AIR TRANSA

AIR TRANSAT HOLIDAY

CONSULTOUR/CLUB VOYAGE

DMC TRANSAT/KM VOYAGE

LOOK VOYAGE

NOLITOU

REGENT HOLIDAY

SERVICES HAYCO

STAR EUROP

VACANCES AIR TRANSAT

VACANCES TOURBE

WORLD OF VACATION



QUARTERLY REPORT Period ended April 30, 1997

HEAD OFFICE
Transat A.T. inc.
300, Léo-Pariseau
Suite 400
Montréal QC, H2W 2P6
Telephone: (514) 476-1011

Telephone: (514) 476-1011 (514) 987-1660 Fax: (514) 476-9359 (514) 987-8029

> TRANSFER AGENT AND REGISTRAR

STOCK EXCHANGE LISTINGS The Montréal Evolange

> TRANSAT'S TICKER SYMBOL

## **REPORT TO**THE SHAREHOLDERS

During the quarter ended April 30, 1997, the revenues of Transat A.T. inc. (the Corporation) rose to 348.2 million dollars compared to 163.6 million dollars for the corresponding quarter of the previous year. Specifically, 114.6 million dollars of this increase in revenues is due to the acquisitions, mainly Look Voyages and World of Vacations (formerly known as Canadian Holidays). The other subsidiaries of the Corporation improved their revenues by 70 million dollars, or 43%. For the quarter ended April 30, the Corporation posted net income of \$3,335,000, or \$0.12 per share, compared to net income of \$3,035,000, or \$0.14 per share, for the corresponding period of the previous year.

For the six month period ended April 30, 1997, the Corporation's revenues were 628 million dollars compared to 302.2 million dollars for the same period of the previous year. The Corporation posted a net loss of \$1,617,000, or \$0.05 per share, compared to net income of \$2,654,000, or \$0.12 per share, for the same period last year. These results per share should be considered on the basis of an average weighted number of outstanding shares of 31,337,296 for the first half of 1997 and 20,930,823 (after the stock split) for 1996.

This quarter marks the end of the winter season for Transat's tour operators. During this period, which runs from the beginning of November to the end of April, revenues rose by 325.8 million dollars; 205 million dollars of this amount was generated by companies acquired during 1996, while 83 million dollars resulted from the increase in activities of the other tour operators within the group. Air Transat's revenues, including revenues generated within the group, improved by 74 million dollars during the same period, following the addition of new aircraft which were needed in order to respond to increased capacity demand by the group's tour operators. At the end of this quarter, Air transat's fleet comprised ten Lockheed L-1011-150s (seven in 1996), two Lockheed L-1011-500s (none in 1996) and five Boeing 757s, following the return to lessors of two aircraft rented for the winter season (four in 1996).

Excluding the loss incurred by Look Voyages, which resulted, among other things, from seasonal variations in consumer demand which is at its peak in the summer, profitability for this quarter improved in comparison to the corresponding period of the preceeding year, as well as with respect to the entire winter season. Increase in sales volume is the important factor in the improvement in results.

The Corporation's cash position stood at \$124,681,000 as at April 30, 1997, compared to \$153,350,000 as at January 31, 1997. During the quarter, the Corporation generated operating cash flow of \$6,565,000 compared to \$5,895,000 during the same period of the previous year. The positive effect of the net change in non-cash working capital balances related to operations of the first quarter was partly reversed during the second quarter, reflecting the seasonality of activities. During this quarter, the Corporation acquired capital assets amounting to 9.5 million dollars, including one Lockheed L-1011-150 which will be added to its operating fleet. Two aircraft were refinanced; a third aircraft will be financed on a long term basis during the third quarter. On April 30, 1997, the Corporation has acquired the residual 50% balance of Regent Holidays participating shares. The final purchase price of this acquisition is based on a predetermined method of calculation; the payment will be made on December 31, 1999. During the guarter, the Corporation issued common shares after the exercice of stock options and in consideration of the acquisition of a portion of the residual 50% of Regent Holidays' participating shares.

The Corporation now embarks on its most active period of activities of the year, the summer travel season, which runs from the beginning of May until the end of October. During this period, the Corporation will experience an increase in revenues in comparison to those of the previous year. As for Look Voyages, the summer season will be significant to its financial results. Management continues to work hard to improve Look's profitability. Even if progress has been made, it is anticipated that Look will incur a loss for the year ending October 31, 1997.

Jean-Marc Eustache Chairman of the Board and

President and Chief Executive Officer, Transat

Montréal, June 25, 1997



## CONSOLIDATED STATEMENTS OF INCOME

(in thousands of dollars except the earning (loss) per share)

	Three (3) months ended April 30		Six (6) months ended April 30	
	1997 \$	1996 \$	1997 \$	1996 \$
Revenues	348,192	163,563	627,982	302,174
Expenses and other income Operating Amortization Interest on debenture, long-term debt and obligations under	335,516 5,764	153,484 3,893	616,538 10,727	287,057 7,672
capital leases Other interest and financial	2,327	2,158	3,991	3,659
expenses Interest income	815 (1,601)	712 (852)	1,631 (2,840)	1,064 (1,583)
	342,821	159,395	630,047	297,869
Income (loss) before share of net income (net loss) of companies subject to significant influence, income taxes and non-controlling interest	5,371	4,168	(2,065)	4,305
Share of net income (net loss) of companies subject to significant influence	753	188	(40)	275
Income taxes (recovery) Current Deferred	4,108 (1,373) 2,735	1,747 111 1.858	4,165 (4,664) (499)	1,728 366 2,094
0	2,733	1,000	(499)	2,094
Share of non-controlling interest in subsidiaries' results	(54)	537	(11)	168
Net income (net loss) for the period	3,335	3,035	(1,617)	2,654
Earning (loss) per share	0.12	0.14	(0.05)	0.12
Diluted earning (loss) per share	0.12	0.13	(0.05)	0.11

Transat, leader in the Canadian and French travel and tourism industries, is involved at all levels of the distribution of travel services and air transportation through its subsidiaries and affiliates.

## CONSOLIDATED STATEMENTS OF CHANGES IN FINANCIAL POSITION

(in thousands of dollars)

(in thousands of dollars)	Three (3) months ended April 30		Six (6) months ended April 30	
	1997	1996	1997	1996
	\$	\$	\$	\$
Operating activities  Net income (net loss) for the period  Add items not involving an outlay	3,335	3,035	(1,617)	2,654
(receipt) of funds Amortization Share of net loss (net income) of companies subject to	5,764	3,893	10,727	7,672
significant influence Deferred income taxes Non-controlling interest Decrease of long-term	(753) (1,373) 54	(188) 111 (537)	40 (4,664) 11	(275) 366 (168)
deferred income	(462)	(419)	(924)	(837)
Operating cash flow Net change in non-cash working capital balances related to operations	6,565 (22,111)	5,895 (4,356)	3,573 11,791	9,412 8,747
Deposits for engine and airframe overhauls	(7,087)	85	(11,743)	(174)
Cash provided by (used in)				( /
operating activities	(22,633)	1,624	3,621	17,985
Investing activities Deposits Other assets Additions to capital assets Purchase of rotable aircraft spare parts Increase in investment Non-interest bearing advances	1,394 896 (9,493) (3,118) (1,174) (353)	43 (7,706) — —	1,217 (296) (40,337) (6,453) (1,174) (353)	175 (14) (15,152) — —
Advance to companies subject to significant influence Consideration paid for companies	_	3,226	(6,410)	_
acquired Cash from acquired companies	_	(12,728) 3,358	(86) 80	(12,728) 3,358
Cash used in investing activities	(11,848)	(13,807)	(53,812)	(24,361)
Financing activities Increase in obligations under capital leases Issue of common shares Loans Repayment of long-term debt and	8,190 988 816	1,856	34,807 88,887 12,634	174 1,860 —
obligations under capital leases Repurchase of preferred shares,	(3,847)	(1,961)	(6,467)	(3,390)
series 3 Increase in long-term debt Shares issue costs Repayment of deposits for engine	(335) — —		(335) 2,709 (4,260)	4,760
and airframe overhauls Dividends paid on first preferred shares, series 1	_	(70)	_	1,364 (143)
Cash provided by (used in) financing activities	5,812	(175)	127,975	4,625
Net increase (decrease) in cash for the period	(28,669)	(12,358)	77,784	(1,751)
Cash, beginning of period	153,350	45,708	46,897	35,101
Cash, end of period	124,681	33,350	124,681	33,350