b>	<b>4,858</b>	<b>99,527</b>	<b>22,041</b>

\* Multiple individual CGUs

### INTANGIBLE ASSETS

The Corporation performed an impairment test as at April 30, 2016 to determine whether the carrying amount of trademarks was higher than their recoverable amount.

The recoverable amount is determined based on value in use, using a discounted cash flow model. The Corporation prepares cash flow forecasts based on the most recently approved annual budgets and three-year plans of the relevant business. Cash flow forecasts reflect the risk associated with each asset, as well as the most recent economic indicators. Cash flow forecasts beyond three years are extrapolated based on nil growth rates. The cash flow forecasts used also reflect the effects of implementing the Corporation's integrated distribution and brand strategy aiming to further expand the Transat brand, therefore decreasing the use of certain trademarks held by the Corporation.

Following the introduction of our new reservation platform which, for European travellers, favours the purchasing of seats directly from Air Transat instead of through our U.K. subsidiary, the Corporation concluded that the recoverable amount of its Canadian Affair trademark, determined based on value in use, was less than its carrying amount due to a decline in revenues and profitability generated by this trademark. As a result, the Corporation recorded an impairment charge of \$9,726.

Implementation of the Corporation's integrated strategy to further expand the Transat brand will result in the discontinuation of its Vacances Tours Mont-Royal ("TMR") brand, which the Corporation uses for the sale of sun packages outbound from Canada. As this brand is no longer used, the Corporation has recorded an impairment charge of \$4,483, which corresponds to its carrying amount.

Also as part of the implementation of the Corporation's distribution and brand strategy aiming to further expand the Transat brand, the Corporation is currently changing its wholly owned Marlin Travel agency banners to Voyages Transat. Following these changes, the Corporation concluded that the recoverable amount of its Marlin Travel trademark, determined based on value in use, was less than its carrying amount due to a decline in revenues and profitability generated by this trademark. As a result, the Corporation recorded an impairment charge of \$1,600.

As at April 30, 2016, after-tax discount rates used for impairment testing for trademarks ranged from 10.3% to 18.0% [10.3% as at April 30, 2015].

On April 30, 2016, a 1% increase in the after-tax discount rate used for impairment testing, assuming that all others variables had remained the same, would have required an additional impairment charge of \$200.

On April 30, 2016, a 10% decrease in the cash flows used for impairment testing, assuming that all other variables had remained the same, would have required an additional impairment charge of \$300.

#### GOODWILL

The Corporation performed an impairment test as at April 30, 2016 to determine whether the carrying amount of CGUs was higher than their recoverable amount. No impairment of goodwill was identified by the Corporation.

The recoverable amount is determined based on value in use, using a discounted cash flow model. The Corporation prepares cash flow forecasts based on the most recently approved annual budgets and three-year plans of the relevant business. Cash flow forecasts reflect the risk associated with each CGU, as well as the most recent economic indicators. Cash flow forecasts beyond three years are extrapolated based on estimated growth rates that do not exceed the average long-term growth rates for the relevant markets.

As at April 30, 2016, an after-tax discount rate of 10.1% was used for testing the various CGUs for impairment [10.3% as at April 30, 2015]. The perpetual growth rate used for impairment testing was 1% as at April 30, 2016 [1% as at April 30, 2015].

On April 30, 2016, a 1% increase in the after-tax discount rate used for impairment testing, assuming that all other variables had remained the same, would not have required any impairment charge.

On April 30, 2016, a 1% decrease in the long-term growth rate used for the impairment testing, assuming that all other variables had remained the same, would not have required any impairment charge.

On April 30, 2016, a 10% decrease in the cash flows used for the impairment testing, assuming that all other variables had remained the same, would not have required any impairment charge.

#### Note 8 INVESTMENT IN AN ASSOCIATE

The change in the investment in an associate, Caribbean Investments B.V. ["CIBV"], is detailed as follows:

	\$
Balance as at October 31, 2015	97,897
Share of net income	8,187
Translation adjustment	(4,175)
<b>Balance as at April 30, 2016</b>	<b>101,909</b>

The investment in CIBV was translated at the CAD/USD rate of 1.2549 as at April 30, 2016 [1.3083 as at October 31, 2015].

## Note 9 PROVISION FOR OVERHAUL OF LEASED AIRCRAFT

The provision for overhaul of leased aircraft relates to the maintenance obligation for leased aircraft and spare parts used by the Corporation's airline under operating leases. The change in the provision for overhaul of leased aircraft for the quarters ended April 30 is detailed as follows:

	\$
<b>Balance as at October 31, 2015</b>	<b>42,962</b>
Additional provisions	7,419
Utilization of provisions	(3,030)
Unused amounts released	(1,079)
<b>Balance as at January 31, 2016</b>	<b>46,272</b>
Additional provisions	(527)
Utilization of provisions	(6,208)
Unused amounts released	(1,950)
<b>Balance as at April 30, 2016</b>	<b>37,587</b>
Current provisions	14,381
Non-current provisions	23,206
<b>Balance as at April 30, 2016</b>	<b>37,587</b>

	\$
<b>Balance as at October 31, 2014</b>	<b>36,312</b>
Additional provisions	4,456
Utilization of provisions	(3,813)
<b>Balance as at January 31, 2015</b>	<b>36,955</b>
Additional provisions	4,858
Utilization of provisions	(53)
<b>Balance as at April 30, 2015</b>	<b>41,760</b>
Current provisions	16,213
Non-current provisions	25,547
<b>Balance as at April 30, 2015</b>	<b>41,760</b>

## Note 10 LONG-TERM DEBT

On February 19, 2016, the Corporation renewed its \$50,000 revolving credit facility agreement for operating purposes. Under the new agreement, which expires in 2020, the Corporation may increase the credit limit to \$100,000, with the approval of lenders. The agreement may be extended for a year at each anniversary date subject to lender approval and the balance becomes immediately payable in the event of a change in control. Under the terms of the agreement, funds may be drawn down by way of bankers' acceptances or bank loans, denominated in Canadian dollars, U.S. dollars, euros or pounds sterling. The agreement is secured by a first movable hypothec on the universality of assets, present and future, of the Corporation's Canadian subsidiaries subject to certain exceptions and is further secured by the pledging of certain marketable securities of its main European subsidiaries. The credit facility bears interest at the bankers' acceptance rate, the financial institution's prime rate or LIBOR, plus a premium. The terms of the agreements require the Corporation to comply with certain financial criteria and ratios. As at April 30, 2016, all the financial ratios and criteria were met and the credit facility was undrawn.

The Corporation also has a \$75,000 annually renewable revolving credit facility in respect of which the Corporation must pledge cash totalling 100% of the amount of the issued letters of credit as collateral security. As at April 30, 2016, \$68,518 had been drawn down under the facility [\$66,943 as at October 31, 2015], of which \$46,450 is to guarantee the benefits to participants under senior executives defined benefit pension agreements; such irrevocable letters of credit are held by a third-party trustee. In the event of a change of control, the irrevocable letters of credit issued to guarantee the benefit to the participants under the senior executives defined benefit pension agreements will be drawn down.

Operating lines of credit totalling €10,000 (\$14,356) [€10,000 (\$14,446) as at October 31, 2015] have been granted to the Corporation's French operations. These operating lines of credit are renewable annually and were undrawn as at April 30, 2016 and October 31, 2015.

## Note 11 OTHER LIABILITIES

	As at April 30, 2016 \$	As at October 31, 2015 \$
Employee benefits	36,267	39,265
Deferred lease inducements	10,890	12,761
Non-controlling interests	29,459	32,800
	<u>76,616</u>	<u>84,826</u>
Less: Non-controlling interests included in Trade and other payables	(29,459)	(32,800)
	<u>47,157</u>	<u>52,026</u>

## Note 12 EQUITY

### AUTHORIZED SHARE CAPITAL

#### CLASS A VARIABLE VOTING SHARES

An unlimited number of participating Class A Variable Voting Shares ["Class A Shares"] which may be owned or controlled only by non-Canadians as defined by the *Canada Transportation Act* ["CTA"], carrying one vote per Class A Share unless [i] the number of issued and outstanding Class A Shares exceeds 25% of the total number of all issued and outstanding voting shares (or any higher percentage that the Governor in Council may specify pursuant to the CTA); or [ii] the total number of votes cast by or on behalf of holders of Class A Shares at any meeting exceeds 25% (or any higher percentage that the Governor in Council may specify pursuant to the CTA) of the total number of votes that may be cast at such meeting.

If either of the above-noted thresholds is surpassed, the vote attached to each Class A Share will decrease automatically, without further act or formality. Under the circumstance described in subparagraph [i] above, the Class A Shares as a class cannot carry more than 25% (or any higher percentage that the Governor in Council may specify pursuant to the CTA) of the aggregate votes attached to all issued and outstanding voting shares of the Corporation. Under the circumstance described in subparagraph [ii] above, the Class A Shares as a class cannot, for a given shareholders' meeting, carry more than 25% (or any higher percentage that the Governor in Council may specify pursuant to the CTA) of the total number of votes that can be exercised at the said meeting.

Each issued and outstanding Class A Share shall be automatically converted into one Class B Voting Share without any further action on the part of the Corporation or of the holder if [i] the Class A Share is or becomes owned or controlled by a Canadian as defined by the CTA; or [ii] the provisions contained in the CTA relating to foreign ownership restrictions are repealed and not replaced with other similar provisions.

#### CLASS B VOTING SHARES

An unlimited number of Class B Voting Shares ["Class B Shares"], participating, which may be owned and controlled by Canadians as defined by the CTA only and shall confer the right to one vote per Class B Share at all meetings of shareholders of the Corporation. Each issued and outstanding Class B Share shall be converted into one Class A Share automatically without any further action on the part of the Corporation or the holder if the Class B Share is or becomes owned or controlled by a non-Canadian as defined by the CTA.

#### PREFERRED SHARES

An unlimited number of preferred shares, non-voting, issuable in series, each series bearing the number of shares, designation, rights, privileges, restrictions and conditions as determined by the Board of Directors.

ISSUED AND OUTSTANDING SHARE CAPITAL

The changes affecting Class A Shares and Class B Shares were as follows:

	Number of shares	\$
<b>Balance as at October 31, 2014</b>	38,741,527	224,679
Issued from treasury	66,125	462
Repurchase and cancellation of shares	(200,528)	(1,164)
<b>Balance as at April 30, 2015</b>	38,607,124	223,977
Issued from treasury	79,185	511
Repurchase and cancellation of shares	(1,095,562)	(6,354)
<b>Balance as at October 31, 2015</b>	37,590,747	218,134
Issued from treasury	83,293	561
Exercise of options	59,890	577
Repurchase and cancellation of shares	(978,831)	(5,680)
<b>Balance as at April 30, 2016</b>	<b>36,755,099</b>	<b>213,592</b>

On April 10, 2015, the Corporation announced that it had received the required regulatory approvals to go forward with a normal course issuer bid for a 12-month period.

Pursuant to its normal course issuer bid, the Corporation is authorized to purchase for cancellation up to a maximum of 2,274,921 Class A Variable Voting Shares and Class B Voting Shares, representing approximately 10% of the public float of Class A Variable Voting Shares and Class B Voting Shares.

During the quarter ended April 30, 2016, the Corporation repurchased 286,431 Class B Voting Shares for a cash consideration of \$2,167. During the first half of fiscal 2016, the Corporation repurchased 978,831 Class B Voting Shares for a cash consideration of \$7,107.

On March 4, 2016, the Corporation completed its normal course issuer bid for a 12-month period launched on April 10, 2015; as of that date, the Corporation had repurchased a total of 2,274,921 Class B Voting Shares for a total cash consideration of \$16,531.

As at April 30, 2016, the number of Class A Shares and Class B Shares stood at 2,727,111 and 34,027,988, respectively [1,410,985 and 36,179,762 as at October 31, 2015].

Since November 16, 2015 Class A Variable Voting Shares and Class B Voting Shares of the Corporation are traded on the Toronto Stock Exchange under a single ticker, namely "TRZ." The change does not involve any amendment to the Corporation's articles of incorporation, by-laws or share capital structure, nor to the terms and conditions or the voting and ownership restrictions attaching to the Class A Variable Voting Shares and the Class B Voting Shares.

STOCK OPTIONS

	Number of options	Weighted average price (\$)
Balance as at October 31, 2015	2,741,856	11.81
Exercised	(59,890)	6.68
Cancelled	(18,937)	13.37
<b>Balance as at April 30, 2016</b>	<b>2,663,029</b>	<b>11.91</b>
<b>Options exercisable as at April 30, 2016</b>	<b>2,402,323</b>	<b>12.09</b>

**EARNINGS (LOSS) PER SHARE**

Basic and diluted earnings (loss) per share were computed as follows:

	Quarters ended April 30		Six-month periods ended April 30	
	2016	2015	2016	2015
(in thousands of dollars, except per share data)	\$	\$	\$	\$
<b>NUMERATOR</b>				
Net income (loss) attributable to shareholders	(24,952)	24,704	(86,107)	(39,610)
Net income (loss) from discontinued operations	381	(1,730)	(7,380)	(12,437)
Net income (loss) from continuing operations attributable to shareholders	(25,333)	26,434	(78,727)	(27,173)
<b>DENOMINATOR</b>				
Adjusted weighted average number of outstanding shares	36,736	38,756	36,999	38,755
<b>Effect of dilutive securities</b>				
Stock options	—	59	—	—
Adjusted weighted average number of outstanding shares used in computing diluted earnings per share	36,736	38,815	36,999	38,755
<b>Earnings (loss) per share</b>				
Basic	(0.68)	0.64	(2.33)	(1.02)
Diluted	(0.68)	0.64	(2.33)	(1.02)
<b>Earnings (loss) per share from continuing operations</b>				
Basic	(0.69)	0.68	(2.13)	(0.70)
Diluted	(0.69)	0.68	(2.13)	(0.70)

In light of the net loss recognized for the quarter ended April 30, 2016, 2,663,029 outstanding stock options were excluded from the calculation of diluted loss per share due to their anti-dilutive effect. For the purpose of calculating diluted earnings per share for the quarter ended April 30, 2015, 2,284,985 outstanding stock options were excluded from the calculation, as their exercise price exceeded the Corporation's average market share price.

In light of the net income (loss) recognized for the six-month periods ended April 30, 2016 and 2015, respectively, 2,663,029 and 2,867,857 outstanding stock options were excluded from the calculation of diluted earnings (loss) per share due to their anti-dilutive effect.

**Note 13 GUARANTEES**

The Corporation has entered into agreements in the normal course of business containing clauses meeting the definition of a guarantee. These agreements provide compensation and guarantees to counterparties in transactions such as operating leases, irrevocable letters of credit and collateral security contracts.

These agreements may require the Corporation to compensate the counterparties for costs and losses incurred as a result of various events, including breaches of representations and warranties, loss of or damages to property, claims that may arise while providing services and environmental liabilities.

Notes 6, 15, 16, 22 and 23 to the financial statements for the fiscal year ended October 31, 2015 provide information about some of these agreements. The following constitutes additional disclosure.

#### OPERATING LEASES

The Corporation's subsidiaries have general indemnity clauses in many of their airport and other real estate leases whereby they, as lessee, indemnify the lessor against liabilities related to the use of the leased property. These leases expire at various dates through 2034. The nature of the agreements varies based on the contracts and therefore prevents the Corporation from estimating the total potential amount its subsidiaries would have to pay to lessors. Historically, the Corporation's subsidiaries have not made any significant payments under such agreements and have liability insurance coverage in such circumstances.

#### COLLATERAL SECURITY CONTRACTS

The Corporation has entered into collateral security contracts with certain suppliers. Under these contracts, the Corporation guarantees the payment of certain services rendered that it undertook to pay. These contracts typically cover a one-year period and are renewable.

The Corporation has entered into collateral security contracts whereby it guarantees a prescribed amount to its customers, at the request of regulatory agencies, for the performance of the obligations included in mandates by its customers during the term of the licenses granted to the Corporation for its travel agent and wholesaler operations in the Province of Québec. These agreements typically cover a one-year period and are renewable annually. As at April 30, 2016, guarantees unsecured by deposits totalled \$653. Historically, the Corporation has not made any significant payments under such agreements. As at April 30, 2016, no amounts have been accrued with respect to the above-mentioned agreements.

#### IRREVOCABLE CREDIT FACILITY UNSECURED BY DEPOSITS

The Corporation has a \$35,000 guarantee facility renewable annually. Under this agreement, the Corporation may issue collateral security contracts with a maximum three-year term. As at April 30, 2016, \$17,514 had been drawn down under the facility.

For its European operations, the Corporation has guarantee facilities renewable annually amounting to €17,620 [\$25,295]. As at April 30, 2016, letters of guarantee had been issued totalling €9,805 [\$14,077].

#### Note 14 SEGMENTED DISCLOSURE

The Corporation has determined that it conducts its activities in a single industry segment, namely holiday travel. With respect to geographic areas, the Corporation's continuing operations are exercised mainly in the Americas. Revenues and non-current assets outside the Americas are not material. Therefore, the consolidated statements of income and consolidated statements of financial position include all the required information.

