

## MANAGEMENT'S REPORT

The consolidated financial statements and MD&A of Transat A.T. Inc., and all other information in the financial report, are the responsibility of management and have been reviewed and approved by the Board of Directors.

The consolidated financial statements have been prepared by management in accordance with IFRS issued by the International Accounting Standards Board. The MD&A has been prepared in accordance with the requirements of the Canadian Securities Administrators. Management's responsibility in these respects includes the selection of appropriate accounting principles as well as the exercise of sound judgment in establishing reasonable and fair estimates in accordance with IFRS and the requirements of the Canadian Securities Administrators, and which are adequate in the circumstances. The financial information presented throughout the MD&A and elsewhere in this Annual Report is consistent with that appearing in the financial statements.

The Corporation and its affiliated companies have set up accounting and internal control systems designed to provide reasonable assurance that the Corporation's assets are safeguarded against loss or unauthorized use and that its books of account may be relied upon for the preparation of financial statements and the MD&A.

The Board of Directors is responsible for the financial information presented in the consolidated financial statements and the MD&A, primarily through its Audit Committee. The Audit Committee, which is appointed by the Board of Directors and comprised entirely of independent and financially literate directors, reviews the annual consolidated financial statements and the MD&A and recommends their approval to the Board of Directors. The Audit Committee is also responsible for analyzing, on an ongoing basis, the results of the audits by the external auditors, the accounting methods and policies used as well as the internal control systems set up by the Corporation. These consolidated financial statements have been audited by Ernst & Young LLP. Their report on the consolidated financial statements appears on the next page.



Jean-Marc Eustache  
Chairman of the Board,  
President and Chief Executive Officer



Denis Pétrin  
Vice-President, Finance and Administration  
and Chief Financial Officer

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## INDEPENDENT AUDITORS' REPORT

To the Shareholders of Transat A.T. Inc.,

We have audited the accompanying consolidated financial statements of Transat A.T. Inc., which comprise the consolidated statements of financial position as at October 31, 2015 and 2014, and the consolidated statements of income, comprehensive income, changes in equity and cash flows for the years then ended, and a summary of significant accounting policies and other explanatory information.

### Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' responsibility

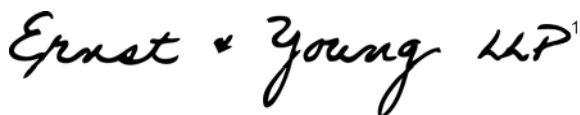
Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Transat A.T. Inc. as at October 31, 2015 and 2014 and its financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards.



Montréal, Canada  
December 9, 2015

<sup>1</sup> CPA auditor, CA, public accountancy permit No. A121006

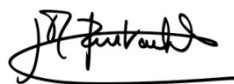
**TRANSAT A.T. INC.**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

As at October 31 (in thousands of Canadian dollars)	2015 \$	2014 \$
<b>ASSETS</b>		
Cash and cash equivalents	336,423	308,887
Cash and cash equivalents in trust or otherwise reserved <i>[note 6]</i>	367,199	340,704
Trade and other receivables <i>[note 7]</i>	129,223	123,489
Income taxes receivable	1,800	3,329
Inventories	9,079	10,434
Prepaid expenses	80,318	74,932
Derivative financial instruments <i>[note 8]</i>	25,277	16,596
Current portion of deposits	18,298	17,833
<b>Current assets</b>	<b>967,617</b>	<b>896,204</b>
Cash and cash equivalents reserved <i>[note 6]</i>	44,900	39,480
Deposits <i>[note 9]</i>	40,603	26,099
Income taxes receivable <i>[note 23]</i>	15,100	—
Deferred tax assets <i>[note 20]</i>	32,939	30,051
Property, plant and equipment <i>[note 10]</i>	133,502	128,560
Goodwill <i>[note 11]</i>	99,527	95,601
Intangible assets <i>[note 11]</i>	79,863	72,769
Derivative financial instruments <i>[note 8]</i>	296	—
Investment in an associate <i>[note 12]</i>	97,897	83,949
Other assets	1,520	2,317
<b>Non-current assets</b>	<b>546,147</b>	<b>478,826</b>
	<b>1,513,764</b>	<b>1,375,030</b>
<b>LIABILITIES</b>		
Trade and other payables <i>[note 13]</i>	355,656	338,633
Current portion of provision for overhaul of leased aircraft	17,281	10,674
Income taxes payable	1,431	1,721
Customer deposits and deferred revenues	489,622	424,468
Derivative financial instruments <i>[note 8]</i>	23,188	24,679
<b>Current liabilities</b>	<b>887,178</b>	<b>800,175</b>
Provision for overhaul of leased aircraft <i>[note 14]</i>	25,681	25,638
Other liabilities <i>[note 16]</i>	52,026	53,926
Derivative financial instruments <i>[note 8]</i>	15	—
Deferred tax liabilities <i>[note 20]</i>	11,612	12,345
<b>Non-current liabilities</b>	<b>89,334</b>	<b>91,909</b>
<b>EQUITY</b>		
Share capital <i>[note 17]</i>	218,134	224,679
Share-based payment reserve	17,105	15,444
Retained earnings	263,812	227,872
Unrealized gain on cash flow hedges	14,960	11,712
Cumulative exchange differences	23,241	3,239
	<b>537,252</b>	<b>482,946</b>
	<b>1,513,764</b>	<b>1,375,030</b>

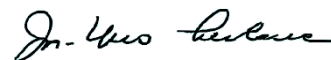
Commitments and contingencies *[note 23]*

See accompanying notes to consolidated financial statements

On behalf of the Board,



Director



Director

**TRANSAT A.T. INC.**  
**CONSOLIDATED STATEMENTS OF INCOME**

(in thousands of Canadian dollars, except per share amounts)	2015 \$	2014 \$
<b>Revenues</b>	<b>3,566,368</b>	<b>3,752,198</b>
Operating expenses		
Costs of providing tourism services	1,797,890	2,000,424
Aircraft fuel	440,804	462,942
Salaries and employee benefits <i>[notes 18 and 21]</i>	387,363	370,904
Aircraft maintenance	146,006	128,892
Commissions	136,506	170,724
Airport and navigation fees	117,862	105,440
Aircraft rent	98,859	87,229
Other	347,302	333,808
Share of net income of an associate <i>[note 12]</i>	(7,045)	(8,094)
Depreciation and amortization <i>[note 18]</i>	50,867	46,702
Restructuring <i>[note 19]</i>	—	6,387
	<b>3,516,414</b>	<b>3,705,358</b>
<b>Operating results</b>	<b>49,954</b>	<b>46,840</b>
Financing costs	2,229	1,939
Financing income	(7,606)	(8,107)
Change in fair value of fuel-related derivatives and other derivatives	528	23,822
Foreign exchange gain on non-current monetary items	(2,524)	(1,007)
Write-off of goodwill <i>[note 19]</i>	—	369
<b>Income before income tax expense</b>	<b>57,327</b>	<b>29,824</b>
Income taxes (recovery) <i>[note 20]</i>		
Current	14,766	13,430
Deferred	(4,403)	(9,672)
	<b>10,363</b>	<b>3,758</b>
<b>Net income for the year</b>	<b>46,964</b>	<b>26,066</b>
<b>Net income attributable to:</b>		
Shareholders	42,565	22,875
Non-controlling interests	4,399	3,191
	<b>46,964</b>	<b>26,066</b>
<b>Earnings per share <i>[note 17]</i></b>		
Basic	1.11	0.59
Diluted	1.10	0.59

See accompanying notes to consolidated financial statements

**TRANSAT A.T. INC.**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

Years ended October 31 (in thousands of Canadian dollars)	2015 \$	2014 \$
<b>Net income for the year</b>	<b>46,964</b>	<b>26,066</b>
<b>Other comprehensive income (loss)</b>		
<b>Items that will be reclassified to net income</b>		
Change in fair value of derivatives designated as cash flow hedges	(69,421)	(1,677)
Reclassification to net income	73,821	14,599
Deferred taxes <i>[note 20]</i>	(1,152)	(3,590)
	3,248	9,332
Foreign exchange gain on translation of financial statements of foreign subsidiaries	20,002	8,158
<b>Items that will never be reclassified to net income</b>		
Retirement benefits – Net actuarial losses <i>[note 22]</i>	(879)	(3,431)
Deferred taxes <i>[note 20]</i>	342	912
	(537)	(2,519)
Total other comprehensive income	22,713	14,971
<b>Comprehensive income for the year</b>	<b>69,677</b>	<b>41,037</b>
<b>Attributable to:</b>		
Shareholders	61,738	36,474
Non-controlling interests	7,939	4,563
	69,677	41,037

See accompanying notes to consolidated financial statements

**TRANSAT A.T. INC.**  
**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**

	<u>Accumulated other comprehensive income (loss)</u>					Total	Non- controlling interests	Total equity
	Share capital	Share-based payment reserve	Retained earnings	Unrealized gain (loss) on cash flow hedges	Cumulative exchange differences			
(in thousands of Canadian dollars)	\$	\$	\$	\$	\$	\$	\$	\$
<b>Balance as at October 31, 2013</b>	221,706	15,391	206,835	2,380	(4,919)	441,393	—	441,393
Net income for the year	—	—	22,875	—	—	22,875	3,191	26,066
Other comprehensive income (loss)	—	—	(2,519)	9,332	6,786	13,599	1,372	14,971
Comprehensive income for the year	—	—	20,356	9,332	6,786	36,474	4,563	41,037
Issued from treasury	857	—	—	—	—	857	—	857
Exercise of options	2,116	(679)	—	—	—	1,437	—	1,437
Share-based payment expense	—	732	—	—	—	732	—	732
Dividends	—	—	—	—	—	—	(2,782)	(2,782)
Other changes in non-controlling interest liabilities	—	—	681	—	—	681	(681)	—
Reclassification of non-controlling interest liabilities	—	—	—	—	—	—	272	272
Reclassification of non-controlling interest exchange difference	—	—	—	—	1,372	1,372	(1,372)	—
	2,973	53	681	—	1,372	5,079	(4,563)	516
<b>Balance as at October 31, 2014</b>	<b>224,679</b>	<b>15,444</b>	<b>227,872</b>	<b>11,712</b>	<b>3,239</b>	<b>482,946</b>	<b>—</b>	<b>482,946</b>
Net income for the year	—	—	42,565	—	—	42,565	4,399	46,964
Other comprehensive income (loss)	—	—	(537)	3,248	16,462	19,173	3,540	22,713
Comprehensive income for the year	—	—	42,028	3,248	16,462	61,738	7,939	69,677
Issued from treasury	973	—	—	—	—	973	—	973
Share-based payment expense	—	1,661	—	—	—	1,661	—	1,661
Repurchase of shares	(7,518)	—	(1,906)	—	—	(9,424)	—	(9,424)
Dividends	—	—	—	—	—	—	(4,221)	(4,221)
Other changes in non-controlling interest liabilities	—	—	(4,182)	—	—	(4,182)	4,182	—
Reclassification of non-controlling interest liabilities	—	—	—	—	—	—	(4,360)	(4,360)
Reclassification of non-controlling interest exchange difference	—	—	—	—	3,540	3,540	(3,540)	—
	(6,545)	1,661	(6,088)	—	3,540	(7,432)	(7,939)	(15,371)
<b>Balance as at October 31, 2015</b>	<b>218,134</b>	<b>17,105</b>	<b>263,812</b>	<b>14,960</b>	<b>23,241</b>	<b>537,252</b>	<b>—</b>	<b>537,252</b>

See accompanying notes to consolidated financial statements

**TRANSAT A.T. INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

Years ended October 31 (in thousands of Canadian dollars)	2015 \$	2014 \$
<b>OPERATING ACTIVITIES</b>		
Net income for the year	46,964	26,066
Operating items not involving an outlay (receipt) of cash:		
Depreciation and amortization	50,867	46,702
Change in fair value of fuel-related derivatives and other derivatives	528	23,822
Foreign exchange gain on non-current monetary items	(2,524)	(1,007)
Write-off of goodwill and other intangible assets	—	1,601
Share of net income of an associate	(7,045)	(8,094)
Deferred taxes	(4,403)	(9,672)
Employee benefits	3,303	2,307
Share-based payment expense	1,661	732
	<b>89,351</b>	<b>82,457</b>
Net change in non-cash working capital balances related to operations	(4,835)	12,972
Net change in provision for overhaul of leased aircraft	6,650	8,255
Net change in other assets and liabilities related to operations	2,834	2,556
<b>Cash flows related to operating activities</b>	<b>94,000</b>	<b>106,240</b>
<b>INVESTING ACTIVITIES</b>		
Additions to property, plant and equipment and other intangible assets	(59,295)	(64,976)
Increase in cash and cash equivalent reserved	(5,420)	876
Net proceeds from disposal of subsidiary	—	3,000
Dividend received from an associate	6,706	—
<b>Cash flows related to investing activities</b>	<b>(58,009)</b>	<b>(61,100)</b>
<b>FINANCING ACTIVITIES</b>		
Proceeds from issuance of shares	973	2,973
Repurchase of shares	(9,424)	—
Dividends paid by a subsidiary to a non-controlling shareholder	(4,221)	(2,782)
<b>Cash flows related to financing activities</b>	<b>(12,672)</b>	<b>191</b>
Effect of exchange rate changes on cash and cash equivalents	4,217	(2,262)
<b>Net change in cash and cash equivalents</b>	<b>27,536</b>	<b>43,069</b>
Cash and cash equivalents, beginning of year	308,887	265,818
<b>Cash and cash equivalents, end of year</b>	<b>336,423</b>	<b>308,887</b>
<b>Supplementary information (as reported in operating activities)</b>		
Income taxes paid	27,943	28,359
Interest paid	513	680
See accompanying notes to consolidated financial statements		

October 31, 2015 and 2014

[Unless specified otherwise, amounts are expressed in thousands of Canadian dollars, except for per share amounts]

## Note 1 CORPORATE INFORMATION

Transat A.T. Inc. [the "Corporation"], headquartered at 300 Léo-Pariseau Street, Montréal, Québec, Canada, is incorporated under the *Canada Business Corporations Act*. The Class A Variable Voting Shares and Class B Voting Shares are listed on the Toronto Stock Exchange. Effective November 16, 2015, the Class A Variable Voting Shares and Class B Voting Shares of the Corporation trade under a single ticker, TRZ, on the Toronto Stock Exchange.

The Corporation is an integrated company specializing in the organization, marketing and distribution of holiday travel in the tourism industry. The core of its business consists of tour operators based in Canada and Europe which are vertically integrated with its other services of air transportation, distribution through a dynamic travel agency network, value-added services at travel destinations, and accommodations.

The consolidated financial statements of Transat A.T. Inc. for the year ended October 31, 2015 were approved by the Corporation's Board of Directors on December 9, 2015.

## Note 2 SIGNIFICANT ACCOUNTING POLICIES

### BASIS OF PREPARATION

These consolidated financial statements of the Corporation and its subsidiaries have been prepared in accordance with International Financial Reporting Standards ["IFRS"], as issued by the International Accounting Standards Board ["IASB"] and as adopted by the Accounting Standards Board of Canada.

These consolidated financial statements are presented in Canadian dollars, the Corporation's functional currency, except where otherwise indicated. Each entity of the Corporation determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency.

These consolidated financial statements have been prepared on a going concern basis, using historical cost accounting, except for certain financial assets and liabilities classified as financial assets/liabilities at fair value through profit or loss and measured at fair value.

### BASIS OF CONSOLIDATION

The consolidated financial statements include the financial statements of the Corporation and its subsidiaries.

### SUBSIDIARIES

Subsidiaries are entities over which the Corporation has control. Control is achieved where the Corporation has the power to govern the financial and operating policies of an investee entity so as to obtain benefits from its activities. Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Corporation obtains control, and continue to be consolidated until the date when such control ceases.

The acquisition method of accounting is used to account for the acquisition of subsidiaries as follows:

- Cost is measured as the fair value of the assets acquired, equity instruments issued and liabilities incurred or assumed at the date of exchange, excluding transaction costs which are expensed as incurred;
- Identifiable assets acquired and liabilities assumed are measured at their fair values at the acquisition date;
- The excess of acquisition cost over the fair value of the identifiable net assets acquired is recorded as goodwill;
- If the acquisition cost is less than the fair value of the net assets acquired, the fair value of the net assets is re-assessed and any remaining difference is recognized directly in the statement of income;
- Contingent consideration is measured at fair value on the acquisition date, with subsequent changes in the fair value recorded through the statement of income when the contingent consideration is a financial liability;
- Upon gaining control in a step acquisition, the existing ownership interest is re-measured to fair value through the statement of income; and



- For each business combination including non-controlling interests, the acquirer measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets.

Non-controlling interests, which represent the portion of net income (loss) and net assets in subsidiaries that are not 100% owned by the Corporation, are reported separately within equity in the consolidated statement of financial position. Non-controlling interests in respect of which shareholders hold an option entitling them to require the Corporation to buy back their shares are reclassified from equity to liabilities, deeming exercise of the option. The carrying amount of reclassified interests is also adjusted to match the estimated redemption value. Any changes in the estimated redemption value are recognized as equity transactions in retained earnings.

The financial statements of the subsidiaries are prepared for the same reporting period as the parent company and using consistent accounting policies. All intragroup balances, transactions, unrealized gains and losses resulting from intragroup transactions and dividends are fully eliminated on consolidation.

#### INVESTMENT IN AN ASSOCIATE

An associate is an entity over which the Corporation has significant influence, but no control. The Corporation's investment in an associate is accounted for using the equity method as follows:

- Investment is initially recognized at cost;
- Investment in an associate includes goodwill identified on acquisition, net of any accumulated impairment loss;
- The Corporation's share of post-acquisition net income (loss) is recognized in the statement of income and is also added to (netted against) the carrying amount of the investment; and
- Gains on transactions between the Corporation and its equity method investee are eliminated to the extent of the Corporation's interest in this entity and losses are eliminated unless the transaction provides evidence of an impairment of the asset transferred.

#### FOREIGN CURRENCY TRANSLATION

##### TRANSACTIONS AND BALANCES

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated using the functional currency spot rate of exchange at the reporting date.

Foreign exchange gains and losses resulting from the settlement of such transactions as well as from the translation of monetary assets and liabilities not denominated in the functional currency of the subsidiary are recognized in the statement of income, except for qualifying cash flow hedges, which are deferred and presented as Unrealized gain (loss) on cash flow hedges in Accumulated other comprehensive income (loss) in the statement of changes in equity.

##### GROUP COMPANIES

Assets and liabilities of entities with functional currencies other than the Canadian dollar are translated at the period-end rates of exchange, and the results of their operations are translated at average rates of exchange for the period. The exchange differences arising from translation are recognized in Cumulative exchange differences in Accumulated other comprehensive income (loss) in equity. On disposal of an interest, the exchange difference component relating to that particular interest is recognized in the consolidated statement of income.

##### CASH EQUIVALENTS

Cash equivalents consist primarily of term deposits and bankers' acceptances that are highly liquid and readily convertible into known amounts of cash with initial maturities of less than three months.

## INVENTORIES

Inventories, consisting primarily of supplies and aircraft parts, are valued at the lower of cost, determined using the first-in, first-out method, and net realizable value. Net realizable value is the estimated selling price in the normal course of business less estimated costs to sell. Replacement cost may be indicative of net realizable value.

## PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment are carried at cost less accumulated depreciation and provision for impairment, if any.

Depreciation on property, plant and equipment is calculated on a straight line basis, unless otherwise specified, and serves to write down the cost of the assets to their estimated residual value over their expected useful lives as follows:

Aircraft equipment, including spare engines and rotatable spare parts	5–10 years or use
Office furniture and equipment	3–10 years
Leasehold improvements	Lease term or useful life
Administrative building	10–45 years

The fleet includes owned aircraft and improvements to aircraft under operating leases. A portion of the cost of owned aircraft is allocated to the "major maintenance activities" subclass, which relates to airframe, engine and landing gear overhaul costs, and the remaining cost is allocated to Aircraft. Aircraft and major maintenance activities are depreciated taking into account their expected estimated residual value. Aircraft are depreciated on a straight-line basis over seven- to ten-year periods, and major maintenance activities are depreciated according to the type of maintenance activity on a straight-line basis or based on the use of the corresponding aircraft until the next related major maintenance activity, or their expected useful lives. Subsequent major maintenance activity expenses are capitalized as major maintenance activities and are depreciated according to their type. Expenses related to other maintenance activities, including unexpected repairs, are recognized in net income as incurred. Improvements to aircraft under operating leases are depreciated on a straight-line basis over the shorter of the corresponding lease term and their useful life.

Estimated residual values and useful lives are reviewed annually and adjusted as appropriate.

## GOODWILL

Goodwill represents the excess of the cost of an acquisition over the fair value of the identifiable net assets acquired at the date of acquisition. Goodwill is tested at least annually for impairment and carried at cost less accumulated impairment losses. For the purposes of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Corporation's cash-generating units ["CGUs"] that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

## INTANGIBLE ASSETS

Intangible assets are recorded at cost. The cost of intangible assets acquired in a business combination is recorded at fair value as at the acquisition date. Internally generated intangible assets include developed or modified application software. These costs are capitalized when the following criteria are met:

- It is technically feasible to complete the software product and make it available for use;
- Management intends to complete the software product and use it;
- The Corporation has ability to use the software product;
- It can be demonstrated how the software product will generate probable future economic benefits;
- Adequate technical, financial and other resources to complete the development and use the software product are available;
- The expenditures attributable to the software product during its development can be reliably measured.

Costs that qualify for capitalization include both internal and external costs, but are limited to those that are directly related to the specific project.

Following initial recognition, intangible assets are carried at cost less any accumulated depreciation and impairment losses.

The useful lives of intangible assets are assessed as either finite or indefinite.

Intangible assets with finite lives are amortized on a straight-line basis over their respective useful economic lives, as follows:

Software	3–10 years
Customer lists	7–10 years

Intangible assets with finite lives are assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least annually and adjusted as appropriate.

Intangible assets with indefinite useful lives, consisting mainly of trademarks, are not amortized but are tested for impairment at least annually, either individually or at the CGU level. The useful life of those assets is reviewed annually, at a minimum, to determine whether events and circumstances continue to support an indefinite useful life assessment for the assets. If they do not, the change in useful life assessment from indefinite to finite is made on a prospective basis.

#### OPERATING LEASE AND DEFERRED LEASE INDUCEMENTS

Leases where substantially all the risks and rewards of ownership of the asset are not transferred to the Corporation are classified as operating leases. Operating lease payments are recognized as an expense on a straight-line basis over the related lease term.

Deferred lease inducements consist of lease incentive amounts received from landlords and rent-free lease periods. These lease inducements are recognized through other liabilities and are amortized over the life of the initial lease term on a straight-line basis as a reduction of amortization expense.

#### FINANCIAL INSTRUMENTS

A financial instrument is any contract that gives rise to a financial asset of one party and a financial liability or equity instrument of another party. Financial assets of the Corporation include cash and cash equivalents, cash and cash equivalents in trust or otherwise reserved, trade and other receivables other than amounts receivable due from government, deposits on leased aircraft and engines, and derivative financial instruments with a positive fair value. Financial liabilities of the Corporation include trade and other payables other than amounts due to government, long-term debt, derivative financial instruments with a negative fair value and put options held by non-controlling interests.

Financial assets and financial liabilities, including derivative financial instruments, are initially measured at fair value. Subsequent to initial recognition, financial assets and financial liabilities are measured based on their classification: financial assets/liabilities at fair value through profit or loss, loans and receivables, or other financial liabilities. Derivative financial instruments, including embedded derivative financial instruments that are not closely related to the host contract, are classified as financial assets or liabilities at fair value through profit or loss unless they are designated within an effective hedging relationship. Classification is determined by management on initial recognition based on the purpose for their acquisition.

#### CLASSIFICATION OF FINANCIAL INSTRUMENTS

##### Financial assets and financial liabilities at fair value through profit or loss

Financial assets, financial liabilities and derivative financial instruments classified as financial assets or liabilities at fair value through profit or loss are measured at fair value at the period-end date. Gains and losses realized on disposal and unrealized gains and losses from changes in fair value are reflected in the consolidated statement of income as incurred.

##### Loans and receivables and other financial liabilities

Financial assets classified as loans and receivables and financial liabilities classified as other financial liabilities are recorded at amortized cost using the effective interest method.

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DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGE ACCOUNTING

The Corporation uses derivative financial instruments to hedge against future foreign currency fluctuations in relation to its operating lease payments, receipts of revenues from certain tour operators and disbursements pertaining to certain operating expenses in foreign currencies. For hedge accounting purposes, the Corporation designates some of its derivative financial instruments related to foreign currencies as hedging instruments.

The Corporation formally documents all relationships between the hedging instruments and hedged items, as well as its risk management objectives and strategy for undertaking various hedging transactions. This process includes linking all derivative financial instruments to forecasted cash flows or to a specific asset or liability. The Corporation also formally documents and assesses, both at the hedge's inception and on an ongoing basis, whether the hedging instruments are highly effective in offsetting the changes in the fair value or cash flows of the hedged items.

These derivative financial instruments are designated as cash flow hedges.

All derivative financial instruments are recorded at fair value in the consolidated statements of financial position. For the derivative financial instruments designated as cash flow hedges, changes in the fair value of the effective portion are recognized in Other comprehensive income in the consolidated statement of comprehensive income. Any ineffective portion within a cash flow hedge is recognized in net income, as incurred, in the account Change in fair value of fuel-related derivatives and other derivatives. Should the cash flow hedge cease to be effective, previously unrealized gains and losses remain within Accumulated other comprehensive income (loss) as Unrealized gain (loss) on cash flow hedges until the hedged item is settled, and future changes in value of the derivative instrument are recognized in income prospectively. Changes in value of the effective portion of a cash flow hedge remain in Accumulated other comprehensive income (loss) as Unrealized gain (loss) on cash flow hedges until the related hedged item is settled, at which time amounts recognized in Unrealized gain (loss) on cash flow hedges are reclassified to the same account in the consolidated statement of income in which the hedged item is recorded. For derivative financial instruments designated as fair value hedges, periodic changes in fair value are recognized in the same account in the consolidated statement of income as the hedged item.

DERIVATIVE FINANCIAL INSTRUMENTS THAT DO NOT QUALIFY FOR HEDGE ACCOUNTING

In the normal course of business, the Corporation also enters into derivative financial instruments used for aircraft fuel purchases to manage exposure to fuel pricing instability and into derivative financial instruments related to foreign exchange to manage exposure against future foreign currency fluctuations that have not been designated for hedge accounting. These derivatives are measured at fair value at the end of each period, and the unrealized gains or losses on remeasurement are recorded and presented under Change in fair value of fuel-related derivatives and other derivatives in the consolidated statement of income. When realized, at maturity of fuel-related derivative financial instruments, any gains or losses are reclassified to Aircraft fuel.

It is the Corporation's policy not to speculate on derivative financial instruments; accordingly, these instruments are normally purchased for risk management purposes and held to maturity.

TRANSACTION COSTS

Transaction costs related to financial assets and financial liabilities classified as financial assets or liabilities at fair value through profit or loss are expensed as incurred. Transaction costs related to financial assets classified as loans and receivables or to financial liabilities classified as other financial liabilities are reflected in the carrying amount of the financial asset or financial liability and are then amortized over the estimated useful life of the instrument using the effective interest method.

FAIR VALUE

The fair value of financial instruments that are actively traded in organized financial markets is determined by reference to quoted prices in an active market at the close of business on the reporting date. For financial instruments where there is no active market, fair value is determined using valuation techniques. Such techniques may include using recent arm's length market transactions, reference to the current fair value of another instrument that is substantially the same, discounted cash flow analysis or other valuation models.

The Corporation categorizes its financial assets and liabilities measured at fair value into one of three different levels depending on the observability of the inputs used in the measurement.

- Level 1: This level includes assets and liabilities measured at fair value based on unadjusted quoted prices for identical assets and liabilities in active markets accessible to the Corporation at the measurement date.
- Level 2: This level includes valuations determined using directly or indirectly observable inputs other than quoted prices included within Level 1. Derivative instruments in this category are valued using models or other industry standard valuation techniques derived from observable market inputs.
- Level 3: This level includes valuations based on inputs which are less observable, unavailable or where the observable data does not support a significant portion of the instruments' fair value.

#### **IMPAIRMENT OF FINANCIAL ASSETS CLASSIFIED AS LOANS AND RECEIVABLES**

The Corporation assesses at each reporting date whether there is any objective evidence that a financial asset or a group of financial assets classified as loans and receivables is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset [an incurred loss event] and that incurred loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Impairment losses are recognized through profit or loss.

#### **IMPAIRMENT OF NON-FINANCIAL ASSETS**

The Corporation assesses at each reporting date whether there is any indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Corporation estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or CGU's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Value in use is calculated using estimated net cash flows, typically based on detailed projections over a five-year period with subsequent years extrapolated using a growth assumption. The estimated net cash flows are discounted to their present value using a discount rate before income taxes that reflects current market assessments of the time value of money and the risk specific to the asset or CGU. In determining fair value less costs to sell, recent market transactions are taken into account, if available. If no such transactions can be identified, an appropriate valuation model may be used. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. Impairment losses are recognized through profit or loss.

The following criteria are also applied in assessing impairment of specific assets:

#### GOODWILL

Goodwill is tested annually [as at April 30 as of April 30, 2015 and formerly as at October 31] for impairment and when circumstances indicate that the carrying value may be impaired. Impairment is determined by assessing the recoverable amount of each CGU [or group of CGUs] to which the goodwill relates. Where the recoverable amount of the CGU is less than its carrying amount, an impairment loss is recognized.

#### INTANGIBLE ASSETS

Intangible assets with indefinite useful lives are tested for impairment annually [as at April 30 as of April 30, 2015 and formerly as at October 31] either individually or at the CGU level, as appropriate, and when circumstances indicate that the carrying value may be impaired.

#### REVERSAL OF IMPAIRMENT LOSSES

For assets excluding goodwill, an assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or have decreased. If such indication exists, the Corporation estimates the asset's or CGU's recoverable amount. A previously recognized impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognized. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount or exceed the carrying amount that would have been determined, net of depreciation or amortization, had no impairment loss been recognized for the asset in prior years. The reversal is recognized in the statement of income. Impairment losses relating to goodwill cannot be reversed in future periods.

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## PROVISIONS

Provisions are recognized when the Corporation has a present, legal or constructive obligation as a result of a past event, it is probable that an outflow of resources will be required to settle the obligation and the cost can be reliably estimated. Provisions are measured at their present value.

### PROVISION FOR OVERHAUL OF LEASED AIRCRAFT

Under aircraft and engine operating leases, the Corporation is required to maintain the aircraft and engines in serviceable condition and adhere to the maintenance plan. The Corporation accounts for its leased aircraft and engine maintenance obligation based on utilization until the next maintenance activity. The obligation is adjusted to reflect any change in the related maintenance expenses anticipated. Depending on the type of maintenance, utilization is determined based on the cycles, logged flight time or time between overhauls. The excess of the maintenance obligation over maintenance deposits made to lessors and unclaimed is included in liabilities under Provision for overhaul of leased aircraft. All maintenance work done on aircraft engines under contracts with billing based on flight hours are charged to operating expenses in the statement of income are expensed as incurred.

## EMPLOYEE FUTURE BENEFITS

The Corporation offers defined benefit pension arrangements to certain senior executives. Certain non-Canadian employees also benefit from post-employment benefits. The net periodic pension expense for these plans is actuarially determined on an annual basis by independent actuaries using the projected unit credit method. The determination of benefit expense requires assumptions such as the discount rate to measure obligations, expected mortality and expected rate of future compensation. Actual results will differ from estimated results based on assumptions. The vested portion of past service cost arising from plan amendments is recognized immediately in the statement of income. The unvested portion is amortized on a straight-line basis over the average remaining period until the benefits vest.

The liability recognized in the consolidated statements of financial position is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets, together with adjustments for unrecognized past service costs. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of high-quality corporate bonds that have terms to maturity approximating the term of the related pension liability. All actuarial gains and losses that arise in calculating the present value of the defined benefit obligation and the fair value of plan assets are recognized immediately in Retained earnings and included in the statement of comprehensive income.

Contributions to defined contribution pension plans are expensed as incurred, which is as the related employee service is rendered.

In certain jurisdictions, termination benefits are payable when employment is terminated by the Corporation before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for the benefits. The Corporation recognizes termination benefits when it is demonstrably committed to either terminating the employment of current employees according to a detailed formal plan without possibility of withdrawal, or providing termination benefits as a result of an offer made to encourage voluntary redundancy.

## REVENUE RECOGNITION

The Corporation recognizes revenue once the service is rendered and all the significant risks and rewards of the service have been transferred to the customer. As a result, revenue earned from passenger transportation is recognized when such transportation is provided. Revenue from tour operators and the related costs are recognized when passengers depart. Commission revenue from travel agencies is recognized when travel is reserved. Amounts received from customers for services not yet rendered are included in current liabilities as Customer deposits and deferred revenues.

Revenue for which the Corporation provides multiple services such as air transportation, tour operator and travel agency services is recognized once the service is provided to the customer based on the Corporation's accounting policy for revenue recognition. The Corporation treats these different services as separate units of accounting as each service has a value to the customer on a stand-alone basis and the consideration paid for these services is allocated using the relative fair value of each deliverable.

## INCOME TAXES

The Corporation provides for income taxes using the liability method. Under this method, deferred tax assets and liabilities are calculated based on differences between the carrying value and tax basis of assets and liabilities and measured using substantively enacted tax rates and laws expected to be in effect when the differences reverse.

Deferred tax assets and liabilities are recognized directly through profit or loss, other comprehensive income, or equity based on the classification of the item to which they relate.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences, carryforwards of unused tax credits and unused tax losses, to the extent that it is probable that taxable income will be available against which the deductible temporary differences, and the carryforwards of unused tax credits and unused tax losses can be utilized.

Deferred tax assets and liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

#### SHARE-BASED PAYMENT PLANS

The Corporation operates a number of equity-settled and cash-settled share-based compensation plans under which it receives services from employees as consideration for equity instruments of the Corporation or cash-settled payments.

#### EQUITY-SETTLED TRANSACTIONS

For equity-settled share-based compensation [stock option plan and performance share unit plan], the compensation expense is based on the grant date fair value of the share-based awards expected to vest over the period in which the performance and/or service conditions are fulfilled, with a corresponding increase in the share-based payment reserve. Compensation expense related to the stock option plan is calculated using the Black-Scholes model, whereas the performance share unit expense is measured based on the closing price of the shares of the Corporation on the Toronto Stock Exchange at the grant date adjusted to take into account the terms and conditions upon which the units were granted. For awards with graded vesting, the fair value of each tranche is recognized through profit or loss over its respective vesting period. Any consideration paid by employees on exercising these awards and the corresponding portion previously credited to the share-based payment reserve are credited to share capital.

#### CASH-SETTLED TRANSACTIONS

For cash-settled share-based compensation [deferred share unit plan and restricted share unit plan], the expense is determined based on the fair value of the liability at the end of the reporting period until the award is settled. The value of the compensation is measured based on the closing price of the shares of the Corporation on the Toronto Stock Exchange adjusted to take into account the terms and conditions upon which the units were granted, and is based on the units that are expected to vest. The expense is recognized over the period in which the performance or service conditions are satisfied. At the end of each reporting period, the Corporation re-assesses its estimates of the number of awards that are expected to vest and recognizes the impact of the revisions through profit or loss.

#### EMPLOYEE SHARE PURCHASE PLANS

The Corporation's contributions to the employee share purchase plans [stock ownership incentive and capital accumulation plan and permanent stock ownership incentive plan] consist of shares acquired in the marketplace by the Corporation. These contributions are measured at cost and are recognized over the period from the acquisition date to the date that the award vests to the participant. Any consideration paid by the participant to purchase shares under the share purchase plan is credited to share capital.

#### EARNINGS PER SHARE

Basic earnings per share is computed based on net income attributable to shareholders of the Corporation, divided by the weighted-average number of Class A Variable Voting Shares and Class B Voting Shares outstanding during the year.

Diluted earnings per share is calculated by adjusting net income attributable to shareholders of the Corporation for any changes in income or expense that would result from the exercise of dilutive elements. The weighted-average number Class A Variable Voting Shares and Class B Voting Shares outstanding is increased by the weighted-average number of additional Class A Variable Voting Shares and Class B Voting Shares that would have been outstanding assuming the exercise of all dilutive elements.

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### Note 3 SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of consolidated financial statements requires management to make estimates and judgments about the future. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. However, accounting estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next fiscal year are described below. The Corporation based its assumptions and estimates on parameters available when the consolidated financial statements were prepared. However, existing circumstances and assumptions about future developments may change due to market events or to circumstances beyond the Corporation's control. Such changes are reflected in the assumptions when they occur.

#### DEPRECIATION AND AMORTIZATION AND IMPAIRMENT OF PROPERTY, PLANT AND EQUIPMENT, GOODWILL AND INTANGIBLE ASSETS

Impairment exists when the carrying value of an asset or CGU exceeds its recoverable amount, which is the higher of fair value less costs to sell and value in use. To identify CGUs, management has to take into account the contributions made by each subsidiary and the inter-relationships among them in light of the Corporation's vertical integration and the goal of providing a comprehensive offering of tourism services in the markets served by the Corporation. The fair value less costs to sell calculation is based on available data from arm's length transactions for similar assets or observable market prices less incremental costs to sell. The value in use calculation is based on a discounted cash flow model. Cash flows are derived from the budget or financial forecasts for the next five fiscal years and do not include restructuring activities that the Corporation is not yet committed to or significant future investments that will enhance the performance of the asset of the CGU being tested. The recoverable amount is most sensitive to the discount rate used for the discounted cash flow model as well as the expected future cash inflows and the growth rate used for extrapolation purposes. The key assumptions used to determine the recoverable amount for the various CGUs, including a sensitivity analysis, are discussed in note 11.

Property, plant and equipment are depreciated over their estimated useful lives taking into account their residual value. Aircraft and aircraft components account for a major subclass of property, plant and equipment. Depreciation expense depends on several assumptions including the period over which the aircraft will be used, the fleet renewal schedule and the estimate of the residual value of aircraft and aircraft components at the time of their anticipated disposal.

Changes in estimated useful life and residual value of aircraft could have a significant impact on depreciation expense. Property, plant and equipment and intangible assets with finite lives are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable.

#### FAIR VALUE OF DERIVATIVE FINANCIAL INSTRUMENTS

The fair value of derivative financial instruments is the amount for which the instrument could be exchanged between knowledgeable, willing parties in an arm's length transaction. The Corporation determines the fair value of its derivative financial instruments using the purchase or selling price, as appropriate, in the most advantageous active market to which the Corporation has immediate access. The Corporation also takes into account its own credit risk and the credit risk of the counterparty in determining fair value for its derivative financial instruments based on whether they are financial assets or financial liabilities. When the market for a derivative financial instrument is not active, the Corporation determines the fair value by applying valuation techniques, such as using available information on market transactions involving other instruments that are substantially the same, discounted cash flow analysis or other techniques, where appropriate. The Corporation ensures, to the extent practicable, that its valuation technique incorporates all factors that market participants would consider in setting a price and that it is consistent with accepted economic methods for pricing financial instruments, including the credit risk of the party involved.

#### PROVISION FOR OVERHAUL OF LEASED AIRCRAFT

The estimates used to determine the provision for overhaul of leased aircraft are based on historical experience, historical costs and repairs, information from external suppliers, forecasted aircraft utilization, planned renewal of the aircraft fleet, leased aircraft return conditions, the U.S. dollar exchange rate and other facts and reasonable assumptions in the circumstances. Given that various assumptions are used in determining the provision for overhaul of leased aircraft, the calculation involves some inherent measurement uncertainty. Actual results will differ from estimated results based on assumptions.



#### NON-CONTROLLING INTERESTS

Non-controlling interests in respect of which the shareholders may require the Corporation to buy back their shares are reclassified as liabilities at their estimated redemption value, deeming exercise of this option. In the absence of a predetermined calculation formula, the estimated redemption value is established using fair value. The fair value calculation is based on a discounted cash flow model. The cash flows are derived from the budget and financial forecasts for the next five years and do not include restructuring activities that the Corporation is not yet committed to or significant future investments that will enhance the subsidiary's performance. The fair value is most sensitive to the discount rate used for the discounted cash flow model as well as the expected future cash inflows and the growth rate used for extrapolation purposes.

#### EMPLOYEE FUTURE BENEFITS

The cost of defined benefit pension plans and other post-employment benefits and the present value of the associated obligations are determined using actuarial valuations. These actuarial valuations require the use of assumptions such as the discount rate to measure obligations, expected mortality and expected rate of future compensation. Given that various assumptions are used in determining the cost and obligations associated with employee future benefits, the actuarial valuation process involves some inherent measurement uncertainty. Actual results will differ from estimated results based on assumptions.

#### TAXES

Uncertainties exist with respect to the interpretation of complex tax regulations, changes in tax legislation and the amount and timing of future taxable income. Given the Corporation's wide range of international business relationships, differences arising between actual results and the assumptions made, or future changes in such assumptions, could give rise to future adjustments in the amounts of income taxes previously reported. Such interpretive differences may arise in a variety of areas depending on the conditions specific to the respective tax jurisdiction of the Corporation's subsidiaries. The Corporation establishes provisions, based on reasonable estimates, for possible consequences of audits by the tax authorities of the respective countries in which it operates. The amount of such provisions is based on various factors, such as experience of previous tax audits and interpretations of tax regulations by the taxable entity and the responsible tax authority.

Deferred income tax assets are recognized for all unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilized. Significant judgment is required by management to determine the amount of deferred income tax assets that can be recognized, based upon the likely timing and the level of future taxable income together with future tax planning strategies.

### Note 4 CHANGE IN ACCOUNTING POLICIES

#### PRESENTATION OF THE SHARE OF NET INCOME OF AN ASSOCIATE

During the first quarter of 2015, the Corporation modified the presentation of the share of net income of an associate to include it under operating results in the consolidated statements of income. In the past, operating results did not include the share of net income of an associate, i.e. Caribbean Investments B.V. ["CIBV"], which operates hotels in Mexico, the Dominican Republic and Cuba. Hotel operations are part of the Corporation's activities. By including the share of net income of an associate, operating results more accurately reflect the Corporation's ongoing activities. The retrospective application of this policy change had no impact on the Corporation's net income.

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## Note 5 FUTURE CHANGES IN ACCOUNTING POLICIES

Standards issued but not yet effective are discussed below. The Corporation has not early adopted these new standards.

### IFRS 9, FINANCIAL INSTRUMENTS

In July 2014, the IASB completed its three-part project to replace IAS 39, *Financial Instruments: Recognition and Measurement* by issuing IFRS 9, *Financial Instruments*. IFRS 9 addresses the classification and measurement of financial assets and financial liabilities, and introduces a forward-looking expected-loss impairment model as well as a substantially reformed approach to hedge accounting.

IFRS 9 uses a new approach to determine whether a financial asset is measured at amortized cost or fair value, replacing the many different rules in IAS 39. The approach recommended by IFRS 9 is based on how an entity manages its financial instruments and the contractual cash flow characteristics of the financial assets. Most of the requirements in IAS 39 for classification and measurement of financial liabilities were carried forward in IFRS 9. However, the portion of the changes in fair value related to the entity's own credit risk, in measuring a financial liability at fair value through profit or loss, will be presented in other comprehensive income rather than in the statement of income.

IFRS 9 also introduces a new expected-loss impairment model that will require more timely recognition of expected credit losses. Specifically, entities will be required to account for expected credit losses when financial instruments are first recognized and to recognize full lifetime expected credit losses on a more timely basis.

Lastly, IFRS 9 introduces a new hedge accounting model, together with corresponding disclosures about risk management activities. The new hedge accounting model represents a substantial overhaul of hedge accounting that will enable entities to better reflect their risk management activities in their financial statements.

Application of IFRS 9 will be effective from the Corporation's fiscal year beginning on November 1, 2018, with earlier adoption permitted. The Corporation is currently assessing the impact of adopting this standard on its financial statements.

### IFRS 15, REVENUE FROM CONTRACTS WITH CUSTOMERS

In May 2014, the IASB issued IFRS 15, *Revenue from Contracts with Customers*, a new standard that specifies the steps and timing for issuers to recognize revenue as well as requiring them to provide more relevant and comprehensive disclosures. The core principle of IFRS 15 is that an entity should recognize revenue in a manner that depicts the transfer of promised goods or services to customers in an amount that reflects the expected consideration receivable in exchange for those goods or services. IFRS 15 supersedes IAS 11, *Construction Contracts*, and IAS 18, *Revenue*, as well as various interpretations regarding revenue. The application of IFRS 15 is mandatory and will be effective from the Corporation's fiscal year beginning on November 1, 2018, with earlier adoption permitted. The Corporation is currently assessing the impact of adopting this standard on its financial statements.

## Note 6 CASH AND CASH EQUIVALENTS IN TRUST OR OTHERWISE RESERVED

As at October 31, 2015, cash and cash equivalents in trust or otherwise reserved included \$310,883 [\$276,964 as at October 31, 2014] in funds received from customers, consisting primarily of Canadians, for services not yet rendered or for which the restriction period had not ended, in accordance with Canadian regulators and the Corporation's business agreements with certain credit card processors. Cash and cash equivalents in trust or otherwise reserved also included \$101,216, of which \$44,900 was recorded as non-current assets [\$103,220 as at October 31, 2014, of which \$39,480 was recorded as non-current assets], which was pledged as collateral security against letters of credit.

**Note 7 TRADE AND OTHER RECEIVABLES**

	2015	2014
	\$	\$
Trade receivables	68,695	70,892
Due from government	23,400	15,182
Other receivables	37,128	37,415
	<b>129,223</b>	<b>123,489</b>

**Note 8 FINANCIAL INSTRUMENTS**

**CLASSIFICATION OF FINANCIAL INSTRUMENTS**

The classification of financial instruments, other than financial derivative instruments designated as hedges, and their carrying amounts and fair values are detailed as follows:

	Carrying amount			Total	Fair value
	Financial assets/liabilities at fair value through profit or loss	Loans and receivables	Other financial liabilities		
	\$	\$	\$	\$	\$
<b>As at October 31, 2015</b>					
<b>Financial assets</b>					
Cash and cash equivalents	336,423	—	—	336,423	336,423
Cash and cash equivalents in trust or otherwise reserved	412,099	—	—	412,099	412,099
Trade and other receivables	—	105,823	—	105,823	105,823
Deposits on leased aircraft and engines	—	16,530	—	16,530	16,530
Derivative financial instruments					
-Fuel purchasing forward contracts and other fuel-related derivative financial instruments	180	—	—	180	180
-Other foreign exchange-related derivative financial instruments	142	—	—	142	142
	<b>748,844</b>	<b>122,353</b>	<b>—</b>	<b>871,197</b>	<b>871,197</b>
<b>Financial liabilities</b>					
Trade and other payables	—	—	312,964	312,964	312,964
Derivative financial instruments					
-Fuel purchasing forward contracts and other fuel-related derivative financial instruments	17,953	—	—	17,953	17,953
-Other foreign exchange-related derivative financial instruments	1,344	—	—	1,344	1,344
Non-controlling interests	—	—	32,800	32,800	32,800
	<b>19,297</b>	<b>—</b>	<b>345,764</b>	<b>365,061</b>	<b>365,061</b>

	Carrying amount			Total	Fair value
	Financial assets/liabilities at fair value through profit or loss	Loans and receivables	Other financial liabilities		
	\$	\$	\$	\$	\$
<b>As at October 31, 2014</b>					
<b>Financial assets</b>					
Cash and cash equivalents	308,887	—	—	308,887	308,887
Cash and cash equivalents in trust or	380,184	—	—	380,184	380,184
Trade and other receivables	—	108,307	—	108,307	108,307
Deposits on leased aircraft and engines	—	14,178	—	14,178	14,178
	689,071	122,485	—	811,556	811,556
<b>Financial liabilities</b>					
Trade and other payables	—	—	307,461	307,461	307,461
Derivative financial instruments					
-Fuel purchasing forward contracts and other fuel-related derivative financial instruments	24,383	—	—	24,383	24,383
Non-controlling interests	—	—	24,900	24,900	24,900
	24,383	—	332,361	356,744	356,744

#### DETERMINATION OF FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value of financial instruments is the amount for which the instrument could be exchanged between knowledgeable, willing parties in an arm's length transaction. The following methods and assumptions were used to measure fair value:

The fair value of cash and cash equivalents, in trust or otherwise reserved or not, trade and other receivables, and accounts payable and accrued liabilities approximates their carrying amount due to the short-term maturity of these financial instruments.

The fair value of forward purchase contracts and other derivative financial instruments related to fuel or currencies is measured using a generally accepted valuation method, i.e., by discounting the difference between the value of the contract at expiration determined according to contract price or rate and the value of the contract at expiration determined according to contract price or rate that the financial institution would have used had it renegotiated the same contract under the same conditions at the current date. The Corporation also factors in the financial institution's credit risk when determining contract value.

The fair value of deposits on leased aircraft and engines approximates their carrying amount given that they are subject to terms and conditions similar to those available to the Corporation for instruments with comparable terms.

The fair value of non-controlling interests in respect of which non-controlling shareholders hold an option to require the Corporation to buy back their shares corresponds to their redemption price. The redemption price is based either on a formula that factors in financial and non-financial indicators or on the fair value of shares held, which is determined using a discounted cash flow model similar to that used for the goodwill impairment test [see note 11].

The following table details the fair value hierarchy of financial instruments by level:

	Quoted prices in active markets (Level 1) \$	Other observable inputs (Level 2) \$	Unobservable inputs (Level 3) \$	Total \$
<b>As at October 31, 2015</b>				
<b>Financial assets</b>				
Derivative financial instruments				
-Fuel purchasing forward contracts and other fuel-related derivative financial instruments	—	180	—	180
-Foreign exchange forward contracts and other foreign exchange-related derivative financial instruments	—	25,393	—	25,393
	—	25,573	—	25,573
<b>Financial liabilities</b>				
Derivative financial instruments				
-Fuel purchasing forward contracts and other fuel-related derivative financial instruments	—	17,953	—	17,953
-Foreign exchange forward contracts and other foreign exchange-related derivative financial instruments	—	5,250	—	5,250
Non-controlling interests	—	—	32,800	32,800
	—	23,203	32,800	56,003
<b>As at October 31, 2014</b>				
<b>Financial assets</b>				
Derivative financial instruments				
-Foreign exchange forward contracts and other foreign exchange-related derivative financial instruments	—	16,596	—	16,596
	—	16,596	—	16,596
<b>Financial liabilities</b>				
Derivative financial instruments				
-Fuel purchasing forward contracts and other fuel-related derivative financial instruments	—	24,383	—	24,383
-Foreign exchange forward contracts and other foreign exchange-related derivative financial instruments	—	296	—	296
Non-controlling interests	—	—	24,900	24,900
	—	24,679	24,900	49,579

The changes in non-controlling interests are as follows:

	2015	2014
	\$	\$
Balance, beginning of year	24,900	23,800
Net income	4,399	3,191
Other comprehensive income	3,540	1,372
Dividends	(4,221)	(2,782)
Change in fair value of non-controlling interests	4,182	(681)
	<b>32,800</b>	<b>24,900</b>

#### MANAGEMENT OF RISKS ARISING FROM FINANCIAL INSTRUMENTS

In the normal course of business, the Corporation is exposed to credit and counterparty risk, liquidity risk and market risk arising from changes in certain foreign exchange rates, changes in fuel prices and changes in interest rates. The Corporation manages these risk exposures on an ongoing basis. In order to limit the effects of changes in foreign exchange rates, fuel prices and interest rates on its revenues, expenses and cash flows, the Corporation can avail itself of various derivative financial instruments. The Corporation's management is responsible for determining the acceptable level of risk and only uses derivative financial instruments to manage existing or anticipated risks, commitments or obligations based on its past experience.

#### CREDIT AND COUNTERPARTY RISK

Credit risk stems primarily from the potential inability of customers, service providers, aircraft and engine lessors and financial institutions, including the other counterparties to cash equivalents and derivative financial instruments to discharge their obligations.

Trade accounts receivable included under Trade and other receivables in the consolidated statements of financial position totalled \$68,695 as at October 31, 2015 [\$70,892 as at October 31, 2014]. Trade accounts receivable consist of a large number of customers, including travel agencies and other service providers. Trade accounts receivable generally result from the sale of vacation packages to individuals through travel agencies and the sale of seats to tour operators dispersed over a wide geographic area. No customer represented more than 10% of total accounts receivable as at October 31, 2015 and 2014. As at October 31, 2015, approximately 3% [approximately 7% as at October 31, 2014] of accounts receivable were over 90 days past due, whereas approximately 82% [approximately 79% as at October 31, 2014] were current, that is, under 30 days. Historically, the Corporation has not incurred any significant losses in respect of its trade receivables. Therefore, the allowance for doubtful accounts at the end of each period and the change recorded for each period is insignificant.

Pursuant to certain agreements entered into with its service providers consisting primarily of hotel operators, the Corporation pays deposits to capitalize on special benefits, including pricing, exclusive access and room allotments. These deposits totalled \$42,371 as at October 31, 2015 [\$29,754 as at October 31, 2014] and were generally offset by purchases of person-nights at these hotels. Risk arises from the fact that these hotels might not be able to honour their obligations to provide the agreed number of person-nights. The Corporation strives to minimize its exposure by limiting deposits to recognized and reputable hotel operators in its active markets. These deposits are spread across a large number of hotels and, historically, the Corporation has not been required to write off a considerable amount for its deposits with suppliers.

Under the terms of its aircraft and engine leases, the Corporation pays deposits when aircraft and engines are commissioned, particularly as collateral for remaining lease payments. These deposits totalled \$16,530 as at October 31, 2015 [\$14,178 as at October 31, 2014] and are returned as leases expire. The Corporation is also required to pay cash security deposits to lessors over the lease term to guarantee the serviceable condition of aircraft. Cash security deposits with lessors are generally returned to the Corporation upon receipt of documented proof that the related maintenance has been performed by the Corporation. As at October 31, 2015, the cash security deposits with lessors that have been claimed totalled \$21,587 [\$20,169 as at October 31, 2014] and are included in Trade and other receivables. Historically, the Corporation has not written off any significant amount of deposits and claimed cash security deposits with aircraft and engine lessors.

For financial institutions including the various counterparties, the maximum credit risk as at October 31, 2015 relates to cash and cash equivalents, including cash and cash equivalents in trust or otherwise reserved, and derivative financial instruments accounted for in assets. These assets are held or traded with a limited number of financial institutions and other counterparties. The Corporation is exposed to the risk that the financial institutions and other counterparties with which it holds securities or enters into agreements could be unable to honour their obligations. The Corporation minimizes risk by entering into agreements only with large financial institutions and other large counterparties with appropriate credit ratings. The Corporation's policy is to invest solely in products that are rated R1-Mid or better [by Dominion Bond Rating Service [DBRS]], A1 [by Standard & Poor's] or P1 [by Moody's] and rated by at least two rating firms. Exposure to these risks is closely monitored and maintained within the limits set out in the Corporation's various policies. The Corporation revises these policies on a regular basis.

The Corporation does not believe it is exposed to a significant concentration of credit risk as at October 31, 2015.

#### LIQUIDITY RISK

The Corporation is exposed to the risk of being unable to honour its financial commitments by the deadlines set out under the terms of such commitments and at a reasonable price. The Corporation has a Treasury Department in charge, among other things, of ensuring sound management of available cash resources, financing and compliance with deadlines within the Corporation's scope of consolidation. With senior management oversight, the Treasury Department manages the Corporation's cash resources based on financial forecasts and anticipated cash flows.

The maturities of the Corporation's financial liabilities as at October 31, 2015 are summarized in the following table:

	Maturing in under 1 year	Maturing in 1 to 2 years	Maturing in 2 to 5 years	Contractual cash flows Total	Carrying amount Total
	\$	\$	\$	\$	\$
Accounts payable and accrued liabilities	312,964	—	—	312,964	312,964
Non-controlling interests	32,800	—	—	32,800	32,800
Derivative financial instruments	23,222	—	—	23,222	23,203
<b>Total</b>	<b>368,986</b>	<b>—</b>	<b>—</b>	<b>368,986</b>	<b>368,967</b>

#### MARKET RISK

##### FOREIGN EXCHANGE RISK

The Corporation is exposed to foreign exchange risk, primarily as a result of its many arrangements with foreign-based suppliers, aircraft and engine leases, fuel purchases, long-term debt and revenues in foreign currencies, and fluctuations in exchange rates mainly with respect to the U.S. dollar, the euro and the pound sterling against the Canadian dollar and the euro, as the case may be. Approximately 45% of the Corporation's costs are incurred in a currency other than the measurement currency of the reporting unit incurring the costs, whereas less than 10% of revenues are incurred in a currency other than the measurement currency of the reporting unit making the sale. In accordance with its foreign currency risk management policy and to safeguard the value of anticipated commitments and transactions, the Corporation enters into foreign exchange forward contracts and other types of derivative financial instruments, expiring in generally less than 18 months, for the purchase and/or sale of foreign currencies based on anticipated foreign exchange rate trends.

Expressed in Canadian dollar terms, the net financial assets and net financial liabilities of the Corporation and its subsidiaries denominated in currencies other than the measurement currency of the financial statements as at October 31, based on their financial statement measurement currency, are summarized in the following tables:

Net assets (liabilities)	U.S. dollar \$	Euro \$	Pound sterling \$	Canadian dollar \$	Other currencies \$	Total \$
<b>2015</b>						
Financial statement measurement currency of the group's companies						
Euro	(34,967)	—	(446)	(1,886)	11	(37,288)
Pound sterling	97	238	—	(215)	—	120
Canadian dollar	8,839	2,974	(3,868)	—	(220)	7,725
Other currencies	(333)	102	—	(18)	1,884	1,635
<b>Total</b>	<b>(26,364)</b>	<b>3,314</b>	<b>(4,314)</b>	<b>(2,119)</b>	<b>1,675</b>	<b>(27,808)</b>

Net assets (liabilities)	U.S. dollar \$	Euro \$	Pound sterling \$	Canadian dollar \$	Other Currencies \$	Total \$
<b>2014</b>						
Financial statement measurement currency of the group's companies						
Euro	(27,262)	—	(368)	(521)	10	(28,141)
Pound sterling	4	310	—	468	—	782
Canadian dollar	(13,094)	(804)	2,381	—	(235)	(11,752)
Other currencies	(554)	406	—	(9)	1,291	1,134
<b>Total</b>	<b>(40,906)</b>	<b>(88)</b>	<b>2,013</b>	<b>(62)</b>	<b>1,066</b>	<b>(37,977)</b>

For the year ended October 31, 2015, a 1% rise or fall in the Canadian dollar against the other currencies, assuming that all other variables had remained the same, would have resulted in a \$1,307 increase or decrease [\$194 in 2014], respectively, in the Corporation's net income for the year, whereas other comprehensive income would have decreased or increased by \$2,213 [\$2,738 in 2014], respectively.

As at October 31, 2015, 45% of estimated fuel requirements for fiscal 2016 were covered by fuel-related derivative financial instruments [46% of estimated requirements for fiscal 2015 were covered as at October 31, 2014].

#### RISK OF FLUCTUATIONS IN FUEL PRICES

The Corporation is particularly exposed to fluctuations in fuel prices. Due to competitive pressures in the industry, there can be no assurance that the Corporation would be able to pass along any increase in fuel prices to its customers by increasing prices, or that any eventual price increase would fully offset higher fuel costs, which could in turn adversely impact its business, financial position or operating results. To mitigate fuel price fluctuations, the Corporation has implemented a fuel price risk management policy that authorizes foreign exchange forward contracts, and other types of derivative financial instruments, expiring in generally less than 18 months.

For the year ended October 31, 2015, a 10% increase or decrease in fuel prices, assuming that all other variables had remained the same, would have resulted in a \$3,322 decrease or increase [\$12,722 in 2014], respectively, in the Corporation's net income for the year.

As at October 31, 2015, 36% of estimated requirements for fiscal 2016 were covered by fuel-related derivative financial instruments [42% of estimated requirements for fiscal 2015 were covered as at October 31, 2014].

#### INTEREST RATE RISK

The Corporation is exposed to interest rate fluctuations, primarily due to its variable-rate credit facility. The Corporation manages its interest rate exposure and could potentially enter into swap agreements consisting in exchanging variable rates for fixed rates.



Furthermore, interest rate fluctuations could have an effect on the Corporation's interest income derived from its cash and cash equivalents. The Corporation has implemented an investment policy designed to safeguard its capital and instrument liquidity and generate a reasonable return. The policy sets out the types of allowed investment instruments, their concentration, acceptable credit rating and maximum maturity.

For the year ended October 31, 2015, a 25 basis point increase or decrease in interest rates, assuming that all other variables had remained the same, would have resulted in a \$1,815 increase or decrease [\$1,772 in 2014], respectively, in the Corporation's net income.

#### CAPITAL RISK MANAGEMENT

The Corporation's capital management objectives are first to ensure the longevity of the Corporation so as to support its continued operations, provide its shareholders with a return, generate benefits for its other stakeholders and maintain the most optimal capitalization possible with a view to keeping capital costs to a minimum.

The Corporation manages its capitalization in accordance with changes in economic conditions. In order to maintain or adjust its capitalization, the Corporation may elect to declare dividends to shareholders, return capital to its shareholders and repurchase its shares in the marketplace or issue new shares.

The Corporation monitors its capitalization using the adjusted debt/equity ratio. This ratio is calculated by dividing net debt by equity. Net debt is equal to the aggregate of long-term debt and obligations under adjusted operating leases, less cash and cash equivalents [not held in trust or otherwise reserved]. The amount of adjusted operating leases is equal to the annualized aircraft rental expense multiplied by 5.0, a factor used in our industry. Although commonly used, this measure does not reflect the fair value of operating leases as it does not take into account the remaining contractual payments, the discount rates implicit in the leases or current rates for similar obligations with similar terms and risks.

The Corporation's strategy is to maintain its adjusted debt/equity ratio below 1. The calculation of the adjusted debt/equity ratio is summarized as follows:

	2015	2014
	\$	\$
<b>Net debt</b>		
Long-term debt	—	—
Adjusted operating leases	494,295	436,145
Cash and cash equivalents	(336,423)	(308,887)
	<b>157,872</b>	<b>127,258</b>
Equity	537,252	482,946
Adjusted debt/equity ratio	<b>29.4%</b>	<b>26.4%</b>

The Corporation's credit facilities are subject to certain covenants including a debt/equity ratio and a fixed-charge coverage ratio. These ratios are monitored by management and submitted to the Corporation's Board of Directors on a quarterly basis. As at October 31, 2015, the Corporation was in compliance with these ratios. Except for the credit facility covenants, the Corporation is not subject to any third-party capital requirements.

**Note 9 DEPOSITS**

	2015	2014
	\$	\$
Deposits on leased aircraft and engines	16,530	14,178
Deposits with suppliers	42,371	29,754
	58,901	43,932
Less current portion	18,298	17,833
	40,603	26,099

**Note 10 PROPERTY, PLANT AND EQUIPMENT**

	Fleet	Aircraft equipment	Office furniture and equipment	Building and leasehold improvements	Total
	\$	\$	\$	\$	\$
<i>Cost</i>					
Balance as at October 31, 2014	277,913	84,670	71,607	46,529	480,719
Additions	28,274	4,371	6,569	2,582	41,796
Write-off	(2,262)	(148)	(14,103)	(2,511)	(19,024)
Exchange difference	—	—	870	339	1,209
Balance as at October 31, 2015	303,925	88,893	64,943	46,939	504,700
<i>Accumulated depreciation</i>					
Balance as at October 31, 2014	191,703	70,036	58,703	31,717	352,159
Amortization	25,916	2,411	6,234	2,753	37,314
Write-off	(2,262)	(148)	(14,103)	(2,511)	(19,024)
Exchange difference	—	—	579	170	749
Balance as at October 31, 2015	215,357	72,299	51,413	32,129	371,198
Net book value as at October 31, 2015	88,568	16,594	13,530	14,810	133,502

	Fleet	Aircraft equipment	Office furniture and equipment	Building and leasehold improvements	Total
	\$	\$	\$	\$	\$
<i>Cost</i>					
Balance as at October 31, 2013	289,036	80,401	74,527	44,956	488,920
Additions	35,044	4,269	6,666	2,632	48,611
Write-off	(46,167)	—	(9,747)	(1,084)	(56,998)
Exchange difference	—	—	161	25	186
Balance as at October 31, 2014	277,913	84,670	71,607	46,529	480,719
<i>Accumulated depreciation</i>					
Balance as at October 31, 2013	214,184	67,567	62,068	30,076	373,895
Amortization	23,686	2,469	6,131	2,715	35,001
Write-off	(46,167)	—	(9,747)	(1,084)	(56,998)
Exchange difference	—	—	251	10	261
Balance as at October 31, 2014	191,703	70,036	58,703	31,717	352,159
Net book value as at October 31, 2014	86,210	14,634	12,904	14,812	128,560

**Note 11 GOODWILL AND OTHER INTANGIBLE ASSETS**

	Goodwill	Software	Trademarks	Customer lists	Total
	\$	\$	\$	\$	\$
<i>Cost</i>					
Balance as at October 31, 2014	110,601	142,642	20,429	13,043	286,715
Additions	—	17,499	—	—	17,499
Write-off	—	(1,877)	—	—	(1,877)
Exchange difference	3,926	649	1,612	1,219	7,406
<b>Balance as at October 31, 2015</b>	<b>114,527</b>	<b>158,913</b>	<b>22,041</b>	<b>14,262</b>	<b>309,743</b>
<i>Accumulated amortization and impairment</i>					
Balance as at October 31, 2014	15,000	92,096	—	11,249	118,345
Amortization	—	11,356	—	1,061	12,417
Write-off	—	(1,877)	—	—	(1,877)
Exchange difference	—	375	—	1,093	1,468
<b>Balance as at October 31, 2015</b>	<b>15,000</b>	<b>101,950</b>	<b>—</b>	<b>13,403</b>	<b>130,353</b>
<b>Net book value as at October 31, 2015</b>	<b>99,527</b>	<b>56,963</b>	<b>22,041</b>	<b>859</b>	<b>179,390</b>

	Goodwill	Software	Trademarks	Customer lists	Total
	\$	\$	\$	\$	\$
<i>Cost</i>					
Balance as at October 31, 2013	109,723	128,103	19,711	12,554	270,091
Additions	—	16,365	—	—	16,365
Write-off	(369)	(1,557)	(262)	(270)	(2,458)
Exchange difference	1,247	(269)	980	759	2,717
<b>Balance as at October 31, 2014</b>	<b>110,601</b>	<b>142,642</b>	<b>20,429</b>	<b>13,043</b>	<b>286,715</b>
<i>Accumulated amortization and impairment</i>					
Balance as at October 31, 2013	15,000	83,359	—	9,676	108,035
Amortization	—	9,643	—	1,068	10,711
Write-off	—	(857)	—	—	(857)
Exchange difference	—	(49)	—	505	456
<b>Balance as at October 31, 2014</b>	<b>15,000</b>	<b>92,096</b>	<b>—</b>	<b>11,249</b>	<b>118,345</b>
<b>Net book value as at October 31, 2014</b>	<b>95,601</b>	<b>50,546</b>	<b>20,429</b>	<b>1,794</b>	<b>168,370</b>

The aggregate carrying amounts of goodwill and trademarks allocated to each CGU are as follows:

	2015		2014	
	Goodwill	Trademarks	Goodwill	Trademarks
	\$	\$	\$	\$
Canada – United Kingdom – Netherlands	67,537	22,041	65,235	20,429
France	21,016	—	19,855	—
Other *	10,974	—	10,511	—
<b>Net book value</b>	<b>99,527</b>	<b>22,041</b>	<b>95,601</b>	<b>20,429</b>

\* Multiple individual CGUs

#### IMPAIRMENT TEST IN 2015

For the six-month period ended April 30, 2015, operating results were lower than the forecasted results used for the purpose of the annual impairment test performed on October 31, 2014 due to several factors, including a sudden and rapid depreciation of our currency against the U.S. dollar and the unstable geopolitical environment in certain countries. In addition, the Corporation's market capitalization has been below the carrying amount of its net assets for several consecutive quarters. These factors could suggest that the amounts of goodwill and trademarks may have become impaired since October 31, 2014. Accordingly, interim impairment testing was performed on April 30, 2015 to determine if the carrying amounts of the cash generating units (CGUs) were higher than their recoverable amounts.

Following the impairment test, no impairment of goodwill or trademarks was identified by the Corporation as at April 30, 2015. For practical reasons, the Corporation has determined that the annual impairment test will be performed henceforth on April 30.

The recoverable amount is determined based on value in use, using a discounted cash flow model. The Corporation prepares cash flow forecasts based on the most recently approved annual budgets and three-year plans of the relevant business. The cash flow forecasts reflect the risk associated with each asset or CGU, as well as the most recent economic indicators. Cash flow forecasts beyond three years are extrapolated based on estimated growth rates that do not exceed the average long-term growth rates for the relevant markets.

As at April 30, 2015, an after-tax discount rate of 10.3% was used for testing the various CGUs for impairment [10.3% as at October 31, 2014]. The perpetual growth rate used for impairment testing was 1% as at April 30, 2015 [1% as at October 31, 2014].

On April 30, 2015, a 1% increase in the after-tax discount rate used for impairment testing, assuming that all other variables had remained the same, would not have required any impairment charge.

On April 30, 2015, a 1% decrease in the long-term growth rate used for impairment testing, assuming that all other variables had remained the same, would not have required any impairment charge.

On April 30, 2015, a 10% decrease in the cash flows used for impairment testing, assuming that all other variables had remained the same, would not have required any impairment charge.

On April 30, 2015, the Corporation performed its annual impairment test for trademarks and no impairment was identified. Management is of the opinion that no reasonable change in the key assumptions used in its annual impairment test could have produced carrying amounts for trademarks that are significantly higher than the calculated fair values.

**Note 12 INVESTMENTS AND OTHER ASSETS**

	2015	2014
	\$	\$
Investment in an associate – Caribbean Investments B.V. ["CIBV"]	97,897	83,949
Deferred costs, unamortized	355	484
Sundry	1,165	1,833
	<b>99,417</b>	<b>86,266</b>

Transat has a 35% interest in CIBV, which operates hotels in Mexico, the Dominican Republic and Cuba. CIBV's fiscal year-end is December 31, and the Corporation recognizes its investment using the equity method and results for the 12-month period ended September 30 of each year.

The change in the investment in CIBV is detailed as follows:

	2015	2014
	\$	\$
Balance, beginning of year	83,949	70,041
Share of net income	7,045	8,094
Dividend received	(6,706)	—
Translation adjustment	13,609	5,814
	<b>97,897</b>	<b>83,949</b>

The following table shows the condensed financial information regarding CIBV as at September 30:

	2015	2014
	\$	\$
<b>Statement of financial position:</b>		
Current assets	56,987	53,819
Non-current assets	375,441	333,906
Current liabilities	49,619	50,046
Non-current liabilities	103,102	97,824
<b>Net assets of CIBV</b>	<b>279,707</b>	<b>239,855</b>
<b>Carrying amount of investment in CIBV (35% of net assets)</b>	<b>97,897</b>	<b>83,949</b>
<b>Statement of comprehensive</b>		
Revenues	116,389	104,316
Net income and comprehensive	20,129	23,126
<b>Share of net income</b>	<b>7,045</b>	<b>8,094</b>

**Note 13 TRADE AND OTHER PAYABLES**

	2015	2014
	\$	\$
Trade payables	184,357	180,283
Accrued expenses	68,970	69,740
Salaries and employee benefits payable	59,637	57,438
Non-controlling interests <i>[note 16]</i>	32,800	23,780
Amounts due to the government	9,892	7,392
	<b>355,656</b>	<b>338,633</b>

**Note 14 PROVISION FOR OVERHAUL OF LEASED AIRCRAFT**

	\$
<b>Balance as at October 31, 2014</b>	<b>36,312</b>
Additional provisions	19,702
Utilization of provisions	(13,052)
<b>Balance as at October 31, 2015</b>	<b>42,962</b>
Current provisions	17,281
Non-current provisions	25,681
<b>Balance as at October 31, 2015</b>	<b>42,962</b>
	\$
<b>Balance as at October 31, 2013</b>	<b>28,057</b>
Additional provisions	15,299
Utilization of provisions	(6,614)
Unused amounts released	(430)
<b>Balance as at October 31, 2014</b>	<b>36,312</b>
Current provisions	10,674
Non-current provisions	25,638
<b>Balance as at October 31, 2014</b>	<b>36,312</b>

The provision for overhaul of leased aircraft relates to the maintenance obligation for leased aircraft and spare parts used by the Corporation's airline under operating leases.

**Note 15 LONG-TERM DEBT**

On November 14, 2014, the Corporation renewed its \$50,000 revolving credit facility agreement for operating purposes. Under the new agreement, which expires in 2019, the Corporation may increase the credit limit to \$100,000, with the approval of lenders. The agreement may be extended for a year at each anniversary date subject to lender approval and the balance becomes immediately payable in the event of a change in control. Under the terms of the agreement, funds may be drawn down by way of bankers' acceptances or bank loans, denominated in Canadian dollars, U.S. dollars, euros or pounds sterling. The agreement is secured by a first movable hypothec on a universality of assets, present and future, of the Corporation's Canadian subsidiaries subject to certain exceptions and is further secured by the pledging of certain marketable securities of its main European subsidiaries. The credit facility bears interest at the bankers' acceptance rate, the financial institution's prime rate or LIBOR, plus a premium. The terms of the agreements require the Corporation to comply with certain financial criteria and ratios. As at October 31, 2015, all the financial ratios and criteria were met and the credit facility was undrawn.

The Corporation also has a \$75,000 annually renewable revolving credit facility in respect of which the Corporation must pledge cash totalling 100% of the amount of the issued letters of credit as collateral security. As at October 31, 2015, \$66,943 had been drawn down under the facility [\$59,545 as at October 31, 2014], of which \$44,900 is to insure the benefits to participants under senior executives defined benefit pension agreements; such irrevocable letters of credit are held by a third-party trustee. In the event of a change of control, the irrevocable letters of credit issued to insure the benefit to the participants under the senior executives defined benefit pension agreements will be drawn down.

Operating lines of credit totalling €10,000 [\$14,446] [€11,500 (\$16,246) in 2014] have been granted to certain French subsidiaries. These operating lines of credit are renewable annually and were undrawn as at October 31, 2015 and 2014.

**Note 16 OTHER LIABILITIES**

	2015	2014
	\$	\$
Employee benefits <i>[note 22]</i>	39,265	35,872
Deferred lease inducements	12,761	16,934
Non-controlling interests <i>[note 8]</i>	32,800	24,900
	84,826	77,706
Less non-controlling interests included in Trade and other payables	(32,800)	(23,780)
	52,026	53,926

**NON-CONTROLLING SHAREHOLDERS**

- (a) The minority shareholder in the subsidiary Jonview Canada Inc., which is also a shareholder of the Corporation, may require the Corporation to buy its Jonview Canada Inc. shares at a price equal to their fair market value. The price paid may be settled, at the Corporation's option, in cash or by a share issue. The fair value of this option is taken into account in the carrying amount of the non-controlling interest.
- (b) By 2018, the minority shareholders of the subsidiary Travel Superstore Inc. could require that the Corporation purchase their Travel Superstore Inc. shares at a price equal to their fair market value, payable in cash. The fair value of this option is taken into account in the carrying amount of the non-controlling interest.
- (c) The minority shareholder of the subsidiary Trafictours Canada Inc. could require that the Corporation purchase its Trafictours Canada Inc. shares at a price equal to a pre-determined formula, subject to adjustment according to the circumstances, payable in cash. The fair value of this option is taken into account in the carrying amount of the non-controlling interest.

**Note 17 EQUITY**

**AUTHORIZED SHARE CAPITAL**

CLASS A VARIABLE VOTING SHARES

An unlimited number of participating Class A Variable Voting Shares ["Class A Shares"] which may be owned or controlled only by non-Canadians as defined by the *Canada Transportation Act* ["CTA"], carrying one vote per Class A Share unless [i] the number of issued and outstanding Class A Shares exceeds 25% of the total number of all issued and outstanding voting shares (or any higher percentage that the Governor in Council may specify pursuant to the CTA); or [ii] the total number of votes cast by or on behalf of holders of Class A Shares at any meeting exceeds 25% (or any higher percentage that the Governor in Council may specify pursuant to the CTA) of the total number of votes that may be cast at such meeting.

If either of the above-noted thresholds is surpassed, the vote attached to each Class A Share will decrease automatically, without further act or formality. Under the circumstance described in subparagraph [i] above, the Class A Shares as a class cannot carry more than 25% (or any higher percentage that the Governor in Council may specify pursuant to the CTA) of the aggregate votes attached to all issued and outstanding voting shares of the Corporation. Under the circumstance described in subparagraph [ii] above, the Class A Shares as a class cannot, for a given shareholders' meeting, carry more than 25% (or any higher percentage that the Governor in Council may specify pursuant to the CTA) of the total number of votes that can be exercised at the said meeting.

Each issued and outstanding Class A Share shall be automatically converted into one Class B Voting Share without any further action on the part of the Corporation or of the holder if [i] the Class A Share is or becomes owned or controlled by a Canadian as defined by the CTA; or [ii] the provisions contained in the CTA relating to foreign ownership restrictions are repealed and not replaced with other similar provisions.

CLASS B VOTING SHARES

An unlimited number of Class B Voting Shares ["Class B Shares"], participating, which may be owned and controlled by Canadians as defined by the CTA only and shall confer the right to one vote per Class B Share at all meetings of shareholders of the Corporation. Each issued and outstanding Class B Share shall be converted into one Class A Share automatically without any further action on the part of the Corporation or the holder if the Class B Share is or becomes owned or controlled by a non-Canadian as defined by the CTA.

PREFERRED SHARES

An unlimited number of preferred shares, non-voting, issuable in series, each series bearing the number of shares, designation, rights, privileges, restrictions and conditions as determined by the Board of Directors.

**ISSUED AND OUTSTANDING SHARE CAPITAL**

The changes affecting Class A Shares and Class B Shares were as follows:

	Number of shares	\$
<b>Balance as at October 31, 2013</b>	38,468,487	221,706
Issued from treasury	96,328	857
Exercise of options	176,712	2,116
<b>Balance as at October 31, 2014</b>	38,741,527	224,679
Issued from treasury	145,310	973
Repurchase and cancellation of shares	(1,296,090)	(7,518)
<b>Balance as at October 31, 2015</b>	<b>37,590,747</b>	<b>218,134</b>

On April 10, 2015, the Corporation announced that it had received the required regulatory approvals to go forward with a normal course issuer bid for a 12-month period.

Pursuant to its normal course issuer bid, the Corporation is authorised to purchase for cancellation up to a maximum of 2,274,921 Class A Variable Voting Shares and Class B Voting Shares, representing approximately 10% of the public float of Class A Variable Voting Shares and Class B Voting Shares.

The Corporation repurchased 1,296,090 Class B Voting Shares during the year ended October 31, 2015, for a cash consideration of \$9,424.

As at October 31, 2015, the number of Class A Shares and Class B Shares stood at 1,410,985 and 36,179,762, respectively [1,633,027 and 37,078,500 as at October 31, 2014].

As of November 16, 2015, the Class A Variable Voting Shares and Class B Voting Shares of the Corporation trade under a single ticker, TRZ, on the Toronto Stock Exchange. The change does not involve any amendment to the Corporation's articles of incorporation, by-laws or share capital structure, nor to the terms and conditions or the voting and ownership restrictions attaching to the Class A variable voting shares and the Class B voting shares.

**SUBSCRIPTION RIGHTS PLAN**

At the Annual General Meeting ["AGM"] held on March 13, 2014, the shareholders ratified the shareholders' subscription rights plan amended and updated on December 11, 2013 [the "rights plan"]. The rights plan entitles holders of Class A Shares and Class B Shares to acquire, under certain conditions, additional shares at a price equal to 50% of their market value at the time the rights are exercised. The rights plan is designed to give the Board of Directors time to consider alternatives, thus allowing shareholders to receive full and fair value for their shares. The rights plan will terminate on the day after the 2017 shareholders' AGM, unless terminated prior to said AGM.



STOCK OPTION PLAN

At the AGM held on March 12, 2015, the shareholders approved the implementation of a new reserve of 850,000 shares issuable in addition to the balance remaining under the stock option plan. Under this plan, the Corporation may grant up to a maximum of 891,934 additional Class A Shares or Class B Shares to eligible persons at a share price equal to the weighted average price of the shares during the five trading days prior to the option grant date. The option exercise period and the performance criteria are determined on each grant. The options granted between January 14, 2009 and October 31, 2015 are exercisable in three tranches of 33.33% as of mid-December of each year following the grant, provided the performance criteria determined on each grant are met. Starting November 1, 2015, for options granted from this date, vesting will no longer depend on meeting performance criteria. The options granted before October 31, 2013 are exercisable over a ten-year period, whereas those granted after that date are exercisable over or a seven-year period, respectively. Provided the performance criteria set on grant date are met, the exercise of any non-vested tranche of options during the first three years following the grant date due to the performance criteria not being met may be extended three years.

Under the former stock option plan, the Corporation may grant up to a maximum of 230,403 additional Class A Shares or Class B Shares to eligible persons at a share price equal to the weighted average price of the shares during the five trading days prior to the option grant date. Options granted are exercisable over a maximum period of ten years. Options granted after October 31, 2013 are exercisable over a seven-year period, provided the performance criteria determined on each grant are met. Starting November 1, 2015, for options granted from this date, vesting will no longer depend on meeting performance criteria. The option exercise period and the performance criteria are determined on each grant. Options granted prior to October 31, 2013 are exercisable over a ten-year period with no performance criteria; a maximum of one third of options is exercisable in the second year after the grant date, a maximum of two thirds of options in the third year subsequent to the grant, with all options exercisable at the outset of the fourth year.

The following tables summarize all outstanding options:

	2015		2014	
	Number of options	Weighted average price \$	Number of options	Weighted average price \$
Beginning of year	2,654,817	12.39	2,692,544	12.18
Granted	236,447	8.73	374,374	12.49
Exercised	—	—	(176,712)	8.15
Cancelled	(74,184)	12.19	(206,506)	13.01
Expired	(75,224)	22.34	(28,883)	15.68
<b>End of year</b>	<b>2,741,856</b>	<b>11.81</b>	<b>2,654,817</b>	<b>12.39</b>
<b>Options exercisable, end of year</b>	<b>1,807,423</b>	<b>12.89</b>	<b>1,262,520</b>	<b>15.25</b>

Range of exercise price \$	Outstanding options			Options exercisable	
	Number of options outstanding as at October 31, 2015	Weighted average remaining life	Weighted average price \$	Number of options exercisable as at October 31, 2015	Weighted average price \$
6.01 to 7.48	1,069,746	6.7	6.69	716,349	6.71
8.73 to 11.22	485,299	4.8	10.04	258,080	11.19
12.25 to 12.49	693,745	4.8	12.37	390,337	12.32
19.24 to 24.78	401,860	3.1	20.82	351,451	21.05
37.25	91,206	1.5	37.25	91,206	37.25
	<b>2,741,856</b>	<b>5.2</b>	<b>11.81</b>	<b>1,807,423</b>	<b>12.89</b>

COMPENSATION EXPENSE RELATED TO STOCK OPTION PLAN

During the year ended October 31, 2015, the Corporation granted 236,447 stock options [374,374 in 2014] to certain key executives and employees. The average fair value of each option granted was estimated on the date of grant using the Black-Scholes option pricing model. The assumptions used and the weighted average fair value of the options on the date of grant are as follows:

	2015	2014
Risk-free interest rate	1.33%	2.72%
Expected life	4 years	4 years
Expected volatility	58.2%	58.6%
Dividend yield	—	—
Weighted average fair value at date of grant	\$ 3.52	\$ 4.53

During the year ended October 31, 2015, the Corporation recorded a compensation expense of \$1,110 [\$732 in 2014] for its stock option plan.

**PERFORMANCE SHARE UNIT PLAN**

Performance share units ["PSUs"] are awarded in connection with the performance share unit plan for senior executives. Under this plan, each eligible senior executive receives a portion of his or her compensation in the form of PSUs. PSUs consist of a number equal to a percentage of the participant's basic salary, divided by the fair market value of Class B Shares as at the award date. Once vested, PSUs give the participant the right to receive an equal number of shares or a cash payment, at the Corporation's discretion. PSUs awarded vest in three tranches of 16.67% in mid-December of each year for three years following the award, provided the performance criteria determined on each award are met. The remaining 50% of PSUs awarded vest in mid-December three years following their award, provided the plan member is still an employee of the Corporation.

As at October 31, 2015, the number of PSUs awarded amounted to 176,003. For the year ended October 31, 2015, the Corporation recognized a compensation expense of \$551 for its performance share unit plan.

**SHARE PURCHASE PLAN**

A share purchase plan is available to eligible employees of the Corporation and its subsidiaries. At the AGM held March 12, 2015, shareholders approved the implementation of a new reserve of 525,000 shares issuable in addition to the remaining balance under the plan. Under the plan, as at October 31, 2015, the Corporation was authorized to issue up to 497,036 Class B Shares. The plan allows each eligible employee to purchase shares up to an overall limit of 10% of his or her annual salary in effect at the time of plan enrolment. The purchase price of the shares under the plan is equal to the weighted average price of the Class B Shares during the five trading days prior to the issue of the shares, less 10%.

During the year, the Corporation issued 145,310 Class B Shares [96,328 Class B Shares in 2014] for a total of \$973 [\$857 in 2014] under the share purchase plan.

**STOCK OWNERSHIP INCENTIVE AND CAPITAL ACCUMULATION PLAN**

Subject to participation in the share purchase plan offered to all eligible employees of the Corporation, the Corporation awards annually to each eligible officer a number of Class B Shares, the aggregate purchase price of which is equal to an amount of 30% or 60% of the maximum percentage of salary contributed, which may not exceed 5%. Shares so awarded by the Corporation will vest to the eligible employee, subject to the eligible officer's retaining, during the first six months of the vesting period, all the shares purchased under the Corporation's share purchase plan.

The shares awarded under this plan are bought in the market by the Corporation and deposited in the participants' accounts as and when they purchase shares under the share purchase plan.

During the year ended October 31, 2015, the Corporation accounted for a compensation expense of \$166 [\$105 in 2014] for its stock ownership incentive and capital accumulation plan.

#### PERMANENT STOCK OWNERSHIP INCENTIVE PLAN

Subject to participation in the share purchase plan offered to all eligible employees of the Corporation, the Corporation awards annually to each eligible senior executive a number of Class B Shares, the aggregate purchase price of which is equal to the maximum percentage of salary contributed, which may not exceed 10%. Shares so awarded by the Corporation will vest gradually to the eligible senior executive, subject to the senior executive's retaining, during the vesting period, all the shares purchased under the Corporation's share purchase plan. The shares awarded under this plan are bought in the market by the Corporation and deposited in the participants' account as and when they purchase shares under the share purchase plan.

During the year ended October 31, 2015, the Corporation accounted for a compensation expense of \$231 [\$241 in 2014] for its permanent stock ownership incentive plan.

#### DEFERRED SHARE UNIT PLAN

Deferred share units ["DSUs"] are awarded in connection with the senior executive deferred share unit plan and the independent director deferred share unit plan. Under these plans, each eligible senior executive or independent director receives a portion of his or her compensation in the form of DSUs. The value of a DSU is determined based on the average closing price of the Class B Shares for the five trading days prior to the award of the DSUs. The DSUs are repurchased by the Corporation when a senior executive or a director ceases to be a plan participant. For the purpose of repurchasing DSUs, the value of a DSU is determined based on the average closing price of the Class B Shares for the five trading days prior to the repurchase of the DSUs.

As at October 31, 2015, the number of DSUs awarded amounted to 146,641 [108,031 as at October 31, 2014]. During the year ended October 31, 2015, the Corporation recorded a compensation expense of \$224 [compensation expense reversal of \$276 in 2014, subsequent to the decrease in its share price] for its deferred share unit plan.

#### RESTRICTED SHARE UNIT PLAN

Restricted share units ["RSUs"] are awarded annually to eligible employees under the new restricted share unit plan. Under this plan, each eligible employee receives a portion of his or her compensation in the form of RSUs. The value of an RSU is determined based on the weighted average closing price of the Class B Shares for the five trading days prior to the award of the RSUs. The rights related to RSUs are acquired over a period of three years. When acquired, the RSUs are immediately repurchased by the Corporation, subject to certain conditions and certain provisions relating to the Corporation's financial performance. For the purpose of repurchasing RSUs, the value of an RSU is determined based on the weighted average closing price of the Class B Shares for the five trading days prior to the repurchase of the RSUs.

As at October 31, 2015, the number of RSUs awarded amounted to 815,249 [844,582 as at October 31, 2014]. For the year ended October 31, 2015, the Corporation recognized a compensation expense of \$1,428 [\$128 in 2014] for its restricted share unit plan.

EARNINGS PER SHARE

Basic and diluted earnings per share were computed as follows:

	2015	2014
	\$	\$
[In thousands, except per share amounts]		
<b>NUMERATOR</b>		
Net income attributable to shareholders of the Corporation used in computing basic and diluted earnings per share	42,565	22,875
<b>DENOMINATOR</b>		
Adjusted weighted average number of outstanding shares	38,442	38,644
<b>Effect of dilutive securities</b>		
Stock options	116	402
Adjusted weighted average number of outstanding shares used in computing diluted earnings per share	38,558	39,046
<b>Earnings per share</b>		
Basic	1.11	0.59
Diluted	1.10	0.59

For the purposes of calculating diluted earnings per share for the year ended October 31, 2015, 1,672,110 outstanding stock options [1,565,727 in 2014] were excluded from the calculation, as their exercise price exceeded the Corporation's average market share price.

**Note 18** ADDITIONAL DISCLOSURE ON EXPENSES

SALARIES AND EMPLOYEE BENEFITS

	2015	2014
	\$	\$
Salaries and other employee benefits	382,399	367,865
Long-term employee benefits [note 22]	3,303	2,307
Share-based payment expense	1,661	732
	387,363	370,904

DEPRECIATION AND AMORTIZATION

	2015	2014
	\$	\$
Property, plant and equipment	37,314	35,001
Intangible assets subject to amortization	12,417	10,711
Other assets	1,376	1,230
Deferred lease inducements	(240)	(240)
	50,867	46,702

## Note 19 RESTRUCTURING CHARGE

During the year ended October 31, 2014, the Corporation developed a restructuring plan mainly aimed at reducing direct costs and operating expenses, and improving its margins. Accordingly, the Corporation reviewed its processes and reduced its headcount. Under this plan, the Corporation recorded a total restructuring charge of \$6,756 for the year ended October 31, 2014. The restructuring charge consists of termination benefits totalling \$5,855 payable in cash, write-offs of trademarks and client lists totalling \$532 and goodwill write-offs of \$369 as a result of the closure of the French Affair division, which specialized in the rental of villas in certain regions of Europe, among other factors.

## Note 20 INCOME TAXES

The major components of the income tax expense for the years ended October 31 are:

Consolidated statements of income	2015	2014
	\$	\$
<b>Current</b>		
Current income taxes	14,676	14,759
Adjustment to taxes payable for prior years	90	(1,329)
	14,766	13,430
<b>Deferred</b>		
Relating to temporary differences	(4,403)	(9,672)
<b>Income tax expense</b>	<b>10,363</b>	<b>3,758</b>

Income taxes on items in other comprehensive income are:

Consolidated statements of comprehensive income	2015	2014
	\$	\$
<b>Deferred</b>		
Change in fair value of derivatives designated as cash flow hedges	1,152	3,590
Change in defined benefit plans		
- Actuarial loss on the obligation	(342)	(912)
<b>Income tax expense on comprehensive income</b>	<b>810</b>	<b>2,678</b>

The reconciliation of income taxes, computed at the Canadian statutory rates, to income tax expense was as follows for the years ended October 31:

	2015		2014	
	%	\$	%	\$
Income taxes at the statutory rate	26.9	15,421	26.9	8,022
Increase (decrease) resulting from:				
Effect of differences in Canadian and foreign tax rates	(7.0)	(3,989)	(7.2)	(2,152)
Non-deductible items	1.3	730	0.7	228
Adjustments for prior years	(3.1)	(1,785)	(6.5)	(1,945)
Effect of tax rate changes	—	(21)	(1.6)	(476)
Other	—	7	0.3	81
	<b>18.1</b>	<b>10,363</b>	<b>12.6</b>	<b>3,758</b>

The applicable statutory income tax rate was 26.9% for the years ended October 31, 2015 and 2014. The Corporation's applicable statutory income tax rate is the applicable combined Canadian (federal and Québec) tax rate.

Deferred taxes reflect the net tax impact of temporary differences between the value of assets and liabilities for accounting and tax purposes. The main components of the deferred tax assets and liabilities were as follows:

	Consolidated statements of financial position		Consolidated statements of income	
	2015	2014	2015	2014
	\$	\$	\$	\$
Deferred tax losses	7,041	11,445	(4,404)	(1,066)
Excess of tax value over net carrying value of:				
Property, plant and equipment and software	(9,599)	(7,443)	(2,156)	947
Intangible assets, excluding software	(1,469)	(3,062)	1,593	(54)
Derivative financial instruments	1,201	2,433	(80)	6,656
Other financial assets and other assets	1,901	138	1,763	1,381
Provisions	11,115	3,141	7,946	1,839
Employee benefits	10,686	9,613	731	418
Other financial liabilities and other liabilities	451	1,441	(990)	(449)
<b>Net deferred tax assets</b>	<b>21,327</b>	<b>17,706</b>	<b>4,403</b>	<b>9,672</b>

The changes in net deferred tax assets are as follows:

	2015	2014
	\$	\$
Balance, beginning of year	17,706	10,952
Recognized in the consolidated statements of income	4,403	9,672
Recognized under other comprehensive income in the consolidated statements of comprehensive income	(810)	(2,678)
Other	28	(240)
	<b>21,327</b>	<b>17,706</b>

The deferred tax assets are detailed below:

	2015	2014
	\$	\$
Deferred tax assets	32,939	30,051
Deferred tax liabilities	(11,612)	(12,345)
<b>Net deferred tax assets</b>	<b>21,327</b>	<b>17,706</b>

As at October 31, 2015, non-capital losses carried forward and other tax deductions for which a write-down was recorded, available to reduce future taxable income of certain subsidiaries in Mexico, totalled MXP 85,585 [\$6,840] [MXP 81,802 [\$6,840] as at October 31, 2014]. These losses and deductions expire in 2020 and thereafter.

The Corporation did not recognize any deferred tax liability on retained earnings of its foreign subsidiaries and its associate company as these earnings are considered to be indefinitely reinvested. However, if these earnings are distributed in the form of dividends or otherwise, the Corporation may be subject to corporate income tax or withholding tax in Canada and/or abroad. As of October 31<sup>st</sup>, 2015, there are no taxable temporary differences for which no deferred income tax liability were recorded.

**Note 21 RELATED PARTY TRANSACTIONS AND BALANCES**

The consolidated financial statements include those of the Corporation and those of its subsidiaries. The main subsidiaries and associates of the Corporation are listed below:

	Country of incorporation	Interest (%)	
		2015	2014
Air Transat A.T. inc.	Canada	100.0	100.0
Vacances Tours Mont-Royal <sup>(1)</sup>	Canada	—	100.0
Transat Tours Canada inc.	Canada	100.0	100.0
Transat Distribution Canada inc.	Canada	100.0	100.0
Jonview Canada Inc.	Canada	80.1	80.1
Travel Superstore inc.	Canada	64.6	64.6
The Airline Seat Company Ltd.	United Kingdom	100.0	100.0
Transat France S.A.S.	France	99.7	99.7
Tourgreece Tourist Enterprises S.A.	Greece	100.0	100.0
Air Consultant Europe B.V.	Netherlands	100.0	100.0
Caribbean Investments B.V.	Netherlands	35.0	35.0
Caribbean Transportation Inc.	Barbados	70.0	70.0
CTI Logistics Inc.	Barbados	70.0	70.0
Sun Excursion Caribbean Inc.	Barbados	70.0	70.0
Servicios y Transportes Punta Cana S.R.L.	Dominican Republic	70.0	—
Turissimo Carribe Excusiones Dominican Republic C por A	Dominican Republic	70.0	70.0
Trafictours de Mexico S.A. de C.V.	Mexico	70.0	70.0
Promotura Turistica Regiona S.A. de C.V.	Mexico	100.0	100.0

<sup>(1)</sup> On November 1, 2014, Vacances Tours Mont-Royal merged with Transat Tours Canada Inc.

The Corporation enters into transactions in the normal course of business with its associate. These transactions are carried out at arm's length. Significant transactions are as follows:

	2015	2014
	\$	\$
Costs of providing tourism services	18,359	13,693

Outstanding balances with our associate are as follows:

	2015	2014
	\$	\$
Trade and other payables	256	195

**COMPENSATION OF KEY SENIOR EXECUTIVES**

The annual compensation and related compensation costs of directors and key senior executives, namely the President and Chief Executive Officer and the Senior Vice Presidents of the Corporation are as follows:

	2015	2014
	\$	\$
Salaries and other employee benefits	4,562	6,237
Long-term employee benefits	974	821
Share-based payment expense	1,022	757

**Note 22 EMPLOYEE FUTURE BENEFITS**

The Corporation offers defined benefit pension arrangements to certain senior executives and defined contribution plans to certain employees. Employees in some foreign subsidiaries benefit from certain post-employment benefits.

**DEFINED BENEFIT ARRANGEMENTS AND POST-EMPLOYMENT BENEFITS**

The defined benefit pension plans offered to certain senior executives provide for payment of benefits based on the number of years of eligible service provided and the average eligible earnings for the five years in which the participant's eligible earnings were the highest. The post-employment benefits that employees in some foreign subsidiaries are entitled to comprise an allowance paid upon retirement. These arrangements are not funded; however, to secure its obligations related to defined benefit pension arrangements, the Corporation has issued a \$44,900 letter of credit to the trustee [see note 6]. The Corporation uses an actuarial estimate to measure its obligations as at October 31 each year.

The following table provides a reconciliation of changes in the defined benefit obligation and in the other post-employment benefit obligation:

	Retirement benefits		Other benefits		Total	
	2015	2014	2015	2014	2015	2014
	\$	\$	\$	\$	\$	\$
Present value of obligations, beginning of year	33,912	28,973	1,960	1,967	35,872	30,940
Current service cost	1,204	977	625	—	1,829	977
Financial costs	1,398	1,330	76	—	1,474	1,330
Benefits paid	(799)	(799)	—	—	(799)	(799)
Experience gains	(629)	(273)	—	—	(629)	(273)
Actuarial loss on obligation	241	3,704	1,267	—	1,508	3,704
Effect of exchange rate changes	—	—	10	(7)	10	(7)
<b>Present value of obligations, end of year</b>	<b>35,327</b>	<b>33,912</b>	<b>3,938</b>	<b>1,960</b>	<b>39,265</b>	<b>35,872</b>

The following table provides the components of retirement benefit expense for the years ended October 31, 2015:

	Retirement benefits		Other benefits		Total	
	2015	2014	2015	2014	2015	2014
	\$	\$	\$	\$	\$	\$
Current service cost	1,204	977	625	—	1,829	977
Interest cost	1,398	1,330	76	—	1,474	1,330
<b>Total cost of retirement benefits</b>	<b>2,602</b>	<b>2,307</b>	<b>701</b>	<b>—</b>	<b>3,303</b>	<b>2,307</b>

The following table indicates projected payments under defined benefit pension plan arrangements as at October 31, 2015:

	\$
Under one year	799
One to five years	9,175
Between five and 10 years	12,627
Between 10 and 15 years	13,781
Between 15 and 20 years	14,624
	<b>51,006</b>

The weighted average duration of the defined benefit obligation related to pension arrangements was 12.8 years as at October 31, 2015.



The significant actuarial assumptions used to determine the Corporation's retirement benefit obligation and expense were as follows:

	2015	2014
	%	%
<b>Retirement benefit obligation</b>		
Discount rate	4.00	4.00
Rate of increase in eligible earnings	2.75	2.75
<b>Retirement benefit cost</b>		
Discount rate	4.00	4.50
Rate of increase in eligible earnings	2.75	2.75

A 0.25 percentage point increase in the actuarial assumptions below would have the following impacts, all other actuarial assumptions remaining the same:

	Retirement benefit expense for the year ended October 31, 2015	Retirement benefit obligations as at October 31, 2015
Increase (decrease)	\$	\$
Discount rate	(12)	(1,064)
Rate of increase in eligible earnings	13	47

The funded status of the benefits and the amounts recorded in the statement of financial position under other liabilities were as follows:

	2015	2014
	\$	\$
Plan assets at fair value	—	—
Accrued benefit obligation	35,327	33,912
<b>Retirement benefit deficit</b>	<b>35,327</b>	<b>33,912</b>

Changes in the cumulative amount of net actuarial losses recognized in other comprehensive income and presented as a separate component of retained earnings were as follows:

	\$
Gains (losses)	
<b>October 31, 2013</b>	<b>(5,312)</b>
Actuarial losses	(3,431)
Income taxes	912
<b>October 31, 2014</b>	<b>(7,831)</b>
Actuarial losses	(879)
Income taxes	342
<b>October 31, 2015</b>	<b>(8,368)</b>

#### DEFINED CONTRIBUTION PENSION PLANS

The Corporation offers defined contribution pension plans to certain employees with contributions based on a percentage of salary.

Contributions to defined contribution pension plans, which are recognized at cost, amounted to \$9,400 for the year ended October 31, 2015 [\$9,608 for the year ended October 31, 2014].

## Note 23 COMMITMENTS AND CONTINGENCIES

### OPERATING LEASES

The Corporation leases aircraft, buildings, automotive equipment, communications systems and office premises relating to travel sales. The minimum lease payments under non-cancellable operating leases are as follows:

	2015	2014
	\$	\$
Under one year	161,702	132,380
One to five years	425,023	401,206
Over five years	88,660	124,053
	<b>675,385</b>	<b>657,639</b>

The lease expense totalled \$123,683 for the year ended October 31, 2015 [\$113,884 for the year ended October 31, 2014].

### OTHER COMMITMENTS

The Corporation also has purchase obligations under various contracts entered into in the normal course of business. The purchase obligations are as follows:

	2015	2014
	\$	\$
Under one year	200,505	193,195
One to five years	84,373	52,861
Over five years	—	—
	<b>284,878</b>	<b>246,056</b>

### LITIGATION

In the normal course of business, the Corporation is exposed to various claims and legal proceedings. These disputes often involve numerous uncertainties and the outcome of the individual cases is unpredictable. According to management, these claims and proceedings are adequately provided for or covered by insurance policies and their settlement should not have a significant negative impact on the Corporation's financial position.

### OTHER

From time to time, the Corporation is subject to audits by tax authorities that give rise to questions regarding the fiscal treatment of certain transactions. Certain of these matters could entail significant costs that will remain uncertain until one or more events occur or fail to occur. Although the outcome of such matters is not predictable with assurance, the tax claims and risks for which there is a probable unfavourable outcome are recognized by the Corporation using the best possible estimates of the amount of the loss. The tax deductibility of losses reported by the Corporation in previous fiscal years with regard to investments in ABCP was challenged by tax authorities and notices of assessment in this regard were received during the year. No provisions are made in connection with this issue, which could result in expenses of approximately \$16,200, as the Corporation intends to defend itself vigorously with respect thereto and firmly believes it has sufficient facts and arguments to obtain a favourable final outcome. However, this situation resulted in outflows of \$15,100 during the year ended October 31, 2015. This amount is recognized as income taxes receivable as at October 31, 2015.

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## Note 24 GUARANTEES

The Corporation has entered into agreements in the normal course of business containing clauses meeting the definition of a guarantee. These agreements provide compensation and guarantees to counterparties in transactions such as operating leases, irrevocable letters of credit and collateral security contracts.

These agreements may require the Corporation to compensate the counterparties for costs and losses incurred as a result of various events, including breaches of representations and warranties, loss of or damages to property, claims that may arise while providing services and environmental liabilities.

Notes 6, 15, 16, 22 and 23 to the financial statements provide information about some of these agreements. The following constitutes additional disclosure.

### OPERATING LEASES

The Corporation's subsidiaries have general indemnity clauses in many of their airport and other real estate leases whereby they, as lessee, indemnify the lessor against liabilities related to the use of the leased property. These leases expire at various dates through 2034. The nature of the agreements varies based on the contracts and therefore prevents the Corporation from estimating the total potential amount its subsidiaries would have to pay to lessors. Historically, the Corporation's subsidiaries have not made any significant payments under such agreements and have liability insurance coverage in such circumstances.

### COLLATERAL SECURITY CONTRACTS

The Corporation has entered into collateral security contracts with certain suppliers. Under these contracts, the Corporation guarantees the payment of certain services rendered that it undertook to pay. These contracts typically cover a one-year period and are renewable.

The Corporation has entered into collateral security contracts whereby it has guaranteed a prescribed amount to its customers, at the request of regulatory agencies, for the performance of the obligations included in mandates by its customers during the term of the licenses granted to the Corporation for its travel agent and wholesaler operations in the Province of Québec. These agreements typically cover a one-year period and are renewable annually. As at October 31, 2015, these guarantees totalled \$1,490. Historically, the Corporation has not made any significant payments under such agreements. As at October 31, 2015, no amounts have been accrued with respect to the above-mentioned agreements.

### IRREVOCABLE CREDIT FACILITY UNSECURED BY DEPOSITS

The Corporation has a \$35,000 guarantee facility renewable annually. Under this agreement, the Corporation may issue collateral security contracts with a maximum three-year term. As at October 31, 2015, \$21,961 had been drawn down under the facility.

For its European operations, the Corporation has guarantee facilities renewable annually amounting to €17,620 [\$25,454]. As at October 31, 2015, letters of guarantee had been issued totalling €9,925 [\$14,338].

**Note 25 SEGMENTED DISCLOSURE**

The Corporation has determined that it conducts its activities in a single industry segment, namely holiday travel. Therefore, the consolidated statements of income include all the required information. With respect to geographic areas, the Corporation operates mainly in the Americas and Europe. Sales between geographic areas are accounted for at prices that take into account market conditions and other considerations.

	Americas \$	Europe \$	Total \$
<b>2015</b>			
Revenues from third parties	2,840,004	726,364	3,566,368
Operating expenses	2,789,464	726,950	3,516,414
	50,540	(586)	49,954
<b>2014</b>			
Revenues from third parties	2,921,811	830,387	3,752,198
Operating expenses	2,895,340	810,018	3,705,358
	26,471	20,369	46,840

	Revenues <sup>(1)</sup>		Property, plant and equipment, goodwill and other intangible assets	
	2015 \$	2014 \$	2015 \$	2014 \$
Canada	2,782,831	2,871,887	210,702	200,863
France	630,021	728,112	48,401	46,965
United Kingdom	64,885	79,189	37,962	34,273
Other	88,631	73,010	15,827	14,829
	3,566,368	3,752,198	312,892	296,930

<sup>(1)</sup> Revenues are allocated based on the subsidiary's country of domicile.