

OUARTERLY REPORT PERIOD ENDED JANUARY 31, 1997

HEAD OFFICE

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TRANSFER AGENT AND REGISTAR Fiducie Desjardins inc

STOCK EXCHANGE LISTINGS

The Toronto Stock Exchange

TRANSAT'S TICKER SYMBOL

REPORT TO THE SHAREHOLDERS

During the guarter ended January 31, 1997, the revenues of Transat A.T. inc. (the "Corporation") rose to 279.8 million dollars, compared to 138.6 million dollars for the same guarter of the previous year. Specifically, 90.2 million dollars of this improvement resulted from the acquisitions of Look Voyages and World of Vacations (formerly Canadian Holidays). The remaining subsidiaries and affiliated companies accounted for an increase of 51 million dollars, or 37%. For this structurally loss making quarter, the Corporation posted a net loss of \$4,952,000, or \$0.17 per share, compared to a net loss of \$381,000, or \$0.02 per share, for the guarter ended January 31, 1996. The earnings per share must be considered on the basis of an average weighted number of outstanding shares of 28,912,637 for the first quarter of 1997 compared to 20,359,281 (after subdivision) for the same guarter in 1996.

Tour operator revenues increased by 43% at Air Transat Holidays (Toronto), 15% at Vacances Air Transat (Montréal), 49% at Air Transat Holidays (Vancouver), 118% at Vacances Air Transat France and by 28% at Nolitour (Montréal). Air Transat's revenues rose by 57% following the addition, compared to the same quarter last year, of three Lockheed L1011s and three Being757s to the fleet. This was needed in order to respond to increased capacity demand by the Corporation's tour operators. Following the return of two Boeing757s and the addition of two Lockheed I1011-500s in April 1997, Air Transat's fleet will be comprised of ten Lockheed L1011-150s, two Lockheed L1011-500s and five Being757s.

During this time of year, there is a slowdown in the holiday travel industry. It is also a period when Air Transat carries out maintenance work on its aircraft. The Corporation must therefore absorb high fixed costs on, among other things, the modern aircraft in its fleet, the Boxing757-200ERs, which must be operated on the basis of set minimum block hours in order to take full advantage of their very low variable costs.

Notwithstanding the losses generated by Look Voyages, STAR Europe and World of Vacations, there was an increase in profitability for this quarter, in comparison to the corresponding quarter of the previous year, which is primarily the result of the contribution generated by increase in sales volume. However, a rise in fuel prices had a negative impact on results. It should be noted that since October 15, 1996, the results of Look Voyages have been completely consolidated with those of Transat's. Traditionally, the first guarter is a loss-maker for Look

CONSOLIDATED STATEMENT OF INCOME

(Unaudited) (in thousands of dollars except the earnings per share)

	ended January 31	
	1997	1996
	\$	\$
Revenues	279,790	138,611
Expenses and other income Operating Amortization Interest on debenture, long-term debt and obligations under capital	281,021 4,963	133,573 3,779
leases Other interest and financial expenses Interest income	1,665 816 (1,239)	1,501 352 (731)
	287,226	138,474
Income (loss) before share of net income (net loss) of companies subject to significant influence, income taxes and non-controlling interest	(7,436)	137
Share of net income (net loss) of companies subject to significant influence	(793)	87
Income taxes Current (recovered) Deferred	57 (3,291) (3,234)	(19) 255 236
Share of non-controlling interest in subsidiaries' results	43	(369)
Net loss for the period	4,952	381
Loss per share	0.17	0.02

Three (3) months

and President and Chief Executive Officer, Transat

Montréal, March 25, 1997

Jean-Marc Eustache

Chairman of the Board

The Corporation's cash position stood at \$153,350,000

as at January 31, 1997, compared to \$46,897,000 as at October

31, 1996. During the guarter, the Corporation issued 8,700,000

common shares (after subdivision) for a cash consideration of

83.5 million dollars, which will permit the Corporation to finance

future acquisitions. Furthermore, the Corporation acquired three

Lockheed L1011s, spare parts and various types of aircraft equip-

ment. The Corporation obtained long term financing for the

restructuring efforts in an attempt to return the company to prof-

itability. Despite the fact that progress has been made in this

regard, it is nevertheless expected that Look Voyages' sales for

the end of the winter season and for the upcoming summer season, are ahead of last year's pace. When the impact of newly

acquired subsidiaries and affiliated companies is excluded, man-

of shareholders held on December 17, 1996 and a Certificate of

Amendment issued on December 18, 1996, each common share

of the Corporation was divided into three common shares effec-

tive December 31, 1996. As at January 31, 1997, the Corporation

As for Look Voyages, management continues its

Pursuant to a resolution approved at a special meeting

acquisition of the aircraft and spare parts.

agement expects that results will improve.

had 33,568,000 outstanding common shares.



Transat, leader in the Canadian and French travel and tourism industries, is involved at all levels of the distribution of travel services and air transportation through its subsidiaries and affiliates.

CONSOLIDATED STATEMENT OF CHANGES IN FINANCIAL POSITION

(Unaudited) (in thousands of dollars)

	Three (3) months ended January 31	
	1997 \$	1996
Operating activities Net loss for the period Add items not involving an outlay (receipt) of funds	(4,952)	(381
Amortization Share of net loss (net income) of companies subject to significant influence Deferred income taxes Non-controlling interest Decrease of long-term deferred income	4,963 793 (3,291) (43) (462)	3,779 (87 255 369 (418
Operating cash flow Net change in non-cash working capital balances related to operations Deposits for engine and airframe overhauls Cash provided by operating activities	(2,992) 33,902 (4,656) 26,254	3,517 13,103 (259 16,361
Investing activities Cash from acquired company Additions to capital assets Advance to companies subject to significant influence Purchase of rotable aircraft spare parts Other assets Deposits Consideration paid for company acquired Cash used in investing activities	80 (30,844) (6,410) (3,335) (1,192) (177) (86) (41,964)	(7,446 (3,226 (57 175 (10,554
Financing activities Issue of common shares Increase in obligations under capital leases Loans Increase in long-term debt Shares issue costs Repayment of long-term debt and obligations under capital leases Repayment of deposits for engine and airframe overhauls Dividends paid on first preferred shares, series 1	87,899 26,617 11,818 2,709 (4,260) (2,620) — —	174 4,760 — (1,429 1,364
Cash provided by financing activities	122,163	4,800
Net increase in cash for the period	106,453 46,807	10,607
Cash, beginning of period Cash, end of period	46,897 153,350	35,101 45,708
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